# 3

### LIABILITIES

The liabilities of U.S. life insurers primarily comprise the reserves held by each insurer to back its obligations to policyholders and their beneficiaries. Of the many different kinds of reserves, policy and asset fluctuation reserves are the most important. Liabilities also include small amounts of other funds and obligations.

Based on standard accounting principles applied to all businesses, total liabilities plus the company's net value must equal its total assets. Net value is a company's surplus plus its capital stock and is available to support policyholder claims if necessary.

#### **POLICY RESERVES**

Policy reserves concern an insurer's obligation to its customers arising from its product in force. State law requires each company to maintain its policy reserves at a level that will assure payment of all policy obligations as they fall due. That level is calculated on an actuarial basis, taking into account funds from future premium payments, assumed future interest earnings, and expected mortality experience. At the end of 2020, policy reserves of U.S. life insurers totaled \$6.1 trillion, 5.5 percent higher than 2019 (Table 3.1).

Policy reserves are held and identified for each type of business conducted by a life insurer:

- Life insurance policies
- Annuities and supplementary contracts
- Health insurance policies

The composition of life insurer policy reserves has changed over the years, reflecting a shift in the basic types of business undertaken. Annuity contract reserves now account for a larger proportion of total policy reserves, while reserves set aside for life insurance policies have a lesser share.

In 2020, reserves for life insurance comprised 29 percent of total policy reserves, at \$1.7 trillion (Figure 3.2, Table 3.2). This proportion has shrunk from 1980, when life insurance products commanded 51 percent of total reserves (Table 3.7). In 2020, these reserves consisted of \$1.5 trillion for individual life policies, \$188 billion for group policies, and less than \$1 billion for credit life policies (Table 3.2).

By contrast, reserves for annuities and supplementary contracts climbed to two-thirds of total reserves in 2020 (67%), or \$4.1 trillion, from 46 percent in 1980. Much of the increase reflects the strong growth in retirement plans administered by life insurers.

In 2020, annuity reserves consisted of \$2.8 trillion for individual annuities, up 4.7 percent from 2019, and \$1.3 trillion for group annuities, up 8.1 percent. General account annuity reserves increased 2.5 percent and separate account annuity reserves rose 8.4 percent (Table 3.2).

Reserves held under supplementary contracts with life contingencies in 2020 totaled \$27 billion, and for health insurance policies, \$264 billion.

#### **DEPOSIT-TYPE CONTRACTS**

Contracts issued by life insurers that do not incorporate mortality or morbidity risks are known as deposit-type contracts. Benefit payments under these contracts are not contingent upon death or disability as they are in life and disability insurance contracts, or upon continued survival as they are in annuity contracts. Categories of deposit-type contracts, as defined by the National Association of Insurance Commissioners (NAIC), include GICs, supplementary contracts without life contingencies, annuities certain, premium and other deposit funds, dividend and coupon accumulations, lottery payouts, and structured settlements.

Under codified statutory accounting practices implemented in 2001, cash inflows and outflows on deposit-type contracts are no longer reported as income and expenditure. Instead, they are recorded directly as increasing or decreasing reserves. During 2020, \$325 billion was deposited to these contracts and \$305 billion was withdrawn, with a total reserve of \$626 billion at year's end (Table 3.3).

In 2020, premium and other deposit funds remained the largest category of the deposit-type business with \$188 billion in deposits, \$177 billion in payments, and \$273 billion in reserve at year-end. GICs received \$115 billion from policyholders and paid out \$105 billion in 2020, leaving a reserve of \$229 billion at year's end.

#### ASSET FLUCTUATION RESERVES

Besides policy reserves, insurers are required to establish two statutory reserves to absorb gains and losses in their invested assets.

The asset valuation reserve (AVR) absorbs both realized and unrealized, credit-related capital gains and losses. The AVR consists of a default component, which provides for credit-related losses on fixedincome assets, and an equity component, which provides for all types of equity investments.

The interest maintenance reserve (IMR) captures all realized, interest-related capital gains and losses on fixed-income assets. The IMR amortizes these gains and losses into income over the remaining life of the investments sold.

In 2020, the industry's total AVR increased 8.8 percent to \$78 billion, and its IMR increased 49.5 percent to \$35 billion (Table 3.1).

#### OTHER LIABILITIES

In addition to reserves, other liability funds of U.S. life insurers at the end of 2020 included \$59 billion in policy and contract claims; \$18 billion set aside for the following year's dividend payments to policyholders; and \$741 billion for liabilities not directly allocable to policyholders—incurred expenses, mandatory reserves for fluctuations in security values, and insurance premiums paid in advance, for example (Table 3.1).

## SURPLUS FUNDS AND CAPITAL STOCK

Surplus and capital amounted to \$454 billion for U.S. life insurers at the end of 2020 (Table 3.1). Surplus funds provide extra reserve safeguards for such contingencies as an unexpected rise in death rates among policyholders, unusual changes in the value of securities, and general protection for policy obligations. Several factors influence the amount of surplus that a life insurer retains, including company size, kinds of insurance written, mortality experience, general business conditions, and government regulation. Capital refers to the total par value of shares of the companies' capital stock.

#### **CAPITAL RATIOS**

One measure of the adequacy of a life insurer's surplus is its capital ratio: surplus funds plus capital stock plus AVR as a percentage of general account assets. Theoretically, the higher the capital ratio, the better a company is able to withstand adverse investment and mortality experience. However, the type of company and the distribution of its book of business can make comparisons among companies and with an industry wide average much less meaningful. In 2020, the aggregate capital ratio of U.S. life insurers was 10.5 percent (Table 3.4).

Life insurance regulators created the risk-based capital (RBC) ratio to monitor life insurance company solvency. Risk-based capital, calculated according to an NAIC model law, is considered the minimum amount of capital an insurer needs to avoid triggering

regulatory action. The RBC ratio is total adjusted capital divided by risk-based capital, for a threshold ratio of 100 percent. The ratio provides a means for evaluating the adequacy of an insurer's capital relative to the risks inherent in the insurer's operations.

From 1993 when life insurers began reporting risk-based capital, the average RBC ratio rose steadily to a plateau of 290 percent in 1997, which remained unbroken until 2001. That year, the ratio jumped to 346 percent, mainly due to two changes enacted by NAIC: accounting codification and an adjusted RBC formula that reflects changed risks for assets. The ratio reached its peak of 489 percent in 2014 and declined until it reached 424 in 2018. From 2019 to 2020, the ratio decreased 5 percentage points to 428 (Table 3.5).

Most companies have an RBC ratio well above the regulatory minimum level of 100 percent. By year-end 2020, 697 companies, or 94.8 percent of life insurers, had a ratio of 200 percent or more. These companies carried 99.1 percent of the industry's total assets.

Table 3.1

**Liabilities and Surplus Funds of Life Insurers** 

	General	account (mill	Average percent of		
	2010	2019	2020	2010/2020	2019/2020
Reserves		I			
Policy reserves	\$2,473,369	\$3,253,453	\$3,355,747	3.1	3.1
Other reserves					
Liabilities for deposit-type contracts	281,494	348,561	386,422	3.2	10.9
Asset valuation reserve (AVR)	31,340	71,899	78,260	9.6	8.8
Policy and contract claims	42,106	51,666	58,880	3.4	14.0
Funds set aside for policyholder dividends	17,356	18,317	18,019	0.4	-1.6
Interest maintenance reserve (IMR)	15,973	23,849	35,107	8.2	47.2
Miscellaneous reserves <sup>1</sup>	18,619	27,862	34,070	6.2	22.3
Total other reserves	406,887	542,153	610,757	4.1	12.7
Total reserves	2,880,256	3,795,607	3,966,505	3.3	4.5
Non-reserve liabilities	262,695	499,824	648,439	9.5	29.7
Total liabilities	3,142,951	4,295,431	4,614,943	3.9	7.4
Capital and surplus	314,993	438,381	450,614	3.6	2.8
Total liabilities and surplus funds	3,457,944	4,733,812	5,065,557	3.9	7.0

	Separate	Separate account (millions)			annual change
	2010	2019	2020	2010/2020	2019/2020
Reserves		1			
Policy reserves	\$1,624,219	\$2,534,272	\$2,748,507	5.4	8.5
Other reserves					
Liabilities for deposit-type contracts	139,000	223,020	239,473	5.6	7.4
Interest maintenance reserve (IMR)	160	-124	350	NC	NC
Total other reserves	139,160	222,895	239,823	5.6	7.6
Total recovers	1 700 070	0.757.107	0.000.000	5.4	0.4
Total reserves	1,763,379	2,757,167	2,988,330	5.4	8.4
Non-reserve liabilities	86,155	73,274	92,984	8.0	26.9
Total liabilities	1,849,533	2,830,441	3,081,314	5.2	8.9
Surplus	3,727	2,946	3,517	-0.6	19.4
Total liabilities and surplus funds	1,853,260	2,833,387	3,084,832	5.2	8.9

Table 3.1, continued

#### Liabilities and Surplus Funds of Life Insurers, continued

	Combine	d account (m	illions)	Average annual percent change		
	2010	2019	2020	2010/2020	2019/2020	
Reserves		1				
Policy reserves	\$4,097,587	\$5,787,725	\$6,104,255	4.1	5.5	
Other reserves						
Liabilities for deposit-type contracts	420,494	571,580	625,895	4.1	9.5	
Asset valuation reserve (AVR)	31,340	71,899	78,260	9.6	8.8	
Policy and contract claims	42,106	51,666	58,880	3.4	14.0	
Funds set aside for policyholder dividends	17,356	18,317	18,019	0.4	-1.6	
Interest maintenance reserve (IMR)	16,133	23,725	35,457	8.2	49.5	
Miscellaneous reserves <sup>1</sup>	18,619	27,862	34,070	6.2	22.3	
Total other reserves	546,047	765,049	850,580	4.5	11.2	
Total reserves	4,643,635	6,552,774	6,954,835	4.1	6.1	
Non-reserve liabilities	348,850	573,098	741,423	7.8	29.4	
Total liabilities	4,992,484	7,125,872	7,696,258	4.4	8.0	
Capital and surplus	318,720	441,327	454,131	3.6	2.9	
Total liabilities and surplus funds	5,311,204	7,567,199	8,150,389	4.4	7.7	

Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.

Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Data represent U.S. life insurers and fraternal benefit societies.

NC: Not calculated

<sup>&</sup>lt;sup>1</sup> Includes insurance premiums paid in advance. The amount previously was included in non-reserve liabilities.

Table 3.2

Table 5.2						
Policy Reserves of Life Insure	ers, by Line of E	Business				
	General	account (mil	lions)	Average annual p	percent change	
	2010	2019	2020	2010/2020	2019/2020	
Life insurance		I				
Individual	\$935,109	\$1,201,028	\$1,253,273	3.0	4.4	
Group	53,371	57,778	58,773	1.0	1.7	
Credit	807	571	507	-4.5	-11.3	
Total	989,288	1,259,377	1,312,553	2.9	4.2	
Annuities						
Individual	942,007	1,303,681	1,322,374	3.4	1.4	
Group	314,873	417,569	442,378	3.5	5.9	
Supplementary contracts with life contingencies	15,946	24,327	25,023	4.6	2.9	
Total	1,272,826	1,745,576	1,789,775	3.5	2.5	
Health insurance						
Total	211,255	248,500	253,419	1.8	2.0	
Aggregate total	2,473,369	3,253,453	3,355,747	3.1	3.1	
	Separate	e account (mi	llions)	Average annual percent change		
	2010	2019	2020	2010/2020	2019/2020	
Life insurance						
Individual	\$148,622	\$270,249	\$296,174	7.1	9.6	
Group	85,989	120,765	128,835	4.1	6.7	
Total	234,611	391,013	425,009	6.1	8.7	
Annuities						
Individual	837,924	1,371,763	1,479,605	5.9	7.9	
Group	548,227	760,967	831,856	4.3	9.3	
Supplementary contracts with life contingencies	815	1,760	1,898	8.8	7.8	
Total	1,386,967	2,134,490	2,313,358	5.2	8.4	
Health insurance						
		1				

8,768 10,140

2,748,507

2,534,272

14.4

5.4

15.6

8.5

Total

Aggregate total

Table 3.2, continued

Policy Reserves of Life Insurers, by Line of Business, continued							
	Combine	d account (m	illions)	Average annual percent change			
	2010	2019	2020	2010/2020	2019/2020		
Life insurance		ı					
Individual	\$1,083,731	\$1,471,277	\$1,549,446	3.6	5.3		
Group	139,360	178,542	187,609	3.0	5.1		
Credit	807	571	507	-4.5	-11.3		
Total	1,223,899	1,650,390	1,737,562	3.6	5.3		
Annuities							
Individual	1,779,931	2,675,444	2,801,979	4.6	4.7		
Group	863,100	1,178,535	1,274,234	4.0	8.1		
Supplementary contracts with life contingencies	16,761	26,087	26,921	4.9	3.2		
Total	2,659,793	3,880,067	4,103,134	4.4	5.7		
Health insurance							
Total	213,896	257,269	263,559	2.1	2.4		
Aggregate total	4,097,587	5,787,725	6,104,255	4.1	5.5		

Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Data represent U.S. life insurers and fraternal benefit societies.

Table 3.3

Deposit-Type Contracts, 2020 (millions)			
	Deposits	Withdrawals	Reserves
General account			
Guaranteed interest contracts (GICs)	\$98,898	\$84,798	\$114,373
Annuities certain	7,720	6,807	50,681
Supplementary contracts			
without life contingencies	14,127	13,842	52,052
Dividend accumulations or refunds	745	1,784	14,921
Premium and other deposit funds	165,223	152,372	154,395
Total	286,714	259,603	386,422
Separate account			
Guaranteed interest contracts (GICs)	15,821	20,684	114,421
Annuities certain	231	181	1,420
Supplementary contracts			
without life contingencies	52	49	224
Dividend accumulations or refunds	-	98	4,801
Premium and other deposit funds	22,479	24,519	118,607
Total	38,583	45,531	239,473
Combined account			
Guaranteed interest contracts (GICs)	114,719	105,481	228,794
Annuities certain	7,951	6,988	52,101
Supplementary contracts			
without life contingencies	14,179	13,891	52,276
Dividend accumulations or refunds	745	1,882	19,722
Premium and other deposit funds	187,702	176,891	273,002
Total	325,297	305,134	625,895

Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Data represent U.S. life insurers and fraternal benefit societies.

Table 3.4

Capital Ratios of Life Insurers (pe			
	2010	2019	2020
Including AVR	10.1	10.8	10.5
Excluding AVR	9.2	9.3	9.0

Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Capital ratio is equal to capital plus surplus plus the asset valuation reserve (AVR) divided by general account assets. Data represent U.S. life insurers and fraternal benefit socieites.

Table 3.5

Levels of Risk-Based Capital Held by Life Insurers, 2010 - 2020											
				N	lumber	of com	panies				
Risk-based capital ratio	2010	2011	2012	2013	2014	2015	2016	2017	2018*	2019	2020
200% or more	803	794	776	780	768	747	733	723	711	708	697
175 - 199	20	19	22	17	15	14	17	10	16	16	16
150 - 174	26	23	15	12	7	12	10	13	10	10	11
125 - 149	13	11	17	7	3	4	3	4	4	5	4
100 - 124	10	9	6	5	8	6	3	5	5	4	2
Less than 100%	11	10	8	7	5	9	10	6	9	6	5
Total	883	866	844	828	806	792	776	761	755	749	735
Average risk-based capital ratio	450%	457%	466%	481%	489%	486%	480%	470%	424%	433%	428%
	Percentage of companies (percent)										
Risk-based capital ratio	2010	2011	2012	2013	2014	2015	2016	2017	2018*	2019	2020
200% or more	90.9	91.7	91.9	94.2	95.3	94.3	94.5	95.0	94.2	94.5	94.8
175 - 199	2.3	2.2	2.6	2.1	1.9	1.8	2.2	1.3	2.1	2.1	2.2
150 - 174	2.9	2.7	1.8	1.4	0.9	1.5	1.3	1.7	1.3	1.3	1.5
125 - 149	1.5	1.3	2.0	0.8	0.4	0.5	0.4	0.5	0.5	0.7	0.5
100 - 124	1.1	1.0	0.7	0.6	1.0	0.8	0.4	0.7	0.7	0.5	0.3
Less than 100%	1.2	1.2	0.9	0.8	0.6	1.1	1.3	0.8	1.2	0.8	0.7
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
			ı	Distribu	tion of t	total ass	sets (pe	rcent)			
Risk-based capital ratio	2010	2011	2012	2013	2014	2015	2016	2017	2018*	2019	2020
200% or more	99.0	98.9	99.2	99.5	99.8	99.3	99.7	99.3	98.5	99.1	99.1
175 - 199	0.2	0.3	0.3	0.1	0.1	0.0	0.2	0.6	1.4	0.8	0.8
150 - 174	0.6	0.7	0.2	0.3	0.0	0.5	0.0	0.0	0.0	0.1	0.0
125 - 149	0.1	0.0	0.1	0.1	0.0	0.0	0.0	0.1	0.0	0.0	0.0
100 - 124	0.0	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0
Less than 100%	0.1	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Risk-based capital ratio is total adjusted capital divided by total risk-based capital. Data represent U.S. life insurers and fraternal benefit societies.

<sup>\*</sup>The change in Risk-Based Capital ratio can be partly attributed to the 2017 Tax Cuts and Jobs Act.

Table 3.6

#### Life Insurers Policy Reserves for Accident and Health Contracts, by Line of Business **Millions** Average annual percent change 2019 2020 2019/2020 \$1,771 -14.6 Comprehensive \$1,511 Medicare/Medicaid 2,340 2,492 6.5 251 253 **Dental only** 0.9 2.7 Vision only 48 49 Disability income 74,258 73,077 -1.6 148,040 3.7 Long term care 153,454 Credit 928 865 -6.8 Other 29,633 31,858 7.5 2.4 **Total** 257,269 263,559

Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.

Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Data represent U.S. life insurers and fraternal benefit socieites.

Table 3.7

Life Insu	Life Insurers Policy Reserves, by Line of Business and Year (millions)									
Year	Amount	Year	Amount	Year	Amount	Year	Amount			
1890	\$670	1910	\$3,226	1925	\$9,927	1940	\$27,238			
1900	1,443	1915	4,399	1930	16,231	1945	38,667			
1905	2,295	1920	6,338	1935	20,404	1950	54,946			

Table 3.7, continued

#### Life Insurers Policy Reserves, by Line of Business and Year (millions), continued

	Life	Health .	Annuities <sup>1</sup>		Supplementary	
Year	insurance	insurance	Individual	Group	contracts <sup>2</sup>	Total
1955	\$54,588	\$575	*	\$13,216	\$6,980	\$75,359
1960	70,791	865	\$4,327	14,952	7,538	98,473
1965	90,795	1,432	5,028	22,187	8,178	127,620
1970	115,442	3,474	6,951	34,009	7,903	167,779
1975	150,063	6,293	12,442	59,907	8,411	237,116
1980	197,865	11,015	31,543	140,417	9,499	390,339
1985	235,854	18,805	96,969	303,021	10,653	665,302
1986	252,035	21,294	121,146	355,756	11,693	761,924
1987	276,404	23,994	156,135	392,540	13,060	862,133
1988	299,901	26,852	193,820	433,889	14,501	968,963
1989	324,178	29,855	239,593	473,934	16,118	1,083,678
1990	348,774	33,448	282,129	515,794	16,822	1,196,967
1991	372,082	38,225	328,325	548,191	17,955	1,304,778
1992	402,413	45,159	380,677	559,774	19,068	1,407,091
1993	436,293	51,386	439,390	601,836	20,898	1,549,803
1994	468,469	58,019	482,172	612,394	22,989	1,644,043
1995	511,021	63,233	594,147	618,666	25,258	1,812,325
1996	556,133	69,567	622,012	690,482	27,596	1,965,790
1997	606,260	74,902	693,011	761,951	28,435	2,164,559
1998	655,983	82,020	763,329	845,164	30,952	2,377,449
1999	705,226	91,662	873,519	907,181	32,338	2,609,926
2000	741,603	95,704	880,874	960,128	33,542	2,711,851
2001	815,544	100,706	944,961	571,451	13,309	2,445,972
2002	832,927	110,768	980,065	569,856	13,699	2,507,314
2003	921,142	123,451	1,172,623	662,474	15,315	2,895,003
2004	987,568	133,641	1,311,552	712,149	15,587	3,160,497
2005	1,029,486	140,895	1,415,104	758,484	15,847	3,359,815
2006	1,109,868	153,104	1,521,074	806,944	16,753	3,607,743
2007	1,148,256	166,148	1,615,276	843,146	17,819	3,790,645
2008	1,134,470	186,105	1,421,597	715,587	13,107	3,470,867
2009	1,178,290	196,131	1,623,764	797,989	16,077	3,812,251
2010	1,223,899	213,896	1,779,931	863,100	16,761	4,097,587
2011	1,285,684	229,459	1,840,174	871,126	18,008	4,244,451
2012	1,302,046	227,521	1,942,530	958,095	19,239	4,449,433
2013	1,365,035	228,227	2,137,385	1,028,743	20,344	4,779,735

Table 3.7, continued

#### Life Insurers Policy Reserves, by Line of Business and Year (millions), continued

	Life	Health	Annuities <sup>1</sup>		Supplementary	
Year	insurance	insurance	Individual	Group	contracts <sup>2</sup>	Total
2014	1,422,537	233,867	2,227,842	1,049,840	21,637	4,955,724
2015	1,462,842	242,231	2,276,004	1,021,589	22,582	5,025,249
2016	1,500,319	264,489	2,390,559	1,053,070	23,234	5,231,672
2017	1,562,691	278,501	2,548,346	1,128,756	23,781	5,542,077
2018	1,573,847	247,422	2,449,318	1,079,362	25,407	5,375,356
2019	1,650,390	257,269	2,675,444	1,178,535	26,087	5,787,725
2020	1,737,562	263,559	2,801,979	1,274,234	26,921	6,104,255

Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.

Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Before 1947, the business of health insurance departments of life insurers was not included in this series. Codification effective with 2001 Annual Statement filings changed the reporting of annuities. Data represent U.S. life insurers and, as of 2003, fraternal benefit societies.

<sup>\*</sup> Included with group annuities.

<sup>&</sup>lt;sup>1</sup> Beginning in 2001, excludes reserves for guaranteed interest contracts (GICs). Figures for GICs are shown in Table 3.3.

<sup>&</sup>lt;sup>2</sup> Beginning in 2001, includes reserves for supplementary contracts with life contingencies; reserves for supplementary contracts without life contingencies are included in liabilities for deposit-type contracts in Table 3.3.

Table 3.8

<b>Year</b> 1956 1960	Individual \$56,875	Group	Credit	Total
	\$56,875			iotai
1960		\$787		\$57,662
	69,524	1,267		70,791
1965	88,784	2,011		90,795
1970	112,349	3,093		115,442
1975	144,368	4,995	\$700	150,063
1980	187,872	8,818	1,175	197,865
1981	196,407	9,379	1,200	206,986
1982	202,789	9,766	1,228	213,783
1983	209,466	10,148	1,354	220,968
1984	215,309	9,111	1,484	225,904
1985	224,204	9,927	1,723	235,854
1986	239,295	10,770	1,970	252,035
1987	263,515	10,559	2,330	276,404
1988	285,853	11,581	2,467	299,901
1989	309,168	12,569	2,441	324,178
1990	332,808	13,506	2,460	348,774
1991	355,719	13,950	2,413	372,082
1992	381,323	18,684	2,406	402,413
1993	412,542	21,336	2,415	436,293
1994	441,894	23,911	2,664	468,469
1995	480,967	27,342	2,712	511,021
1996	523,901	29,396	2,836	556,133
1997	565,601	37,787	2,872	606,260
1998	608,283	44,515	3,184	655,983
1999	645,499	56,426	3,302	705,226
2000	679,546	58,493	3,564	741,603
2001	720,583	91,563	3,398	815,544
2002	746,383	83,742	2,802	832,927
2003	827,892	91,049	2,200	921,142
2004	881,817	103,931	1,820	987,568
2005	923,429	104,463	1,594	1,029,486
2006	988,620	119,841	1,407	1,109,868
2007	1,011,179	135,733	1,343	1,148,256
2008	999,991	133,291	1,189	1,134,470
2009	1,043,493	133,828	969	1,178,290
2010	1,083,731	139,360	807	1,223,899

Table 3.8, continued

<b>Group</b> 143,661 153,034 166,687	<b>Credit</b> 667 637	, ,
153,034	637	1,285,684 1,302,046
,		1,302,046
166.687		
,	620	1,365,035
175,127	621	1,422,537
169,683	634	1,462,842
180,687	567	1,500,319
179,010	510	1,562,691
181,206	531	1,573,847
178,542	571	1,650,390
187,609	507	1,737,562
	175,127 169,683 180,687 179,010 181,206 178,542 187,609	175,127     621       169,683     634       180,687     567       179,010     510       181,206     531       178,542     571

Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Credit life insurance is limited to insurance on loans of 10 years' or less duration. Prior to 1973, all credit insurance was included in the individual and group categories. Data represent U.S. life insurers and, as of 2003, fraternal benefit socieites.

Table 3.9

#### Life Insurer Liabilities and Surplus Funds, by Year (millions)

Year	Policy reserves	Liabilities for deposit-type contracts <sup>1</sup>	Funds set aside for policy dividends	Other obligations	Policy and contract claims²	Mandatory securities or asset valuation r reserves <sup>3</sup>	Interest naintenance reserve	Capital and surplus funds	Total
1952	\$62,579	\$1,675	\$841	\$3,024		NA		\$5,256	\$73,375
1955	75,359	2,239	1,201	3,562		\$1,063		7,008	90,432
1960	98,473	3,381	1,780	4,851		1,417		9,674	119,576
1965	127,620	4,326	2,647	7,295		3,160		13,836	158,884
1970	167,779	6,068	3,540	10,295		2,249		17,323	207,254
1975	237,116	8,814	4,875	16,241		1,695		20,563	289,304
1980	390,339	12,727	7,659	27,701		6,426		34,358	479,210
1985	665,302	14,638	11,710	66,932		10,539		56,780	825,901
1986	761,924	15,174	11,704	69,270		15,330		64,149	937,551
1987	862,133	15,837	12,043	71,063		16,013		67,370	1,044,459
1988	968,963	16,601	12,478	75,939		17,939		74,950	1,166,870
1989	1,083,678	17,278	13,373	82,306		19,438		83,683	1,299,756
1990	1,196,967	18,000	13,921	73,164		14,783		91,373	1,408,208
1991	1,304,778	18,531	13,196	89,804		18,854		106,038	1,551,201
1992	1,407,091	19,189	13,102	85,212		20,801	\$3,899	115,237	1,664,531
1993	1,549,803	19,619	13,172	72,525	\$20,680	25,063	10,245	128,020	1,839,127
1994	1,644,043	19,702	13,150	74,646	21,993	25,010	6,988	136,741	1,942,273
1995	1,812,325	19,950	13,739	83,923	23,987	29,676	9,000	150,944	2,143,544
1996	1,965,790	20,441	14,863	111,629	25,399	33,202	9,360	147,240	2,327,924
1997	2,164,559	20,456	16,197	141,042	29,181	36,159	11,398	160,086	2,579,078
1998	2,377,449	20,520	16,831	155,266	31,309	37,882	14,567	172,695	2,826,520
1999	2,609,920	20,808	17,356	157,860	31,096	40,089	12,275	181,248	3,070,653
2000	2,711,851	21,149	18,137	162,300	33,161	37,893	8,746	188,499	3,181,736
2001	2,445,972	337,713	18,689	201,087	35,721	30,603	8,507	190,727	3,269,019
2002	2,507,314	363,514	18,489	220,160	35,043	22,851	10,310	202,318	3,380,000
2003	2,895,003	410,554	18,825	251,209	37,202	29,187	14,890	231,321	3,888,190
2004	3,160,497	445,431	18,416	287,629	37,880	35,125	17,764	249,643	4,252,386
2005	3,359,815	456,325	18,810	300,912	36,719	37,832	17,011	254,572	4,481,995
2006	3,607,743	487,490	19,494	345,648	39,361	43,389	13,827	265,872	4,822,824
2007	3,790,645	516,905	20,134	383,090	41,120	45,913	11,948	281,831	5,091,586
2008	3,470,867	453,860	18,582	368,303	42,493	21,243	9,521	263,278	4,648,147
2009	3,812,251	416,478	17,591	337,219	42,358	20,667	10,908	301,221	4,958,693
2010	4,097,587	420,494	17,356	367,469	42,106	31,340	16,133	318,720	5,311,204
2011	4,244,451	413,044	17,328	392,148	43,607	39,725	21,230	321,126	5,492,658

Table 3.9

#### Life Insurer Liabilities and Surplus Funds, by Year (millions), continued

		Liabilities	Funds set			Mandatory		Conital	
Year	Policy reserves	for deposit-type contracts <sup>1</sup>	aside for policy dividends	Other obligations	Policy and contract claims <sup>2</sup>	securities or asset valuation n reserves <sup>3</sup>	Interest naintenance reserve	Capital and surplus funds	Total
2012	4,449,433	430,531	17,150	424,835	43,281	45,411	26,339	340,442	5,777,420
2013	4,779,735	450,448	17,603	436,347	43,425	48,365	26,509	347,868	6,150,300
2014	4,955,724	468,150	18,153	472,516	43,463	52,862	26,938	368,155	6,405,961
2015	5,025,249	470,429	18,494	463,235	44,121	49,489	23,935	382,867	6,477,819
2016	5,231,672	495,471	17,942	507,710	45,795	51,514	23,702	398,209	6,772,014
2017	5,542,077	530,434	17,727	549,041	48,489	57,393	25,280	412,931	7,183,372
2018	5,375,356	524,237	18,162	530,203	49,472	56,342	20,334	418,688	6,992,794
2019	5,787,725	571,580	18,317	600,960	51,666	71,899	23,725	441,327	7,567,199
2020	6,104,255	625,895	18,019	775,492	58,880	78,260	35,457	454,131	8,150,389

Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.

Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Codification effective with 2001 Annual Statement filings changed the reporting of annuities and deposit-type funds, as explained in footnotes. Data represent U.S. life insurers and, as of 2003, fraternal benefit societies.

NA: Not available

<sup>&</sup>lt;sup>1</sup> Prior to 2001, represents policyholder dividend accumulations. Beginning in 2001, includes liabilities for guaranteed interest contracts, supplementary contracts without life contingencies, policyholder dividend accumulations, and premium and other deposits.

<sup>&</sup>lt;sup>2</sup> Prior to 1993, included with other obligations.

<sup>&</sup>lt;sup>3</sup> Beginning in 1992, asset valuation reserve replaced mandatory securities valuation reserve.

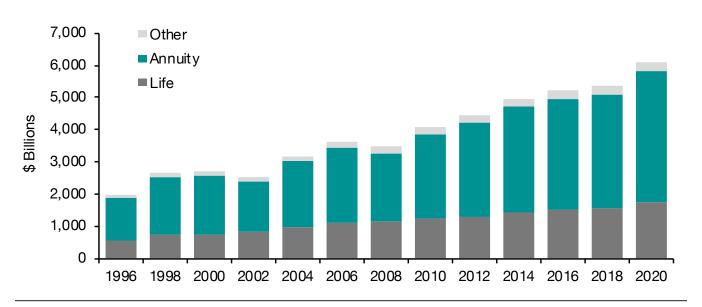
**Table 3.10** 

Capital Ratios of Life Insurers, by Year (percent)									
Year	Including MSVR/AVR	Excluding MSVR/AVR	Year	Including MSVR/AVR	Excluding MSVR/AVR				
1970	9.7	8.6	2004	9.8	8.6				
1975	8.1	7.4	2005	9.7	8.5				
1980	9.2	7.7	2006	10.0	8.6				
1985	9.1	7.7	2007	10.3	8.9				
1990	8.5	7.3	2008	8.7	8.1				
1991	9.3	7.9	2009	9.7	9.1				
1992	9.6	8.1	2010	10.1	9.2				
1993	10.0	8.4	2011	9.9	8.8				
1994	10.2	8.6	2012	10.4	9.2				
1995	10.7	9.0	2013	10.4	9.2				
1996	11.9	10.0	2014	10.6	9.3				
1997	10.6	8.7	2015	10.7	9.5				
1998	11.0	9.0	2016	10.6	9.4				
1999	11.1	9.1	2017	10.6	9.3				
2000	11.1	9.2	2018	10.6	9.3				
2001	10.1	8.7	2019	10.8	9.3				
2002	9.3	8.4	2020	10.5	9.0				
2003	9.6	8.5							

Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Capital ratio is equal to capital plus surplus plus the asset valuation reserve (AVR), or mandatory securities valuation reserve (MSVR) prior to 1992, divided by general account assets. Data represent U.S. life insurers and, as of 2003, fraternal benefit societies.

Figure 3.1

#### **Growth of Life Insurers' Policy Reserves**

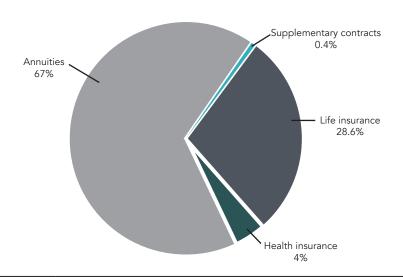


Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.

Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Data represent U.S. life insurers and, as of 2003, fraternal benefit societies.

Figure 3.2

#### Distribution of Life Insurers' Policy Reserves, 2020



Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.

Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Data represent U.S. life insurers and fraternal benefit societies.