# **BUILDING FINANCIAL SECURITY** IN ALABAMA

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$3.6 billion - \$9.9 million every day - in life insurance and annuity benefits to Alabama families.

In Alabama, 4.8 million individual life insurance policies were in force in 2021, averaging \$64,000 in death benefit protection.

Here's how our products protect Alabama residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO ALABAMA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Alabama, the life insurance industry:



- Generates 29,000 jobs
- Invests \$71 billion in Alabama's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## **COMPANIES IN ALABAMA**

Alabama's life insurers protect families, businesses and communities:



- 413 licensed to do business in Alabama
- 9 domiciled in Alabama

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# BUILDING FINANCIAL SECURITY IN ALASKA

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$343 million – \$940,000 every day – in life insurance and annuity benefits to Alaska families.

In Alaska, **171,000** individual life insurance policies were in force in 2021, averaging **\$279,000** in death benefit protection.

Here's how our products protect Alaska residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in retirement
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO ALASKA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Alaska, the life insurance industry:



- Generates 1,270 jobs
- Invests \$18 billion in Alaska's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN ALASKA**

Alaska's life insurers protect families, businesses and communities:



340 licensed to do business in Alaska

### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY IN ARIZONA**

### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$4.6 billion - \$12.6 million every day - in life insurance and annuity benefits to Arizona families.

In Arizona, 1.8 million individual life insurance policies were in force in 2021, averaging \$216,000 in death benefit protection.

Here's how our products protect Arizona residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO ARIZONA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Arizona, the life insurance industry:



- Generates 64,800 jobs
- Invests \$138 billion in Arizona's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## **COMPANIES IN ARIZONA**

Arizona's life insurers protect families, businesses and communities:



- 458 licensed to do business in Arizona
- 24 domiciled in Arizona

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN ARKANSAS

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$2 billion - \$5.6 million every day - in life insurance and annuity benefits to Arkansas families.

In Arkansas, 1.5 million individual life insurance policies were in force in 2021, averaging \$99,000 in death benefit protection.

Here's how our products protect Arkansas residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO ARKANSAS**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Arkansas, the life insurance industry:



- Generates 10,800 jobs
- Invests \$41 billion in Arkansas's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## **COMPANIES IN ARKANSAS**

Arkansas's life insurers protect families, businesses and communities:



- 448 licensed to do business in Arkansas
- 14 domiciled in Arkansas

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN CALIFORNIA

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$23.1 billion - \$63.4 million every day - in life insurance and annuity benefits to California families.

In California, 10.3 million individual life insurance policies were in force in 2021, averaging \$276,000 in death benefit protection.

Here's how our products protect California residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO CALIFORNIA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In California, the life insurance industry:



- Generates 235,400 jobs
- Invests \$958 billion in California's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN CALIFORNIA**

California's life insurers protect families, businesses and communities:



- 399 licensed to do business in California
- 11 domiciled in California

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN COLORADO

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$3.9 billion - \$10.7 million every day - in life insurance and annuity benefits to Colorado families.

In Colorado, 1.9 million individual life insurance policies were in force in 2021, averaging \$245,000 in death benefit protection.

Here's how our products protect Colorado residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO COLORADO**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Colorado, the life insurance industry:



- Generates 41,200 jobs
- Invests \$132 billion in Colorado's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### COMPANIES IN COLORADO

Colorado's life insurers protect families, businesses and communities:



- 440 licensed to do business in Colorado
- 10 domiciled in Colorado

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN CONNECTICUT

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$4.7 billion - \$12.8 million every day - in life insurance and annuity benefits to Connecticut families.

In Connecticut, 1.3 million individual life insurance policies were in force in 2021, averaging \$286,000 in death benefit protection.

Here's how our products protect Connecticut residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- · Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO CONNECTICUT**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Connecticut, the life insurance industry:



- Generates **80,500** jobs
- Invests \$104 billion in Connecticut's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### COMPANIES IN CONNECTICUT

Connecticut's life insurers protect families, businesses and communities:



- 368 licensed to do business in Connecticut
- 22 domiciled in Connecticut

### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN DELAWARE



Life insurers pay out \$2 billion - \$5.6 million every day - in life insurance and annuity benefits to Delaware families.

In Delaware, 482,000 individual life insurance policies were in force in 2021, averaging \$241,000 in death benefit protection.

Here's how our products protect Delaware residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO DELAWARE**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Delaware, the life insurance industry:



- Generates 5,800 jobs
- Invests \$33 billion in Delaware's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

# **COMPANIES IN DELAWARE**

Delaware's life insurers protect families, businesses and communities:



- 404 licensed to do business in Delaware
- 22 domiciled in Delaware

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# BUILDING FINANCIAL SECURITY IN DISTRICT OF COLUMBIA

### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$608 million - \$1.7 million every day - in life insurance and annuity benefits to District of Columbia families.

In District of Columbia, **249,000** individual life insurance policies were in force in 2021, averaging **\$239,000** in death benefit protection.

Here's how our products protect District of Columbia residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in retirement
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

# ECONOMIC INVESTMENT INTO DISTRICT OF COLUMBIA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In District of Columbia, the life insurance industry:



- Generates 3,200 jobs
- Invests \$47 billion in District of Columbia's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN DISTRICT OF COLUMBIA**

District of Columbia's life insurers protect families, businesses and communities:



**391** licensed to do business in District of Columbia

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY IN FLORIDA**

### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$16.6 billion - \$45.6 million every day - in life insurance and annuity benefits to Florida families.

In Florida, 7.5 million individual life insurance policies were in force in 2021, averaging \$185,000 in death benefit protection.

Here's how our products protect Florida residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO FLORIDA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Florida, the life insurance industry:



- Generates 197,200 jobs
- Invests \$407 billion in Florida's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## **COMPANIES IN FLORIDA**

Florida's life insurers protect families, businesses and communities:



- 420 licensed to do business in Florida
- 10 domiciled in Florida

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN GEORGIA

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$7.2 billion - \$19.7 million every day - in life insurance and annuity benefits to Georgia families.

In Georgia, 5.2 million individual life insurance policies were in force in 2021, averaging \$142,000 in death benefit protection.

Here's how our products protect Georgia residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO GEORGIA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Georgia, the life insurance industry:



- Generates 124,800 jobs
- Invests \$201 billion in Georgia's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## COMPANIES IN GEORGIA

Georgia's life insurers protect families, businesses and communities:



- 431 licensed to do business in Georgia
- 12 domiciled in Georgia

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN HAWAII



Life insurers pay out \$905 million - \$2.5 million every day - in life insurance and annuity benefits to Hawaii families.

In Hawaii, 579,000 individual life insurance policies were in force in 2021, averaging \$188,000 in death benefit protection.

Here's how our products protect Hawaii residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO HAWAII**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Hawaii, the life insurance industry:



- Generates 4,300 jobs
- Invests \$26 billion in Hawaii's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## **COMPANIES IN HAWAII**

Hawaii's life insurers protect families, businesses and communities:



- 352 licensed to do business in Hawaii
- 4 domiciled in Hawaii

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# BUILDING FINANCIAL SECURITY IN IDAHO

### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$1 billion – \$2.9 million every day – in life insurance and annuity benefits to Idaho families.

In Idaho, **529,000** individual life insurance policies were in force in 2021, averaging **\$212,000** in death benefit protection.

Here's how our products protect Idaho residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in retirement
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO IDAHO**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Idaho, the life insurance industry:



- Generates 6,500 jobs
- Invests \$28 billion in Idaho's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN IDAHO**

Idaho's life insurers protect families, businesses and communities:



- 386 licensed to do business in Idaho
- 1 domiciled in Idaho

### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN ILLINOIS

# FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$9.8 billion - \$27 million every day - in life insurance and annuity benefits to Illinois families.

In Illinois, 6 million individual life insurance policies were in force in 2021, averaging \$166,000 in death benefit protection.

Here's how our products protect Illinois residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO ILLINOIS**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Illinois, the life insurance industry:



- Generates 139,000 jobs
- Invests \$295 billion in Illinois's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN ILLINOIS**

Illinois's life insurers protect families, businesses and communities:



- 466 licensed to do business in Illinois
- 47 domiciled in Illinois

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN INDIANA

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$4.6 billion - \$12.7 million every day - in life insurance and annuity benefits to Indiana families.

In Indiana, 3 million individual life insurance policies were in force in 2021, averaging \$125,000 in death benefit protection.

Here's how our products protect Indiana residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO INDIANA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Indiana, the life insurance industry:



- Generates 45,500 jobs
- Invests \$127 billion in Indiana's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## **COMPANIES IN INDIANA**

Indiana's life insurers protect families, businesses and communities:



- 461 licensed to do business in Indiana
- 21 domiciled in Indiana

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY IN IOWA**



Life insurers pay out \$4.6 billion - \$12.7 million every day - in life insurance and annuity benefits to lowa families.

In lowa, 1.7 million individual life insurance policies were in force in 2021, averaging \$153,000 in death benefit protection.

Here's how our products protect lowa residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO IOWA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Iowa, the life insurance industry:



- Generates 53,900 jobs
- Invests \$66 billion in lowa's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

# **COMPANIES IN IOWA**

lowa's life insurers protect families, businesses and communities:

- 413 licensed to do business in lowa
  - 31 domiciled in Iowa

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY IN KANSAS**

### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$2.2 billion - \$6.1 million every day - in life insurance and annuity benefits to Kansas families.

In Kansas, 1.4 million individual life insurance policies were in force in 2021, averaging \$153,000 in death benefit protection.

Here's how our products protect Kansas residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO KANSAS**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Kansas, the life insurance industry:



- Generates 22,600 jobs
- Invests \$53 billion in Kansas' economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## **COMPANIES IN KANSAS**

Kansas' life insurers protect families, businesses and communities:



- 443 licensed to do business in Kansas
- 11 domiciled in Kansas

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN KENTUCKY

## FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$2.6 billion - \$7.2 million every day - in life insurance and annuity benefits to Kentucky families.

In Kentucky, 2.1 million individual life insurance policies were in force in 2021, averaging \$100,000 in death benefit protection.

Here's how our products protect Kentucky residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO KENTUCKY**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Kentucky, the life insurance industry:



- Generates 25,000 jobs
- Invests \$81 billion in Kentucky's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### COMPANIES IN KENTUCKY

Kentucky's life insurers protect families, businesses and communities:



- **431** licensed to do business in Kentucky
- 7 domiciled in Kentucky

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY IN LOUISIANA**



Life insurers pay out \$3.4 billion - \$9.2 million every day - in life insurance and annuity benefits to Louisiana families.

In Louisiana, 3.6 million individual life insurance policies were in force in 2021, averaging \$84,000 in death benefit protection.

Here's how our products protect Louisiana residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO LOUISIANA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Louisiana, the life insurance industry:



- Generates 26,800 jobs
- Invests \$73 billion in Louisiana's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

# **COMPANIES IN LOUISIANA**

Louisiana's life insurers protect families, businesses and communities:



- 451 licensed to do business in Louisiana
- 24 domiciled in Louisiana

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN MAINE

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$920 million - \$2.5 million every day - in life insurance and annuity benefits to Maine families.

In Maine, 425,000 individual life insurance policies were in force in 2021, averaging \$155,000 in death benefit protection.

Here's how our products protect Maine residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO MAINE**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Maine, the life insurance industry:



- Generates 14,600 jobs
- Invests \$22 billion in Maine's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## **COMPANIES IN MAINE**

Maine's life insurers protect families, businesses and communities:



- 317 licensed to do business in Maine
- 3 domiciled in Maine

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY IN MARYLAND**

### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$4.7 billion - \$12.9 million every day - in life insurance and annuity benefits to Maryland families.

In Maryland, 3.2 million individual life insurance policies were in force in 2021, averaging \$142,000 in death benefit protection.

Here's how our products protect Maryland residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO MARYLAND**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Maryland, the life insurance industry:



- Generates 31,000 jobs
- Invests \$124 billion in Maryland's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### COMPANIES IN MARYLAND

Maryland's life insurers protect families, businesses and communities:



- 409 licensed to do business in Maryland
- 3 domiciled in Maryland

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN MASSACHUSETTS

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$5.9 billion - \$16.3 million every day - in life insurance and annuity benefits to Massachusetts families.

In Massachusetts, 2.3 million individual life insurance policies were in force in 2021, averaging \$268,000 in death benefit protection.

Here's how our products protect Massachusetts residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

# **ECONOMIC INVESTMENT INTO MASSACHUSETTS**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Massachusetts, the life insurance industry:



- Generates 73,000 jobs
- Invests \$191 billion in Massachusetts' economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### COMPANIES IN MASSACHUSETTS

Massachusetts' life insurers protect families, businesses and communities:



- 371 licensed to do business in Massachusetts
- 14 domiciled in Massachusetts

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN MICHIGAN

### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$9.3 billion - \$25.4 million every day - in life insurance and annuity benefits to Michigan families.

In Michigan, 3.7 million individual life insurance policies were in force in 2021, averaging \$151,000 in death benefit protection.

Here's how our products protect Michigan residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO MICHIGAN**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Michigan, the life insurance industry:



- Generates 47,500 jobs
- Invests \$158 billion in Michigan's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## **COMPANIES IN MICHIGAN**

Michigan's life insurers protect families, businesses and communities:



- 434 licensed to do business in Michigan
- 16 domiciled in Michigan

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN MINNESOTA

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$7.5 billion - \$20.6 million every day - in life insurance and annuity benefits to Minnesota families.

In Minnesota, 2.6 million individual life insurance policies were in force in 2021, averaging \$200,000 in death benefit protection.

Here's how our products protect Minnesota residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO MINNESOTA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Minnesota, the life insurance industry:



- Generates 60,100 jobs
- Invests \$141 billion in Minnesota's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## COMPANIES IN MINNESOTA

Minnesota's life insurers protect families, businesses and communities:



- 403 licensed to do business in Minnesota
- 9 domiciled in Minnesota

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN MISSISSIPPI



Life insurers pay out \$1.9 billion - \$5.2 million every day - in life insurance and annuity benefits to Mississippi families.

In Mississippi, 2 million individual life insurance policies were in force in 2021, averaging \$84,000 in death benefit protection.

Here's how our products protect Mississippi residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- · Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO MISSISSIPPI**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Mississippi, the life insurance industry:



- Generates 11,100 jobs
- Invests \$36 billion in Mississippi's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## COMPANIES IN MISSISSIPPI

Mississippi's life insurers protect families, businesses and communities:



- 442 licensed to do business in Mississippi
- 9 domiciled in Mississippi

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY IN MISSOURI**

### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$5 billion - \$13.6 million every day - in life insurance and annuity benefits to Missouri families.

In Missouri, 2.9 million individual life insurance policies were in force in 2021, averaging \$135,000 in death benefit protection.

Here's how our products protect Missouri residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO MISSOURI**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Missouri, the life insurance industry:



- Generates 59,000 jobs
- Invests \$102 billion in Missouri's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## COMPANIES IN MISSOURI

Missouri's life insurers protect families, businesses and communities:



- 446 licensed to do business in Missouri
- 22 domiciled in Missouri

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY IN MONTANA**



Life insurers pay out \$644 million - \$1.8 million every day - in life insurance and annuity benefits to Montana families.

In Montana, 358,000 individual life insurance policies were in force in 2021, averaging \$179,000 in death benefit protection.

Here's how our products protect Montana residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO MONTANA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Montana, the life insurance industry:



- Generates 5,700 jobs
- Invests \$17 billion in Montana's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## COMPANIES IN MONTANA

Montana's life insurers protect families, businesses and communities:



- 415 licensed to do business in Montana
- 1 domiciled in Montana

### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY IN NEBRASKA**

### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$2 billion - \$5.5 million every day - in life insurance and annuity benefits to Nebraska families.

In Nebraska, 1 million individual life insurance policies were in force in 2021, averaging \$167,000 in death benefit protection.

Here's how our products protect Nebraska residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO NEBRASKA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Nebraska, the life insurance industry:



- Generates 20,100 jobs
- Invests \$45 billion in Nebraska's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## **COMPANIES IN NEBRASKA**

Nebraska's life insurers protect families, businesses and communities:



- 440 licensed to do business in Nebraska
- 30 domiciled in Nebraska

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# BUILDING FINANCIAL SECURITY IN NEVADA

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$1.7 billion - \$4.7 million every day - in life insurance and annuity benefits to Nevada families.

In Nevada, **811,000** individual life insurance policies were in force in 2021, averaging **\$218,000** in death benefit protection.

Here's how our products protect Nevada residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in retirement
- Long-term care and disability income insurance provides income when work is no longer possible
- · Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO NEVADA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Nevada, the life insurance industry:



- Generates 12,700 jobs
- Invests **\$57 billion** in Nevada's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN NEVADA**

Nevada's life insurers protect families, businesses and communities:



408 licensed to do business in Nevada

### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN NEW HAMPSHIRE



Life insurers pay out \$1.1 billion - \$3 million every day - in life insurance and annuity benefits to New Hampshire families.

In New Hampshire, 476,000 individual life insurance policies were in force in 2021, averaging \$206,000 in death benefit protection.

Here's how our products protect New Hampshire residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

# **ECONOMIC INVESTMENT INTO NEW HAMPSHIRE**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In New Hampshire, the life insurance industry:



- Generates 11,100 jobs
- Invests \$26 billion in New Hampshire's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN NEW HAMPSHIRE**

New Hampshire's life insurers protect families, businesses and communities:



332 licensed to do business in New Hampshire

### IMPACT ACROSS AMERICA

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY IN NEW JERSEY**

# FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$8.4 billion - \$23.1 million every day - in life insurance and annuity benefits to New Jersey families.

In New Jersey, 3.6 million individual life insurance policies were in force in 2021, averaging \$275,000 in death benefit protection.

Here's how our products protect New Jersey residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO NEW JERSEY**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In New Jersey, the life insurance industry:



- Generates 91,500 jobs
- Invests \$205 billion in New Jersey's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN NEW JERSEY**

New Jersey's life insurers protect families, businesses and communities:



- 368 licensed to do business in New Jersey
- 5 domiciled in New Jersey

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# BUILDING FINANCIAL SECURITY IN NEW MEXICO

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$1.2 billion - \$3.2 million every day - in life insurance and annuity benefits to New Mexico families.

In New Mexico, **629,000** individual life insurance policies were in force in 2021, averaging **\$126,000** in death benefit protection.

Here's how our products protect New Mexico residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in retirement
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- · Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO NEW MEXICO**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In New Mexico, the life insurance industry:



- Generates 5,200 jobs
- Invests \$33 billion in New Mexico's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## **COMPANIES IN NEW MEXICO**

New Mexico's life insurers protect families, businesses and communities:



414 licensed to do business in New Mexico

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# BUILDING FINANCIAL SECURITY IN NEW YORK

### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$16.2 billion – \$44.4 million every day – in life insurance and annuity benefits to New York families.

In New York, **7.1 million** individual life insurance policies were in force in 2021, averaging **\$250,000** in death benefit protection.

Here's how our products protect New York residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in retirement
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO NEW YORK**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In New York, the life insurance industry:



- Generates 140,200 jobs
- Invests \$657 billion in New York's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

## **COMPANIES IN NEW YORK**

New York's life insurers protect families, businesses and communities:



- **162** licensed to do business in New York
- 84 domiciled in New York

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN NORTH CAROLINA

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$8.1 billion - \$22.1 million every day - in life insurance and annuity benefits to North Carolina families.

In North Carolina, 5.4 million individual life insurance policies were in force in 2021, averaging \$128,000 in death benefit protection.

Here's how our products protect North Carolina residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

# **ECONOMIC INVESTMENT INTO NORTH CAROLINA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In North Carolina, the life insurance industry:



- Generates 69,200 jobs
- Invests \$190 billion in North Carolina's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

# **COMPANIES IN NORTH CAROLINA**

North Carolina's life insurers protect families, businesses and communities:



- 418 licensed to do business in North Carolina
- 2 domiciled in North Carolina

### IMPACT ACROSS AMERICA

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN NORTH DAKOTA

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$584 million - \$1.6 million every day - in life insurance and annuity benefits to North Dakota families.

In North Dakota, 390,000 individual life insurance policies were in force in 2021, averaging \$166,000 in death benefit protection.

Here's how our products protect North Dakota residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

# **ECONOMIC INVESTMENT INTO NORTH DAKOTA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In North Dakota, the life insurance industry:



- Generates 4,600 jobs
- Invests \$30 billion in North Dakota's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN NORTH DAKOTA**

North Dakota's life insurers protect families, businesses and communities:



- 414 licensed to do business in North Dakota
- 3 domiciled in North Dakota

### IMPACT ACROSS AMERICA

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# **BUILDING FINANCIAL SECURITY** IN OHIO

### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$9.5 billion - \$26.2 million every day - in life insurance and annuity benefits to Ohio families.

In Ohio, 5.3 million individual life insurance policies were in force in 2021, averaging \$128,000 in death benefit protection.

Here's how our products protect Ohio residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO OHIO**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Ohio, the life insurance industry:



- Generates 93,500 jobs
- Invests \$224 billion in Ohio's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN OHIO**

Ohio's life insurers protect families, businesses and communities:



- 462 licensed to do business in Ohio
- 38 domiciled in Ohio

# **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



# BUILDING FINANCIAL SECURITY IN OKLAHOMA

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$2.5 billion – \$6.7 million every day – in life insurance and annuity benefits to Oklahoma families.

In Oklahoma, **1.4 million** individual life insurance policies were in force in 2021, averaging **\$139,000** in death benefit protection.

Here's how our products protect Oklahoma residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in retirement
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO OKLAHOMA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Oklahoma, the life insurance industry:



- Generates 18,800 jobs
- Invests **\$64 billion** in Oklahoma's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN OKLAHOMA**

Oklahoma's life insurers protect families, businesses and communities:



- 452 licensed to do business in Oklahoma
- 20 domiciled in Oklahoma

#### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



### **BUILDING FINANCIAL SECURITY** IN OREGON

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$2.6 billion - \$7.1 million every day - in life insurance and annuity benefits to Oregon families.

In Oregon, 1 million individual life insurance policies were in force in 2021, averaging \$210,000 in death benefit protection.

Here's how our products protect Oregon residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO OREGON**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Oregon, the life insurance industry:



- Generates 20,200 jobs
- Invests \$79 billion in Oregon's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### COMPANIES IN OREGON

Oregon's life insurers protect families, businesses and communities:



- **404** licensed to do business in Oregon
- 2 domiciled in Oregon

#### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



### **BUILDING FINANCIAL SECURITY** IN PENNSYLVANIA

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$11.8 billion - \$32.3 million every day - in life insurance and annuity benefits to Pennsylvania families.

In Pennsylvania, 6.1 million individual life insurance policies were in force in 2021, averaging \$143,000 in death benefit protection.

Here's how our products protect Pennsylvania residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO PENNSYLVANIA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Pennsylvania, the life insurance industry:



- Generates 127,100 jobs
- Invests \$250 billion in Pennsylvania's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN PENNSYLVANIA**

Pennsylvania's life insurers protect families, businesses and communities:



- 454 licensed to do business in Pennsylvania
- 27 domiciled in Pennsylvania

#### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



### **BUILDING FINANCIAL SECURITY** IN RHODE ISLAND



#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$843 million - \$2.3 million every day - in life insurance and annuity benefits to Rhode Island families.

In Rhode Island, 354,000 individual life insurance policies were in force in 2021, averaging \$203,000 in death benefit protection.

Here's how our products protect Rhode Island residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO RHODE ISLAND**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Rhode Island, the life insurance industry:



- Generates 7,100 jobs
- Invests \$19 billion in Rhode Island's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### COMPANIES IN RHODE ISLAND

Rhode Island's life insurers protect families, businesses and communities:



- 372 licensed to do business in Rhode Island
- 1 domiciled in Rhode Island

#### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



### **BUILDING FINANCIAL SECURITY** IN SOUTH CAROLINA

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$3.7 billion - \$10.1 million every day - in life insurance and annuity benefits to South Carolina families.

In South Carolina, 3 million individual life insurance policies were in force in 2021, averaging \$101,000 in death benefit protection.

Here's how our products protect South Carolina residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

### **ECONOMIC INVESTMENT INTO SOUTH CAROLINA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In South Carolina, the life insurance industry:



- Generates 29,000 jobs
- Invests \$85 billion in South Carolina's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN SOUTH CAROLINA**

South Carolina's life insurers protect families, businesses and communities:



- 421 licensed to do business in South Carolina
- 6 domiciled in South Carolina

#### IMPACT ACROSS AMERICA

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



### **BUILDING FINANCIAL SECURITY** IN SOUTH DAKOTA

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$850 million - \$2.3 million every day - in life insurance and annuity benefits to South Dakota families.

In South Dakota, 493,000 individual life insurance policies were in force in 2021, averaging \$216,000 in death benefit protection.

Here's how our products protect South Dakota residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO SOUTH DAKOTA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In South Dakota, the life insurance industry:



- Generates 6,100 jobs
- Invests \$20 billion in South Dakota's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN SOUTH DAKOTA**

South Dakota's life insurers protect families, businesses and communities:



- 412 licensed to do business in South Dakota
- 2 domiciled in South Dakota

#### IMPACT ACROSS AMERICA

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



### **BUILDING FINANCIAL SECURITY** IN TENNESSEE

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$5.2 billion - \$14.2 million every day - in life insurance and annuity benefits to Tennessee families.

In Tennessee, 3.5 million individual life insurance policies were in force in 2021, averaging \$130,000 in death benefit protection.

Here's how our products protect Tennessee residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO TENNESSEE**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Tennessee, the life insurance industry:



- Generates 59,000 jobs
- Invests \$122 billion in Tennessee's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN TENNESSEE**

Tennessee's life insurers protect families, businesses and communities:



- 438 licensed to do business in Tennessee
- 11 domiciled in Tennessee

#### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



## BUILDING FINANCIAL SECURITY IN TEXAS

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$17.9 billion – \$49.1 million every day – in life insurance and annuity benefits to Texas families.

In Texas, **10.9 million** individual life insurance policies were in force in 2021, averaging **\$163,000** in death benefit protection.

Here's how our products protect Texas residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in retirement
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO TEXAS**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Texas, the life insurance industry:



- Generates **255,600** jobs
- Invests **\$631 billion** in Texas' economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN TEXAS**

Texas' life insurers protect families, businesses and communities:



- 496 licensed to do business in Texas
- 98 domiciled in Texas

#### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



### **BUILDING FINANCIAL SECURITY** IN UTAH

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$2.1 billion - \$5.7 million every day - in life insurance and annuity benefits to Utah families.

In Utah, 849,000 individual life insurance policies were in force in 2021, averaging \$299,000 in death benefit protection.

Here's how our products protect Utah residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO UTAH**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Utah, the life insurance industry:



- Generates 24,900 jobs
- Invests \$68 billion in Utah's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN UTAH**

Utah's life insurers protect families, businesses and communities:



- 419 licensed to do business in Utah
- 10 domiciled in Utah

#### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



### **BUILDING FINANCIAL SECURITY** IN VERMONT

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$465 million - \$1.3 million every day - in life insurance and annuity benefits to Vermont families.

In Vermont, 232,000 individual life insurance policies were in force in 2021, averaging \$156,000 in death benefit protection.

Here's how our products protect Vermont residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO VERMONT**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Vermont, the life insurance industry:



- Generates 3,700 jobs
- Invests \$10 billion in Vermont's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN VERMONT**

Vermont's life insurers protect families, businesses and communities:



- 324 licensed to do business in Vermont
- 1 domiciled in Vermont

#### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



## **BUILDING FINANCIAL SECURITY IN VIRGINIA**

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$6.4 billion - \$17.5 million every day - in life insurance and annuity benefits to Virginia families.

In Virginia, 3.7 million individual life insurance policies were in force in 2021, averaging \$157,000 in death benefit protection.

Here's how our products protect Virginia residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO VIRGINIA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Virginia, the life insurance industry:



- Generates 40,600 jobs
- Invests \$171 billion in Virginia's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN VIRGINIA**

Virginia's life insurers protect families, businesses and communities:



- 410 licensed to do business in Virginia
- 3 domiciled in Virginia

#### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



### **BUILDING FINANCIAL SECURITY** IN WASHINGTON

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$4.5 billion - \$12.3 million every day - in life insurance and annuity benefits to Washington families.

In Washington, 2 million individual life insurance policies were in force in 2021, averaging \$231,000 in death benefit protection.

Here's how our products protect Washington residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### ECONOMIC INVESTMENT INTO WASHINGTON

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Washington, the life insurance industry:



- Generates 38,600 jobs
- Invests \$179 billion in Washington's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### COMPANIES IN WASHINGTON

Washington's life insurers protect families, businesses and communities:



- 392 licensed to do business in Washington
- 3 domiciled in Washington

#### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



### **BUILDING FINANCIAL SECURITY** IN WEST VIRGINIA

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$1.2 billion - \$3.2 million every day - in life insurance and annuity benefits to West Virginia families.

In West Virginia, 847,000 individual life insurance policies were in force in 2021, averaging \$72,000 in death benefit protection.

Here's how our products protect West Virginia residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO WEST VIRGINIA**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In West Virginia, the life insurance industry:



- Generates 5,700 jobs
- Invests \$26 billion in West Virginia's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### **COMPANIES IN WEST VIRGINIA**

West Virginia's life insurers protect families, businesses and communities:



411 licensed to do business in West Virginia

#### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



### **BUILDING FINANCIAL SECURITY IN WISCONSIN**

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$4.9 billion - \$13.5 million every day - in life insurance and annuity benefits to Wisconsin families.

In Wisconsin, 2.8 million individual life insurance policies were in force in 2021, averaging \$146,000 in death benefit protection.

Here's how our products protect Wisconsin residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO WISCONSIN**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Wisconsin, the life insurance industry:



- Generates 63,800 jobs
- Invests \$109 billion in Wisconsin's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### COMPANIES IN WISCONSIN

Wisconsin's life insurers protect families, businesses and communities:



- 416 licensed to do business in Wisconsin
- 20 domiciled in Wisconsin

#### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy



### **BUILDING FINANCIAL SECURITY** IN WYOMING

#### FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out \$438 million - \$1.2 million every day - in life insurance and annuity benefits to Wyoming families.

In Wyoming, 218,000 individual life insurance policies were in force in 2021, averaging \$188,000 in death benefit protection.

Here's how our products protect Wyoming residents:



- Life insurance safeguards families
- Retirement savings and personal pensions provides critical income in
- Long-term care and disability income insurance provides income when work is no longer possible
- Supplemental benefits fills gaps and covers what health plans don't
- Paid leave provides income during time off to care for family

#### **ECONOMIC INVESTMENT INTO WYOMING**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Wyoming, the life insurance industry:



- Generates 1,450 jobs
- Invests \$13 billion in Wyoming's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

#### COMPANIES IN WYOMING

Wyoming's life insurers protect families, businesses and communities:



377 licensed to do business in Wyoming

#### **IMPACT ACROSS AMERICA**

- Pays out \$2.5 billion every day
- Protects 90 million American families
- Generates 2.8 million jobs
- Invests \$7.9 trillion in the U.S. economy

