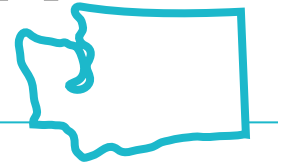


# BUILDING FINANCIAL SECURITY IN WASHINGTON



The life insurance industry helps Washington families secure the things that matter most through all stages of life.

## FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Each day, life insurers pay out **\$30.7 million** in life insurance and annuities to Washington families and businesses.

Here's how that and our other products protect Washington residents:



- **Life insurance:** safeguards families.
- **Retirement savings and personal pensions:** provides critical income in retirement.
- **Long-term care and disability income insurance:** provides income when work is no longer possible.
- **Supplemental benefits:** fills gaps and covers what health plans don't.
- **Paid family and medical leave:** provides income during time off to care for family.

## ECONOMIC INVESTMENT INTO WASHINGTON

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Washington, the life insurance industry:



- Generates **36,800** jobs
- Invests **\$164 billion** in Washington's economy
- Provides **\$24 billion** in mortgage loans on farms, residential, and commercial property
- Makes **\$122 billion** of its investments in stocks and bonds that help finance business development and job creation

## COMPANIES IN WASHINGTON



- **400** licensed to do business in Washington
- **6** domiciled in Washington

## IMPACT ACROSS AMERICA

We are a critical safety net in American life. The life insurance industry:



- Pays out **\$2.1 billion** in benefits every day
- Protects **90 million** American families
- Generates **2.6 million** jobs
- Invests **\$6.9 trillion** in the U.S. economy