

ALABAMA

Jobs

- The life insurance industry generates approximately 24,800 jobs in Alabama, including 10,100 direct employees and 14,700 non-insurance jobs.
- 417 life insurers are licensed to do business in Alabama and 8 are domiciled in the state.

Protection

- Alabama residents have \$409 billion in total life insurance coverage.
- State residents own 5 million individual life insurance policies, with coverage averaging \$54,000 per policyholder.
- Group life insurance coverage amounts to \$138 billion.
- Individual life insurance coverage purchased in Alabama in 2016 totaled \$24 billion.
- \$5 billion was paid to Alabama residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$725 million.

Investments

- Life insurance companies invest approximately \$60 billion in Alabama's economy.
- About \$50 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$2 billion in mortgage loans on farm, residential, and commercial properties, and own \$144 million in real estate in Alabama.

ACLI in Alabama

- 237 ACLI member companies provide financial and retirement security to Alabama families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI members.
- 93 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

ALASKA

Jobs

- The life insurance industry generates approximately 1,390 jobs in Alaska, including 730 direct employees and 660 non-insurance jobs.
- 347 life insurers are licensed to do business in Alaska.

Protection

- Alaska residents have \$63 billion in total life insurance coverage.
- State residents own 171,000 individual life insurance policies, with coverage averaging \$235,000 per policyholder.
- Group life insurance coverage amounts to \$23 billion.
- Individual life insurance coverage purchased in Alaska in 2016 totaled \$4 billion.
- \$1 billion was paid to Alaska residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$103 million.

Investments

- Life insurance companies invest approximately \$17 billion in Alaska's economy.
- About \$15 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$250 million in mortgage loans on farm, residential, and commercial properties, and own \$22 million in real estate in Alaska.

ACLI in Alaska

- 220 ACLI member companies provide financial and retirement security to Alaska families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 97 percent of all life and annuity payments are from ACLI members.
- 91 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

ARIZONA

Jobs

- The life insurance industry generates approximately 44,200 jobs in Arizona, including 18,100 direct employees and 26,100 non-insurance jobs.
- 478 life insurers are licensed to do business in Arizona and 23 are domiciled in the state.

Protection

- Arizona residents have \$520 billion in total life insurance coverage.
- State residents own 2 million individual life insurance policies, with coverage averaging \$184,000 per policyholder.
- Group life insurance coverage amounts to \$195 billion.
- Individual life insurance coverage purchased in Arizona in 2016 totaled \$29 billion.
- \$8 billion was paid to Arizona residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$98 billion in Arizona's economy.
- About \$78 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$9 billion in mortgage loans on farm, residential, and commercial properties, and own \$648 million in real estate in Arizona.

ACLI in Arizona

- 247 ACLI member companies provide financial and retirement security to Arizona families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI members.
- 88 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

ARKANSAS

Jobs

- The life insurance industry generates approximately 10,000 jobs in Arkansas, including 5,300 direct employees and 4,700 non-insurance jobs.
- 468 life insurers are licensed to do business in Arkansas and 22 are domiciled in the state.

Protection

- Arkansas residents have \$198 billion in total life insurance coverage.
- State residents own 2 million individual life insurance policies, with coverage averaging \$83,000 per policyholder.
- Group life insurance coverage amounts to \$70 billion.
- Individual life insurance coverage purchased in Arkansas in 2016 totaled \$13 billion.
- \$3 billion was paid to Arkansas residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$497 million.

Investments

- Life insurance companies invest approximately \$35 billion in Arkansas' economy.
- About \$29 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$2 billion in mortgage loans on farm, residential, and commercial properties, and own \$34 million in real estate in Arkansas.

ACLI in Arkansas

- 250 ACLI member companies provide financial and retirement security to Arkansas families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI members.
- 94 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

CALIFORNIA

Jobs

- The life insurance industry generates approximately 225,600 jobs in California, including 81,500 direct employees and 144,100 non-insurance jobs.
- 417 life insurers are licensed to do business in California and 11 are domiciled in the state.

Protection

- California residents have \$3.7 trillion in total life insurance coverage.
- State residents own 10 million individual life insurance policies, with coverage averaging \$244,000 per policyholder.
- Group life insurance coverage amounts to \$1.3 trillion.
- Individual life insurance coverage purchased in California in 2016 totaled \$222 billion.
- \$38 billion was paid to California residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$8 billion.

Investments

- Life insurance companies invest approximately \$765 billion in California's economy.
- About \$585 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$96 billion in mortgage loans on farm, residential, and commercial properties, and own \$12 billion in real estate in California.

ACLI in California

- 235 ACLI member companies provide financial and retirement security to California families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI members.
- 90 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

COLORADO

Jobs

- The life insurance industry generates approximately 40,700 jobs in Colorado, including 16,000 direct employees and 24,700 non-insurance jobs.
- 454 life insurers are licensed to do business in Colorado and 9 are domiciled in the state.

Protection

- Colorado residents have \$588 billion in total life insurance coverage.
- State residents own 2 million individual life insurance policies, with coverage averaging \$206,000 per policyholder.
- Group life insurance coverage amounts to \$204 billion.
- Individual life insurance coverage purchased in Colorado in 2016 totaled \$34 billion.
- \$7 billion was paid to Colorado residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$1 billion.

Investments

- Life insurance companies invest approximately \$97 billion in Colorado's economy.
- About \$76 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$10 billion in mortgage loans on farm, residential, and commercial properties, and own \$566 million in real estate in Colorado.

ACLI in Colorado

- 247 ACLI member companies provide financial and retirement security to Colorado families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI members.
- 92 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

CONNECTICUT

Jobs

- The life insurance industry generates approximately 81,500 jobs in Connecticut, including 33,100 direct employees and 48,400 non-insurance jobs.
- 374 life insurers are licensed to do business in Connecticut and 23 are domiciled in the state.

Protection

- Connecticut residents have \$553 billion in total life insurance coverage.
- State residents own 1 million individual life insurance policies, with coverage averaging \$250,000 per policyholder.
- Group life insurance coverage amounts to \$187 billion.
- Individual life insurance coverage purchased in Connecticut in 2016 totaled \$24 billion.
- \$13 billion was paid to Connecticut residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$3 billion.

Investments

- Life insurance companies invest approximately \$79 billion in Connecticut's economy.
- About \$65 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$3 billion in mortgage loans on residential and commercial properties, and own \$954 million in real estate in Connecticut.

ACLI in Connecticut

- 224 ACLI member companies provide financial and retirement security to Connecticut families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI members.
- 85 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

DELAWARE

Jobs

- The life insurance industry generates approximately 7,000 jobs in Delaware, including 2,800 direct employees and 4,200 non-insurance jobs.
- 419 life insurers are licensed to do business in Delaware and 27 are domiciled in the state.

Protection

- Delaware residents have \$203 billion in total life insurance coverage.
- State residents own 462,000 individual life insurance policies, with coverage averaging \$191,000 per policyholder.
- Group life insurance coverage amounts to \$115 billion.
- Individual life insurance coverage purchased in Delaware in 2016 totaled \$6 billion.
- \$6 billion was paid to Delaware residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$954 million.

Investments

- Life insurance companies invest approximately \$28 billion in Delaware's economy.
- About \$23 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$1 billion in mortgage loans on farm, residential, and commercial properties, and own \$98 million in real estate in Delaware.

ACLI in Delaware

- 242 ACLI member companies provide financial and retirement security to Delaware families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 97 percent of all life and annuity payments are from ACLI members.
- 91 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

DISTRICT OF COLUMBIA

Jobs

- The life insurance industry generates approximately 3,100 jobs in the District of Columbia, including 1,400 direct employees and 1,700 non-insurance jobs.
- 410 life insurers are licensed to do business in the District of Columbia.

Protection

- District of Columbia residents have \$179 billion in total life insurance coverage.
- Residents own 265,000 individual life insurance policies, with coverage averaging \$178,000 per policyholder.
- Group life insurance coverage amounts to \$132 billion.
- Individual life insurance coverage purchased in 2016 totaled \$5 billion.
- \$2 billion was paid to District residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$292 million.

Investments

- Life insurance companies invest approximately \$44 billion in the District of Columbia's economy.
- About \$27 billion of this investment is in stocks and bonds that help finance business development, job creation, and services.
- Life insurers provide \$13 billion in mortgage loans on residential and commercial properties, and own \$2 billion in real estate in the District.

ACLI in the District of Columbia

- 238 ACLI member companies provide financial and retirement security to District of Columbia families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI members.
- 88 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

FLORIDA

Jobs

- The life insurance industry generates approximately 155,200 jobs in Florida, including 57,700 direct employees and 97,500 non-insurance jobs.
- 429 life insurers are licensed to do business in Florida and 9 are domiciled in the state.

Protection

- Florida residents have \$1.7 trillion in total life insurance coverage.
- State residents own 7 million individual life insurance policies, with coverage averaging \$159,000 per policyholder.
- Group life insurance coverage amounts to \$606 billion.
- Individual life insurance coverage purchased in Florida in 2016 totaled \$103 billion.
- \$28 billion was paid to Florida residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$5 billion.

Investments

- Life insurance companies invest approximately \$288 billion in Florida's economy.
- About \$226 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$25 billion in mortgage loans on farm, residential, and commercial properties, and own \$3 billion in real estate in Florida.

ACLI in Florida

- 237 ACLI member companies provide financial and retirement security to Florida families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI members.
- 90 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

GEORGIA

Jobs

- The life insurance industry generates approximately 97,900 jobs in Georgia, including 33,200 direct employees and 64,700 non-insurance jobs.
- 437 life insurers are licensed to do business in Georgia and 11 are domiciled in the state.

Protection

- Georgia residents have \$1 trillion in total life insurance coverage.
- State residents own 5 million individual life insurance policies, with coverage averaging \$124,000 per policyholder.
- Group life insurance coverage amounts to \$393 billion.
- Individual life insurance coverage purchased in Georgia in 2016 totaled \$56 billion.
- \$10 billion was paid to Georgia residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$1 billion.

Investments

- Life insurance companies invest approximately \$154 billion in Georgia's economy.
- About \$121 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$15 billion in mortgage loans on farm, residential, and commercial properties, and own \$2 billion in real estate in Georgia.

ACLI in Georgia

- 246 ACLI member companies provide financial and retirement security to Georgia families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI members.
- 88 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

HAWAII

Jobs

- The life insurance industry generates approximately 4,400 jobs in Hawaii, including 2,000 direct employees and 2,400 non-insurance jobs.
- 359 life insurers are licensed to do business in Hawaii and 3 are domiciled in the state.

Protection

- Hawaii residents have \$132 billion in total life insurance coverage.
- State residents own 573,000 individual life insurance policies, with coverage averaging \$161,000 per policyholder.
- Group life insurance coverage amounts to \$39 billion.
- Individual life insurance coverage purchased in Hawaii in 2016 totaled \$7 billion.
- \$2 billion was paid to Hawaii residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$353 million.

Investments

- Life insurance companies invest approximately \$26 billion in Hawaii's economy.
- About \$21 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$2 billion in mortgage loans on farm, residential, and commercial properties, and own \$3 million in real estate in Hawaii.

ACLI in Hawaii

- 221 ACLI member companies provide financial and retirement security to Hawaii families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI members.
- 95 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

IDAHO

Jobs

- The life insurance industry generates approximately 5,000 jobs in Idaho, including 2,700 direct employees and 2,300 non-insurance jobs.
- 401 life insurers are licensed to do business in Idaho and 1 is domiciled in the state.

Protection

- Idaho residents have \$136 billion in total life insurance coverage.
- State residents own 498,000 individual life insurance policies, with coverage averaging \$175,000 per policyholder.
- Group life insurance coverage amounts to \$48 billion.
- Individual life insurance coverage purchased in Idaho in 2016 totaled \$8 billion.
- \$2 billion was paid to Idaho residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$328 million.

Investments

- Life insurance companies invest approximately \$20 billion in Idaho's economy.
- About \$16 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$1 billion in mortgage loans on farm, residential, and commercial properties, and own \$31 million in real estate in Idaho.

ACLI in Idaho

- 240 ACLI member companies provide financial and retirement security to Idaho families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI members.
- 92 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

ILLINOIS

Jobs

- The life insurance industry generates approximately 127,700 jobs in Illinois, including 44,400 direct employees and 83,300 non-insurance jobs.
- 488 life insurers are licensed to do business in Illinois and 52 are domiciled in the state.

Protection

- Illinois residents have \$1.5 trillion in total life insurance coverage.
- State residents own 6 million individual life insurance policies, with coverage averaging \$144,000 per policyholder.
- Group life insurance coverage amounts to \$542 billion.
- Individual life insurance coverage purchased in Illinois in 2016 totaled \$74 billion.
- \$17 billion was paid to Illinois residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$3 billion.

Investments

- Life insurance companies invest approximately \$239 billion in Illinois' economy.
- About \$188 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$23 billion in mortgage loans on farm, residential, and commercial properties, and own \$3 billion in real estate in Illinois.

ACLI in Illinois

- 255 ACLI member companies provide financial and retirement security to Illinois families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI members.
- 90 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

INDIANA

Jobs

- The life insurance industry generates approximately 42,600 jobs in Indiana, including 19,200 direct employees and 23,400 non-insurance jobs.
- 484 life insurers are licensed to do business in Indiana and 26 are domiciled in the state.

Protection

- Indiana residents have \$538 billion in total life insurance coverage.
- State residents own 3 million individual life insurance policies, with coverage averaging \$106,000 per policyholder.
- Group life insurance coverage amounts to \$207 billion.
- Individual life insurance coverage purchased in Indiana in 2016 totaled \$26 billion.
- \$8 billion was paid to Indiana residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$93 billion in Indiana's economy.
- About \$77 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$4 billion in mortgage loans on farm, residential, and commercial properties, and own \$185 million in real estate in Indiana.

ACLI in Indiana

- 254 ACLI member companies provide financial and retirement security to Indiana families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 92 percent of all life and annuity payments are from ACLI members.
- 87 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

IOWA

Jobs

- The life insurance industry generates approximately 50,600 jobs in Iowa, including 24,900 direct employees and 25,700 non-insurance jobs.
- 422 life insurers are licensed to do business in Iowa and 30 are domiciled in the state.

Protection

- Iowa residents have \$336 billion in total life insurance coverage.
- State residents own 2 million individual life insurance policies, with coverage averaging \$128,000 per policyholder.
- Group life insurance coverage amounts to \$104 billion.
- Individual life insurance coverage purchased in Iowa in 2016 totaled \$17 billion.
- \$6 billion was paid to Iowa residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$1 billion.

Investments

- Life insurance companies invest approximately \$56 billion in Iowa's economy.
- About \$46 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$2 billion in mortgage loans on farm, residential, and commercial properties, and own \$593 million in real estate in Iowa.

ACLI in Iowa

- 249 ACLI member companies provide financial and retirement security to Iowa families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI members.
- 91 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

KANSAS

Jobs

- The life insurance industry generates approximately 23,100 jobs in Kansas, including 10,800 direct employees and 12,300 non-insurance jobs.
- 457 life insurers are licensed to do business in Kansas and 11 are domiciled in the state.

Protection

- Kansas residents have \$281 billion in total life insurance coverage.
- State residents own 1 million individual life insurance policies, with coverage averaging \$130,000 per policyholder.
- Group life insurance coverage amounts to \$93 billion.
- Individual life insurance coverage purchased in Kansas in 2016 totaled \$15 billion.
- \$4 billion was paid to Kansas residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$695 million.

Investments

- Life insurance companies invest approximately \$41 billion in Kansas' economy.
- About \$33 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$2 billion in mortgage loans on farm, residential, and commercial properties, and own \$126 million in real estate in Kansas.

ACLI in Kansas

- 253 ACLI member companies provide financial and retirement security to Kansas families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI members.
- 91 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

KENTUCKY

Jobs

- The life insurance industry generates approximately 23,900 jobs in Kentucky, including 10,100 direct employees and 13,800 non-insurance jobs.
- 444 life insurers are licensed to do business in Kentucky and 7 are domiciled in the state.

Protection

- Kentucky residents have \$327 billion in total life insurance coverage.
- State residents own 2 million individual life insurance policies, with coverage averaging \$88,000 per policyholder.
- Group life insurance coverage amounts to \$139 billion.
- Individual life insurance coverage purchased in Kentucky in 2016 totaled \$16 billion.
- \$5 billion was paid to Kentucky residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$819 million.

Investments

- Life insurance companies invest approximately \$56 billion in Kentucky's economy.
- About \$48 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$2 billion in mortgage loans on farm, residential, and commercial properties, and own \$96 million in real estate in Kentucky.

ACLI in Kentucky

- 251 ACLI member companies provide financial and retirement security to Kentucky families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI members.
- 91 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

LOUISIANA

Jobs

- The life insurance industry generates approximately 26,200 jobs in Louisiana, including 10,800 direct employees and 15,400 non-insurance jobs.
- 474 life insurers are licensed to do business in Louisiana and 30 are domiciled in the state.

Protection

- Louisiana residents have \$420 billion in total life insurance coverage.
- State residents own 4 million individual life insurance policies, with coverage averaging \$70,000 per policyholder.
- Group life insurance coverage amounts to \$146 billion.
- Individual life insurance coverage purchased in Louisiana in 2016 totaled \$26 billion.
- \$5 billion was paid to Louisiana residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$852 million.

Investments

- Life insurance companies invest approximately \$64 billion in Louisiana's economy.
- About \$55 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$1 billion in mortgage loans on farm, residential, and commercial properties, and own \$257 million in real estate in Louisiana.

ACLI in Louisiana

- 248 ACLI member companies provide financial and retirement security to Louisiana families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 90 percent of all life and annuity payments are from ACLI members.
- 90 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

MAINE

Jobs

- The life insurance industry generates approximately 14,300 jobs in Maine, including 5,900 direct employees and 8,400 non-insurance jobs.
- 321 life insurers are licensed to do business in Maine and 2 are domiciled in the state.

Protection

- Maine residents have \$101 billion in total life insurance coverage.
- State residents own 455,000 individual life insurance policies, with coverage averaging \$129,000 per policyholder.
- Group life insurance coverage amounts to \$42 billion.
- Individual life insurance coverage purchased in Maine in 2016 totaled \$4 billion.
- \$2 billion was paid to Maine residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$358 million.

Investments

- Life insurance companies invest approximately \$17 billion in Maine's economy.
- About \$15 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$654 million in mortgage loans on farm, residential, and commercial properties, and own \$57 million in real estate in Maine.

ACLI in Maine

- 208 ACLI member companies provide financial and retirement security to Maine families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI members.
- 88 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

MARYLAND

Jobs

- The life insurance industry generates approximately 34,300 jobs in Maryland, including 12,900 direct employees and 21,400 non-insurance jobs.
- 425 life insurers are licensed to do business in Maryland and 3 are domiciled in the state.

Protection

- Maryland residents have \$678 billion in total life insurance coverage.
- State residents own 4 million individual life insurance policies, with coverage averaging \$112,000 per policyholder.
- Group life insurance coverage amounts to \$260 billion.
- Individual life insurance coverage purchased in Maryland in 2016 totaled \$32 billion.
- \$8 billion was paid to Maryland residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$115 billion in Maryland's economy.
- About \$91 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$13 billion in mortgage loans on farm, residential, and commercial properties, and own \$268 million in real estate in Maryland.

ACLI in Maryland

- 236 ACLI member companies provide financial and retirement security to Maryland families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI members.
- 93 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

MASSACHUSETTS

Jobs

- The life insurance industry generates approximately 70,700 jobs in Massachusetts, including 26,600 direct employees and 44,100 non-insurance jobs.
- 373 life insurers are licensed to do business in Massachusetts and 15 are domiciled in the state.

Protection

- Massachusetts residents have \$876 billion in total life insurance coverage.
- State residents own 2 million individual life insurance policies, with coverage averaging \$227,000 per policyholder.
- Group life insurance coverage amounts to \$313 billion.
- Individual life insurance coverage purchased in Massachusetts in 2016 totaled \$40 billion.
- \$12 billion was paid to Massachusetts residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$3 billion.

Investments

- Life insurance companies invest approximately \$149 billion in Massachusetts' economy.
- About \$116 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$15 billion in mortgage loans on farm, residential, and commercial properties, and own \$3 billion in real estate in Massachusetts.

ACLI in Massachusetts

- 223 ACLI member companies provide financial and retirement security to Massachusetts families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 96 percent of all life and annuity payments are from ACLI members.
- 91 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

MICHIGAN

Jobs

- The life insurance industry generates approximately 44,700 jobs in Michigan, including 19,100 direct employees and 25,600 non-insurance jobs.
- 447 life insurers are licensed to do business in Michigan and 18 are domiciled in the state.

Protection

- Michigan residents have \$867 billion in total life insurance coverage.
- State residents own 4 million individual life insurance policies, with coverage averaging \$128,000 per policyholder.
- Group life insurance coverage amounts to \$367 billion.
- Individual life insurance coverage purchased in Michigan in 2016 totaled \$39 billion.
- \$14 billion was paid to Michigan residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$4 billion.

Investments

- Life insurance companies invest approximately \$133 billion in Michigan's economy.
- About \$111 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$4 billion in mortgage loans on farm, residential, and commercial properties, and own \$394 million in real estate in Michigan.

ACLI in Michigan

- 247 ACLI member companies provide financial and retirement security to Michigan families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 92 percent of all life and annuity payments are from ACLI members.
- 90 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

MINNESOTA

Jobs

- The life insurance industry generates approximately 56,000 jobs in Minnesota, including 21,300 direct employees and 34,700 non-insurance jobs.
- 418 life insurers are licensed to do business in Minnesota and 12 are domiciled in the state.

Protection

- Minnesota residents have \$698 billion in total life insurance coverage.
- State residents own 3 million individual life insurance policies, with coverage averaging \$173,000 per policyholder.
- Group life insurance coverage amounts to \$242 billion.
- Individual life insurance coverage purchased in Minnesota in 2016 totaled \$34 billion.
- \$10 billion was paid to Minnesota residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$95 billion in Minnesota's economy.
- About \$76 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$7 billion in mortgage loans on farm, residential, and commercial properties, and own \$800 million in real estate in Minnesota.

ACLI in Minnesota

- 240 ACLI member companies provide financial and retirement security to Minnesota families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI members.
- 90 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

MISSISSIPPI

Jobs

- The life insurance industry generates approximately 10,100 jobs in Mississippi, including 5,200 direct employees and 4,900 non-insurance jobs.
- 452 life insurers are licensed to do business in Mississippi and 10 are domiciled in the state.

Protection

- Mississippi residents have \$220 billion in total life insurance coverage.
- State residents own 2 million individual life insurance policies, with coverage averaging \$74,000 per policyholder.
- Group life insurance coverage amounts to \$73 billion.
- Individual life insurance coverage purchased in Mississippi in 2016 totaled \$15 billion.
- \$2 billion was paid to Mississippi residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$371 million.

Investments

- Life insurance companies invest approximately \$32 billion in Mississippi's economy.
- About \$27 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$1 billion in mortgage loans on farm, residential, and commercial properties, and own \$65 million in real estate in Mississippi.

ACLI in Mississippi

- 251 ACLI member companies provide financial and retirement security to Mississippi families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 91 percent of all life and annuity payments are from ACLI members.
- 92 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

MISSOURI

Jobs

- The life insurance industry generates approximately 53,400 jobs in Missouri, including 21,500 direct employees and 31,900 non-insurance jobs.
- 471 life insurers are licensed to do business in Missouri and 23 are domiciled in the state.

Protection

- Missouri residents have \$577 billion in total life insurance coverage.
- State residents own 3 million individual life insurance policies, with coverage averaging \$116,000 per policyholder.
- Group life insurance coverage amounts to \$231 billion.
- Individual life insurance coverage purchased in Missouri in 2016 totaled \$29 billion.
- \$8 billion was paid to Missouri residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$86 billion in Missouri's economy.
- About \$70 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$5 billion in mortgage loans on farm, residential, and commercial properties, and own \$144 million in real estate in Missouri.

ACLI in Missouri

- 251 ACLI member companies provide financial and retirement security to Missouri families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 91 percent of all life and annuity payments are from ACLI members.
- 90 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

MONTANA

Jobs

- The life insurance industry generates approximately 5,500 jobs in Montana, including 2,700 direct employees and 2,800 non-insurance jobs.
- 424 life insurers are licensed to do business in Montana and 1 is domiciled in the state.

Protection

- Montana residents have \$74 billion in total life insurance coverage.
- State residents own 353,000 individual life insurance policies, with coverage averaging \$147,000 per policyholder.
- Group life insurance coverage amounts to \$23 billion.
- Individual life insurance coverage purchased in Montana in 2016 totaled \$4 billion.
- \$945 million was paid to Montana residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$225 million.

Investments

- Life insurance companies invest approximately \$14 billion in Montana's economy.
- About \$12 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$429 million in mortgage loans on farm, residential, and commercial properties in Montana.

ACLI in Montana

- 243 ACLI member companies provide financial and retirement security to Montana families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI members.
- 94 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

NEBRASKA

Jobs

- The life insurance industry generates approximately 19,700 jobs in Nebraska, including 10,400 direct employees and 9,300 non-insurance jobs.
- 455 life insurers are licensed to do business in Nebraska and 30 are domiciled in the state.

Protection

- Nebraska residents have \$228 billion in total life insurance coverage.
- State residents own 1 million individual life insurance policies, with coverage averaging \$141,000 per policyholder.
- Group life insurance coverage amounts to \$79 billion.
- Individual life insurance coverage purchased in Nebraska in 2016 totaled \$12 billion.
- \$3 billion was paid to Nebraska residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$800 million.

Investments

- Life insurance companies invest approximately \$36 billion in Nebraska's economy.
- About \$29 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$2 billion in mortgage loans on farm, residential, and commercial properties, and own \$227 million in real estate in Nebraska.

ACLI in Nebraska

- 251 ACLI member companies provide financial and retirement security to Nebraska families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 96 percent of all life and annuity payments are from ACLI members.
- 92 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

NEVADA

Jobs

- The life insurance industry generates approximately 11,000 jobs in Nevada, including 5,300 direct employees and 5,700 non-insurance jobs.
- 419 life insurers are licensed to do business in Nevada.

Protection

- Nevada residents have \$202 billion in total life insurance coverage.
- State residents own 718,000 individual life insurance policies, with coverage averaging \$192,000 per policyholder.
- Group life insurance coverage amounts to \$64 billion.
- Individual life insurance coverage purchased in Nevada in 2016 totaled \$14 billion.
- \$3 billion was paid to Nevada residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$547 million.

Investments

- Life insurance companies invest approximately \$43 billion in Nevada's economy.
- About \$35 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$3 billion in mortgage loans on farm, residential, and commercial properties, and own \$182 million in real estate in Nevada.

ACLI in Nevada

- 245 ACLI member companies provide financial and retirement security to Nevada families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI members.
- 91 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

NEW HAMPSHIRE

Jobs

- The life insurance industry generates approximately 11,600 jobs in New Hampshire, including 4,400 direct employees and 7,200 non-insurance jobs.
- 319 life insurers are licensed to do business in New Hampshire and 1 is domiciled in the state.

Protection

- New Hampshire residents have \$135 billion in total life insurance coverage.
- State residents own 512,000 individual life insurance policies, with coverage averaging \$172,000 per policyholder.
- Group life insurance coverage amounts to \$46 billion.
- Individual life insurance coverage purchased in New Hampshire in 2016 totaled \$6 billion.
- \$2 billion was paid to New Hampshire residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$456 million.

Investments

- Life insurance companies invest approximately \$21 billion in New Hampshire's economy.
- About \$18 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$475 million in mortgage loans on residential and commercial properties, and own \$17 million in real estate in New Hampshire.

ACLI in New Hampshire

- 203 ACLI member companies provide financial and retirement security to New Hampshire families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI members.
- 91 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

NEW JERSEY

Jobs

- The life insurance industry generates approximately 95,600 jobs in New Jersey, including 32,100 direct employees and 63,500 non-insurance jobs.
- 381 life insurers are licensed to do business in New Jersey and 5 are domiciled in the state.

Protection

- New Jersey residents have \$1.4 trillion in total life insurance coverage.
- State residents own 4 million individual life insurance policies, with coverage averaging \$229,000 per policyholder.
- Group life insurance coverage amounts to \$544 billion.
- Individual life insurance coverage purchased in New Jersey in 2016 totaled \$65 billion.
- \$17 billion was paid to New Jersey residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$3 billion.

Investments

- Life insurance companies invest approximately \$171 billion in New Jersey's economy.
- About \$134 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$16 billion in mortgage loans on farm, residential, and commercial properties, and own \$2 billion in real estate in New Jersey.

ACLI in New Jersey

- 221 ACLI member companies provide financial and retirement security to New Jersey families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI members.
- 92 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

NEW MEXICO

Jobs

- The life insurance industry generates approximately 4,700 jobs in New Mexico, including 2,400 direct employees and 2,300 non-insurance jobs.
- 432 life insurers are licensed to do business in New Mexico and 1 is domiciled in the state.

Protection

- New Mexico residents have \$148 billion in total life insurance coverage.
- State residents own 623,000 individual life insurance policies, with coverage averaging \$112,000 per policyholder.
- Group life insurance coverage amounts to \$78 billion.
- Individual life insurance coverage purchased in New Mexico in 2016 totaled \$6 billion.
- \$2 billion was paid to New Mexico residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$757 million.

Investments

- Life insurance companies invest approximately \$29 billion in New Mexico's economy.
- About \$25 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$785 million in mortgage loans on farm, residential, and commercial properties, and own \$5 million in real estate in New Mexico.

ACLI in New Mexico

- 243 ACLI member companies provide financial and retirement security to New Mexico families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 97 percent of all life and annuity payments are from ACLI members.
- 94 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

NEW YORK

Jobs

- The life insurance industry generates approximately 148,700 jobs in New York, including 58,800 direct employees and 89,900 non-insurance jobs.
- 172 life insurers are licensed to do business in New York and 86 are domiciled in the state.

Protection

- New York residents have \$2.3 trillion in total life insurance coverage.
- State residents own 8 million individual life insurance policies, with coverage averaging \$208,000 per policyholder.
- Group life insurance coverage amounts to \$722 billion.
- Individual life insurance coverage purchased in New York in 2016 totaled \$134 billion.
- \$31 billion was paid to New York residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$6 billion.

Investments

- Life insurance companies invest approximately \$482 billion in New York's economy.
- About \$388 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$41 billion in mortgage loans on farm, residential, and commercial properties, and own \$3 billion in real estate in New York.

ACLI in New York

- 78 ACLI member companies provide financial and retirement security to New York families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI members.
- 90 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

NORTH CAROLINA

Jobs

- The life insurance industry generates approximately 51,300 jobs in North Carolina, including 22,200 direct employees and 29,100 non-insurance jobs.
- 425 life insurers are licensed to do business in North Carolina and 6 are domiciled in the state.

Protection

- North Carolina residents have \$1 trillion in total life insurance coverage.
- State residents own 5 million individual life insurance policies, with coverage averaging \$109,000 per policyholder.
- Group life insurance coverage amounts to \$435 billion.
- Individual life insurance coverage purchased in North Carolina in 2016 totaled \$45 billion.
- \$19 billion was paid to North Carolina residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$145 billion in North Carolina's economy.
- About \$118 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$10 billion in mortgage loans on farm, residential, and commercial properties, and own \$689 million in real estate in North Carolina.

ACLI in North Carolina

- 241 ACLI member companies provide financial and retirement security to North Carolina families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI members.
- 83 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

NORTH DAKOTA

Jobs

- The life insurance industry generates approximately 4,900 jobs in North Dakota, including 3,000 direct employees and 1,900 non-insurance jobs.
- 425 life insurers are licensed to do business in North Dakota and 3 are domiciled in the state.

Protection

- North Dakota residents have \$78 billion in total life insurance coverage.
- State residents own 395,000 individual life insurance policies, with coverage averaging \$139,000 per policyholder.
- Group life insurance coverage amounts to \$23 billion.
- Individual life insurance coverage purchased in North Dakota in 2016 totaled \$5 billion.
- \$948 million was paid to North Dakota residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$169 million.

Investments

- Life insurance companies invest approximately \$16 billion in North Dakota's economy.
- About \$14 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$403 million in mortgage loans on farm, residential, and commercial properties, and own \$5 million in real estate in North Dakota.

ACLI in North Dakota

- 242 ACLI member companies provide financial and retirement security to North Dakota families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI members.
- 95 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

OHIO

Jobs

- The life insurance industry generates approximately 89,200 jobs in Ohio, including 34,700 direct employees and 54,500 non-insurance jobs.
- 473 life insurers are licensed to do business in Ohio and 39 are domiciled in the state.

Protection

- Ohio residents have \$1 trillion in total life insurance coverage.
- State residents own 6 million individual life insurance policies, with coverage averaging \$108,000 per policyholder.
- Group life insurance coverage amounts to \$421 billion.
- Individual life insurance coverage purchased in Ohio in 2016 totaled \$44 billion.
- \$15 billion was paid to Ohio residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$3 billion.

Investments

- Life insurance companies invest approximately \$179 billion in Ohio's economy.
- About \$148 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$9 billion in mortgage loans on farm, residential, and commercial properties, and own \$189 million in real estate in Ohio.

ACLI in Ohio

- 252 ACLI member companies provide financial and retirement security to Ohio families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI members.
- 88 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

OKLAHOMA

Jobs

- The life insurance industry generates approximately 19,800 jobs in Oklahoma, including 9,400 direct employees and 10,400 non-insurance jobs.
- 469 life insurers are licensed to do business in Oklahoma and 22 are domiciled in the state.

Protection

- Oklahoma residents have \$277 billion in total life insurance coverage.
- State residents own 1 million individual life insurance policies, with coverage averaging \$120,000 per policyholder.
- Group life insurance coverage amounts to \$106 billion.
- Individual life insurance coverage purchased in Oklahoma in 2016 totaled \$15 billion.
- \$3 billion was paid to Oklahoma residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$704 million.

Investments

- Life insurance companies invest approximately \$56 billion in Oklahoma's economy.
- About \$48 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$1 billion in mortgage loans on farm, residential, and commercial properties, and own \$50 million in real estate in Oklahoma.

ACLI in Oklahoma

- 249 ACLI member companies provide financial and retirement security to Oklahoma families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI members.
- 91 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

OREGON

Jobs

- The life insurance industry generates approximately 20,900 jobs in Oregon, including 8,800 direct employees and 12,100 non-insurance jobs.
- 420 life insurers are licensed to do business in Oregon and 2 are domiciled in the state.

Protection

- Oregon residents have \$311 billion in total life insurance coverage.
- State residents own 1 million individual life insurance policies, with coverage averaging \$183,000 per policyholder.
- Group life insurance coverage amounts to \$117 billion.
- Individual life insurance coverage purchased in Oregon in 2016 totaled \$16 billion.
- \$4 billion was paid to Oregon residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$1 billion.

Investments

- Life insurance companies invest approximately \$65 billion in Oregon's economy.
- About \$51 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$7 billion in mortgage loans on farm, residential, and commercial properties, and own \$789 million in real estate in Oregon.

ACLI in Oregon

- 241 ACLI member companies provide financial and retirement security to Oregon families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 96 percent of all life and annuity payments are from ACLI members.
- 93 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

PENNSYLVANIA

Jobs

- The life insurance industry generates approximately 132,500 jobs in Pennsylvania, including 48,300 direct employees and 84,200 non-insurance jobs.
- 466 life insurers are licensed to do business in Pennsylvania and 33 are domiciled in the state.

Protection

- Pennsylvania residents have \$1.3 trillion in total life insurance coverage.
- State residents own 7 million individual life insurance policies, with coverage averaging \$120,000 per policyholder.
- Group life insurance coverage amounts to \$523 billion.
- Individual life insurance coverage purchased in Pennsylvania in 2016 totaled \$57 billion.
- \$20 billion was paid to Pennsylvania residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$5 billion.

Investments

- Life insurance companies invest approximately \$204 billion in Pennsylvania's economy.
- About \$170 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$9 billion in mortgage loans on farm, residential, and commercial properties, and own \$606 million in real estate in Pennsylvania.

ACLI in Pennsylvania

- 246 ACLI member companies provide financial and retirement security to Pennsylvania families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 92 percent of all life and annuity payments are from ACLI members.
- 88 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

RHODE ISLAND

Jobs

- The life insurance industry generates approximately 7,000 jobs in Rhode Island, including 2,800 direct employees and 4,200 non-insurance jobs.
- 368 life insurers are licensed to do business in Rhode Island and 1 is domiciled in the state.

Protection

- Rhode Island residents have \$105 billion in total life insurance coverage.
- State residents own 381,000 individual life insurance policies, with coverage averaging \$179,000 per policyholder.
- Group life insurance coverage amounts to \$37 billion.
- Individual life insurance coverage purchased in Rhode Island in 2016 totaled \$5 billion.
- \$2 billion was paid to Rhode Island residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$328 million.

Investments

- Life insurance companies invest approximately \$16 billion in Rhode Island's economy.
- About \$14 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$399 million in mortgage loans on residential and commercial properties, and own \$108 million in real estate in Rhode Island.

ACLI in Rhode Island

- 227 ACLI member companies provide financial and retirement security to Rhode Island families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 96 percent of all life and annuity payments are from ACLI members.
- 90 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

SOUTH CAROLINA

Jobs

- The life insurance industry generates approximately 28,100 jobs in South Carolina, including 11,500 direct employees and 16,600 non-insurance jobs.
- 432 life insurers are licensed to do business in South Carolina and 8 are domiciled in the state.

Protection

- South Carolina residents have \$398 billion in total life insurance coverage.
- State residents own 3 million individual life insurance policies, with coverage averaging \$81,000 per policyholder.
- Group life insurance coverage amounts to \$147 billion.
- Individual life insurance coverage purchased in South Carolina in 2016 totaled \$22 billion.
- \$5 billion was paid to South Carolina residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$887 million.

Investments

- Life insurance companies invest approximately \$58 billion in South Carolina's economy.
- About \$48 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$3 billion in mortgage loans on farm, residential, and commercial properties, and own \$223 million in real estate in South Carolina.

ACLI in South Carolina

- 240 ACLI member companies provide financial and retirement security to South Carolina families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI members.
- 92 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

SOUTH DAKOTA

Jobs

- The life insurance industry generates approximately 6,300 jobs in South Dakota, including 3,700 direct employees and 2,600 non-insurance jobs.
- 423 life insurers are licensed to do business in South Dakota and 2 are domiciled in the state.

Protection

- South Dakota residents have \$108 billion in total life insurance coverage.
- State residents own 499,000 individual life insurance policies, with coverage averaging \$165,000 per policyholder.
- Group life insurance coverage amounts to \$26 billion.
- Individual life insurance coverage purchased in South Dakota in 2016 totaled \$8 billion.
- \$1 billion was paid to South Dakota residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$201 million.

Investments

- Life insurance companies invest approximately \$15 billion in South Dakota's economy.
- About \$12 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$523 million in mortgage loans on farm, residential, and commercial properties, and own \$21 million in real estate in South Dakota.

ACLI in South Dakota

- 243 ACLI member companies provide financial and retirement security to South Dakota families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 96 percent of all life and annuity payments are from ACLI members.
- 92 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

TENNESSEE

Jobs

- The life insurance industry generates approximately 45,900 jobs in Tennessee, including 17,700 direct employees and 28,200 non-insurance jobs.
- 448 life insurers are licensed to do business in Tennessee and 9 are domiciled in the state.

Protection

- Tennessee residents have \$652 billion in total life insurance coverage.
- State residents own 3 million individual life insurance policies, with coverage averaging \$111,000 per policyholder.
- Group life insurance coverage amounts to \$269 billion.
- Individual life insurance coverage purchased in Tennessee in 2016 totaled \$34 billion.
- \$8 billion was paid to Tennessee residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$1 billion.

Investments

- Life insurance companies invest approximately \$90 billion in Tennessee's economy.
- About \$74 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$5 billion in mortgage loans on farm, residential, and commercial properties, and own \$521 million in real estate in Tennessee.

ACLI in Tennessee

- 251 ACLI member companies provide financial and retirement security to Tennessee families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 91 percent of all life and annuity payments are from ACLI members.
- 85 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

TEXAS

Jobs

- The life insurance industry generates approximately 221,700 jobs in Texas, including 81,200 direct employees and 140,500 non-insurance jobs.
- 520 life insurers are licensed to do business in Texas and 103 are domiciled in the state.

Protection

- Texas residents have \$2.4 trillion in total life insurance coverage.
- State residents own 10 million individual life insurance policies, with coverage averaging \$138,000 per policyholder.
- Group life insurance coverage amounts to \$973 billion.
- Individual life insurance coverage purchased in Texas in 2016 totaled \$139 billion.
- \$24 billion was paid to Texas residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$5 billion.

Investments

- Life insurance companies invest approximately \$472 billion in Texas' economy.
- About \$377 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$42 billion in mortgage loans on farm, residential, and commercial properties, and own \$3 billion in real estate in Texas.

ACLI in Texas

- 250 ACLI member companies provide financial and retirement security to Texas families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 91 percent of all life and annuity payments are from ACLI members.
- 88 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

UTAH

Jobs

- The life insurance industry generates approximately 20,300 jobs in Utah, including 7,800 direct employees and 12,500 non-insurance jobs.
- 432 life insurers are licensed to do business in Utah and 11 are domiciled in the state.

Protection

- Utah residents have \$300 billion in total life insurance coverage.
- State residents own 803,000 individual life insurance policies, with coverage averaging \$253,000 per policyholder.
- Group life insurance coverage amounts to \$96 billion.
- Individual life insurance coverage purchased in Utah in 2016 totaled \$20 billion.
- \$3 billion was paid to Utah residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$604 million.

Investments

- Life insurance companies invest approximately \$47 billion in Utah's economy.
- About \$36 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$5 billion in mortgage loans on farm, residential, and commercial properties, and own \$815 million in real estate in Utah.

ACLI in Utah

- 241 ACLI member companies provide financial and retirement security to Utah families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 91 percent of all life and annuity payments are from ACLI members.
- 90 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

VERMONT

Jobs

- The life insurance industry generates approximately 3,500 jobs in Vermont, including 1,600 direct employees and 1,900 non-insurance jobs.
- 328 life insurers are licensed to do business in Vermont and 1 is domiciled in the state.

Protection

- Vermont residents have \$52 billion in total life insurance coverage.
- State residents own 256,000 individual life insurance policies, with coverage averaging \$131,000 per policyholder.
- Group life insurance coverage amounts to \$18 billion.
- Individual life insurance coverage purchased in Vermont in 2016 totaled \$2 billion.
- \$852 million was paid to Vermont residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$205 million.

Investments

- Life insurance companies invest approximately \$9 billion in Vermont's economy.
- About \$7 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$107 million in mortgage loans on farm, residential, and commercial properties, and own \$56 million in real estate in Vermont.

ACLI in Vermont

- 211 ACLI member companies provide financial and retirement security to Vermont families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 97 percent of all life and annuity payments are from ACLI members.
- 95 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

VIRGINIA

Jobs

- The life insurance industry generates approximately 36,200 jobs in Virginia, including 14,700 direct employees and 21,500 non-insurance jobs.
- 422 life insurers are licensed to do business in Virginia and 3 are domiciled in the state.

Protection

- Virginia residents have \$965 billion in total life insurance coverage.
- State residents own 4 million individual life insurance policies, with coverage averaging \$135,000 per policyholder.
- Group life insurance coverage amounts to \$440 billion.
- Individual life insurance coverage purchased in Virginia in 2016 totaled \$41 billion.
- \$10 billion was paid to Virginia residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$148 billion in Virginia's economy.
- About \$117 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$14 billion in mortgage loans on farm, residential, and commercial properties, and own \$1 billion in real estate in Virginia.

ACLI in Virginia

- 241 ACLI member companies provide financial and retirement security to Virginia families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI members.
- 86 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

WASHINGTON

Jobs

- The life insurance industry generates approximately 32,900 jobs in Washington, including 13,500 direct employees and 19,400 non-insurance jobs.
- 404 life insurers are licensed to do business in Washington and 6 are domiciled in the state.

Protection

- Washington residents have \$661 billion in total life insurance coverage.
- State residents own 2 million individual life insurance policies, with coverage averaging \$209,000 per policyholder.
- Group life insurance coverage amounts to \$279 billion.
- Individual life insurance coverage purchased in Washington in 2016 totaled \$31 billion.
- \$7 billion was paid to Washington residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$133 billion in Washington's economy.
- About \$100 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$18 billion in mortgage loans on farm, residential, and commercial properties, and own \$2 billion in real estate in Washington.

ACLI in Washington

- 243 ACLI member companies provide financial and retirement security to Washington families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI members.
- 88 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

WEST VIRGINIA

Jobs

- The life insurance industry generates approximately 5,500 jobs in West Virginia, including 2,900 direct employees and 2,600 non-insurance jobs.
- 423 life insurers are licensed to do business in West Virginia.

Protection

- West Virginia residents have \$111 billion in total life insurance coverage.
- State residents own 893,000 individual life insurance policies, with coverage averaging \$64,000 per policyholder.
- Group life insurance coverage amounts to \$54 billion.
- Individual life insurance coverage purchased in West Virginia in 2016 totaled \$4 billion.
- \$2 billion was paid to West Virginia residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$403 million.

Investments

- Life insurance companies invest approximately \$24 billion in West Virginia's economy.
- About \$21 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$338 million in mortgage loans on farm, residential, and commercial properties in West Virginia.

ACLI in West Virginia

- 238 ACLI member companies provide financial and retirement security to West Virginia families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI members.
- 93 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

WISCONSIN

Jobs

- The life insurance industry generates approximately 58,000 jobs in Wisconsin, including 24,900 direct employees and 33,100 non-insurance jobs.
- 427 life insurers are licensed to do business in Wisconsin and 21 are domiciled in the state.

Protection

- Wisconsin residents have \$568 billion in total life insurance coverage.
- State residents own 3 million individual life insurance policies, with coverage averaging \$123,000 per policyholder.
- Group life insurance coverage amounts to \$197 billion.
- Individual life insurance coverage purchased in Wisconsin in 2016 totaled \$28 billion.
- \$9 billion was paid to Wisconsin residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$88 billion in Wisconsin's economy.
- About \$72 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$4 billion in mortgage loans on farm, residential, and commercial properties, and own \$854 million in real estate in Wisconsin.

ACLI in Wisconsin

- 240 ACLI member companies provide financial and retirement security to Wisconsin families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI members.
- 91 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.

WYOMING

Jobs

- The life insurance industry generates approximately 1,400 jobs in Wyoming, including 880 direct employees and 520 non-insurance jobs.
- 385 life insurers are licensed to do business in Wyoming.

Protection

- Wyoming residents have \$49 billion in total life insurance coverage.
- State residents own 221,000 individual life insurance policies, with coverage averaging \$152,000 per policyholder.
- Group life insurance coverage amounts to \$15 billion.
- Individual life insurance coverage purchased in Wyoming in 2016 totaled \$3 billion.
- \$727 million was paid to Wyoming residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2016.
- Annuity benefits paid in the state in 2016 totaled \$105 million.

Investments

- Life insurance companies invest approximately \$13 billion in Wyoming's economy.
- About \$12 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$166 million in mortgage loans on farm, residential, and commercial properties, and own \$13 million in real estate in Wyoming.

ACLI in Wyoming

- 232 ACLI member companies provide financial and retirement security to Wyoming families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 91 percent of all life and annuity payments are from ACLI members.
- 94 percent of total life insurance coverage is provided by ACLI members.

Across America

- 90 million American families rely on life insurers' products for financial and retirement security.*
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 18 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers invest \$6.4 trillion in the U.S. economy—95 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding almost 22 percent of all U.S. corporate bonds.