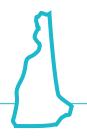
BUILDING FINANCIAL SECURITY IN NEW HAMPSHIRE



The life insurance industry helps
New Hampshire families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Each day, life insurers pay out **\$8.6 million** in life insurance and annuities to New Hampshire families and businesses.

Here's how that and our other products protect New Hampshire residents:



- Life insurance: safeguards families.
- Retirement savings and personal pensions: provides critical income in retirement.
- Long-term care and disability income insurance: provides income when work is no longer possible.
- Supplemental benefits: fills gaps and covers what health plans don't.
- Paid family and medical leave: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO NEW HAMPSHIRE

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In New Hampshire, the life insurance industry:



- Generates 10,900 jobs
- Invests \$25 billion in New Hampshire's economy
- Provides \$492 million in mortgage loans on farms, residential, and commercial property
- Makes \$21 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN NEW HAMPSHIRE



- 330 licensed to do business in New Hampshire
- 1 domiciled in New Hampshire

IMPACT ACROSS AMERICA

We are a critical safety net in American life. The life insurance industry:



- Pays out \$2.4 billion in benefits every day
- Protects 90 million American families
- Generates **2.6 million** jobs
- Invests \$7.4 trillion in the U.S. economy

