



Creating Connections Seizing Opportunities



ACLI Annual Conference 2018

Washington, D.C. | October 7-9

SPOUSE/GUEST PROGRAM

(As of September 28, 2018 – schedule subject to change)

SUNDAY, OCTOBER 7

12:00–5:00pm

Spouse/Guest Hospitality Suite Open

Penn Quarter, Lobby Level

Stop by the hospitality suite to connect with other spouse/guest program participants and check out information on the latest exhibits at area museums. Afternoon refreshments will be served from 3:00–5:00pm.

12:15–1:45pm

Luncheon: Today's Economy: Lessons From The Past And What They Tell Us About Tomorrow

Grand North, Ballroom Level

Sponsored by:  **Milliman**

Every economy is driven by how groups of people respond to incentives and opportunities. Those behaviors are ingrained in human nature, rarely changing over time – therefore we can learn about tomorrow's economy by studying the economies of the past. At the same time, the economy in recent years has undergone tremendous changes in how people share and interpret information. This has upended many of the traditional forces that have guided how people think about risk and opportunity, and thus economic growth. Presented through the lens of behavioral finance and psychology, this session explores where the economy is heading and how industries can position themselves to thrive.

Speaker:

Morgan Houzel, Partner, Collaborative Fund and Former Columnist, The Wall Street Journal and The Motley Fool



HOUSEL

3:00–5:30pm

Hands On Cooking Lesson at Milk Bar

Meet in Penn Quarter, Lobby Level

Milk Bar is an award-winning bakery owned by Christina Tosi, who has appeared on the popular TV show "MasterChef." During this private class you will have the opportunity to make truffles in the playful and nostalgic spirit that epitomizes the Milk Bar philosophy.

5:30–6:30pm

Welcome Reception

Congressional, Ballroom Level

Sponsored by:  **ATHENE**
Join us in the Exhibitor Networking Lounge

6:30–9:00pm

ACLI Board of Directors *(by invitation only)*

MONDAY, OCTOBER 8

7:30am–5:00pm

Spouse/Guest Hospitality Suite Open

Penn Quarter, Lobby Level

Stop by the hospitality suite to connect with other spouse/guest program participants and to check out information on the latest exhibits at area museums.

Breakfast available from 7:30–9:00 am

Afternoon refreshments from 3:00-5:00 pm



REGAN

8:30–9:30am

General Session

Grand North/Central, Ballroom Level

- Emcee-Welcome Remarks
Trish Regan, News Anchor and Markets Correspondent, Fox Business Network
- Chairman's Perspective
Mark Mullin, President and CEO, Transamerica
- Annual Business Meeting and Elections
- President's Perspective
Susan Neely, President and CEO, American Council of Life Insurers



MULLIN



NEELY

9:30–10:15am

General Session: Beyond the Horizon: 21st Century Global Security and Risk

Grand North/Central, Ballroom Level

Admiral James Stavridis served nearly four decades in the Navy, rising to the four-star level as a global combatant commander and senior military assistant to the Secretary of Defense. The admiral will provide a global overview of risks, opportunities and strategies and how emerging security concerns will be addressed in the future with a combination of cyber capabilities and special operations forces. He will lay out the future of these untraditional 21st century security tools, how the world of international defense is fundamentally changing, and the impact on business, personal life and the global marketplace. He will also focus on how to create a culture that is conducive to moving a message both traditionally and non-traditionally, especially at the senior level.

Speaker:

Adm. James G. Stavridis, USN (Ret.), NATO's 16th Supreme Allied Commander Europe and 15th Commander of the U.S. European Command (2009-2013); Head of U.S. Southern Command (2006-2009); Chief International Security Analyst for NBC News; Operating Executive Consultant, The Carlyle Group




STAVRIDIS

10:15–10:30am

Refreshment Break

Grand Foyer, Ballroom Level

Sponsored by:  NIPR
NATIONAL INSURANCE
PROVIDER REGISTRY

10:30am–12:00pm

Book Club with a Twist

Penn Quarter, Lobby Level

A popular part of the spouse/guest program returns: *Book Club with a Twist!* No need to have read a certain book. Rather, bring the titles of your favorite latest reads (or those that missed the mark) to share with others.

MONDAY, OCTOBER 8 continued

12:00–1:45pm

Luncheon

Grand North/Central, Ballroom Level

Sponsored by:  & 

Life Happens Presentation

There are countless examples of people whose lives have been forever changed by circumstances beyond their control. Representatives from Life Happens will share real life stories of how life, disability, and long-term care insurance made a difference when people needed it the most.

Speakers:

Marv Feldman, President & CEO, Life Happens

Prentiss Bullard, Student, The George Washington University

Mike Jaap, Owner, Southwest Metals

A Conversation with Donna Brazile and Ana Navarro

Donna Brazile and Ana Navarro, an otherwise unlikely pair, have become one of DC's dynamic duos. With views from the left and the right, these two shed light on both political perspectives. Their mutual respect and insider knowledge provides the latest development of an ever-shifting political landscape, the critical issues facing America and what their impact means for our future.

Speakers:

Donna Brazile, Veteran Democratic Political Strategist; Adjunct Professor; Author; Syndicated Columnist

Ana Navarro, Republican Strategist and Political Contributor to CNN, ABC News, and Telemundo



BRAZILE



NAVARRO

2:00–5:00pm

United States Capitol Tour

Meet In Penn Quarter, Lobby Level

Join us for a tour of the United States Capitol. On this tour, conducted by the U.S. Capitol Historical Society, you will walk through the halls of Congress and hear the storied history of the legislative branch of government. Depending on the Congressional schedule you will be able to visit the old Supreme Court, Statuary Hall, Brumidi Corridors and the House and Senate chambers.

5:00–6:00pm

Networking Reception

Congressional, Ballroom Level

Sponsored by: 

Join us in the Exhibitor Networking Lounge

6:30–9:30pm

PAC Event *(by invitation only)*

District Winery

TUESDAY, OCTOBER 9

7:30am–12:00pm

Spouse/Guest Hospitality Suite Open

Penn Quarter, Lobby Level

Stop by the hospitality suite to connect with other spouse/guest program participants and check out information on the latest exhibits at area museums. Breakfast will be available from 7:30–8:30am.

8:30–11:30am

Trolley Tour at Arlington National Cemetery

Meet In Penn Quarter, Lobby Level

Arlington National Cemetery covers more than 600 acres of hallowed ground. Your docent-led tour will include stops to witness the Changing of the Guard, a time-honored tradition, and the gravesite of President John F. Kennedy.

12:15–2:00pm

Luncheon: Leadership: Rising to the Occasion

Grand North/Central, Ballroom Level

Sponsored by: **CARLTON FIELDS** & **WILLKIE FARR & GALLAGHER LLP**
JORDEN BURT

Business is evolving. There are always new challenges, competition, technology and hurdles. What does it take to propel your business forward? What should you do as a leader to ensure your team's success? As an influential leader in the NFL, DeMaurice Smith will discuss what makes a leader successful in times of change and how leadership qualities along with a successful branding strategy can ignite your team. Inspiring both your team and your stakeholders can be the difference between staying afloat and achieving great forward-looking success.

Speaker:

DeMaurice Smith, Executive Director, The National Football League Players Association (NFLPA)



SMITH

3:00pm

Adjournment