



Assistant Vice President, Life & Annuity Policy

The American Council of Life Insurers (ACLI) is seeking an experienced and collaborative professional to join our Policy & Legal team as Assistant Vice President, Life & Annuity Policy. This position is responsible for the management and coverage of all assigned issues affecting the life insurance and annuity industry. The successful candidate will lead policy development and implementation for life insurance and annuity products, staff assigned committees and task forces and build strong relationships with member company representatives. This role provides technical and substantive assistance to both internal ACLI staff and member companies, as well as supporting government relations and public affairs initiatives.

Key Responsibilities:

- Monitor and analyze federal and state legislative and regulatory proposals and policy trends impacting the life insurance industry.
- Identify and analyze emerging issues, assist in developing industry consensus, and communicate key issues within ACLI and to members.
- Serve as staff liaison for ACLI committees, subcommittees, task forces, and working groups; prepare agendas, facilitate meetings, and document outcomes.
- Develop advocacy arguments, conduct research, and prepare testimony, comments, and background materials for legislative and regulatory proposals.
- Represent ACLI and the industry at hearings, conferences, and meetings with government officials, the media, and other stakeholders.
- Collaborate with cross-functional teams and maintain awareness of ACLI's strategic priorities.

Qualifications:

- Bachelor's degree required.
- Minimum of 5–10 years of relevant experience, with strong knowledge of life insurance and annuity product issues and experience working with government or standard-setting bodies.
- Demonstrated ability to manage multiple stakeholders and facilitate agreement among parties with diverse views.
- Experience in insurance laws and regulations impacting life insurance and annuity products is strongly preferred.
- Excellent interpersonal, communication, and advocacy skills.
- Ability to coach and mentor junior staff, and to transform complex issues into clear, persuasive written documents.

Why ACLI? ACLI offers a collaborative, mission-driven environment where your expertise will shape industry policy and advocacy. We provide a competitive compensation and benefits package.

How to Apply: Interested candidates should email their resume and cover letter to HR@acli.com, ATTN: HR – Life & Annuity Policy.

Salary Range: \$173,000 - \$250,000