BUILDING FINANCIAL SECURITY IN ALASKA

The life insurance industry helps Alaska families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $4.1 million in life insurance and annuities to Alaska families and businesses.

Here’s how that and our other products protect Alaska residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO ALASKA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Alaska, the life insurance industry:

- Generates **1,300** jobs
- Invests **$17 billion** in Alaska’s economy
- Provides **$287 million** in mortgage loans on farms, residential, and commercial property
- Makes **$15 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN ALASKA
- **351** licensed to do business in Alaska

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out **$2.1 billion** in benefits every day
- Protects **90 million** American families
- Generates **2.7 million** jobs
- Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN ALABAMA

The life insurance industry helps Alabama families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Each day, life insurers pay out $17.4 million in life insurance and annuities to Alabama families and businesses. Here's how that and our other products protect Alabama residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO ALABAMA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Alabama, the life insurance industry:

- Generates **26,100** jobs
- Invests **$61 billion** in Alabama’s economy
- Provides **$3 billion** in mortgage loans on farms, residential, and commercial property
- Makes **$51 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN ALABAMA

- **415** licensed to do business in Alabama
- **8** domiciled in Alabama

IMPACT ACROSS AMERICA

We are a critical safety net in American life. The life insurance industry:

- Pays out **$2.1 billion** in benefits every day
- Protects **90 million** American families
- Generates **2.7 million** jobs
- Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN ARKANSAS

The life insurance industry helps Arkansas families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $9.5 million in life insurance and annuities to Arkansas families and businesses.
Here’s how that and our other products protect Arkansas residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO ARKANSAS
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Arkansas, the life insurance industry:

- Generates 10,300 jobs
- Invests $34 billion in Arkansas’ economy
- Provides $2 billion in mortgage loans on farms, residential, and commercial property
- Makes $28 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN ARKANSAS

- 462 licensed to do business in Arkansas
- 19 domiciled in Arkansas

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy

AMERICAN COUNCIL OF LIFE INSURERS | Financial Security...for Life
WWW.ACLI.COM | Published 2020
BUILDING FINANCIAL SECURITY IN ARIZONA

The life insurance industry helps Arizona families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $30 million in life insurance and annuities to Arizona families and businesses. Here’s how that and our other products protect Arizona residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO ARIZONA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Arizona, the life insurance industry:

- Generates 54,700 jobs
- Invests $105 billion in Arizona’s economy
- Provides $11 billion in mortgage loans on farms, residential, and commercial property
- Makes $81 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN ARIZONA

- 472 licensed to do business in Arizona
- 22 domiciled in Arizona

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN CALIFORNIA

The life insurance industry helps California families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $148.4 million in life insurance and annuities to California families and businesses.

Here’s how that and our other products protect California residents:

• **Life insurance:** safeguards families.
• **Retirement savings and personal pensions:** provides critical income in retirement.
• **Long-term care and disability income insurance:** provides income when work is no longer possible.
• **Supplemental benefits:** fills gaps and covers what health plans don’t.
• **Paid family and medical leave:** provides income during time off to care for family.

ECONOMIC INVESTMENT INTO CALIFORNIA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In California, the life insurance industry:

• Generates **236,100** jobs
• Invests **$822 billion** in California’s economy
• Provides **$113 billion** in mortgage loans on farms, residential, and commercial property
• Makes **$620 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN CALIFORNIA

• **410** licensed to do business in California
• **11** domiciled in California

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

• Pays out **$2.1 billion** in benefits every day
• Protects **90 million** American families
• Generates **2.7 million** jobs
• Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN COLORADO

The life insurance industry helps Colorado families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Each day, life insurers pay out $25.6 million in life insurance and annuities to Colorado families and businesses. Here’s how that and our other products protect Colorado residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO COLORADO

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Colorado, the life insurance industry:

- Generates **38,600** jobs
- Invests **$107 billion** in Colorado’s economy
- Provides **$13 billion** in mortgage loans on farms, residential, and commercial property
- Makes **$81 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN COLORADO

- **453** licensed to do business in Colorado
- **8** domiciled in Colorado

IMPACT ACROSS AMERICA

We are a critical safety net in American life. The life insurance industry:

- Pays out **$2.1 billion** in benefits every day
- Protects **90 million** American families
- Generates **2.7 million** jobs
- Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN CONNECTICUT

The life insurance industry helps Connecticut families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $66.2 million in life insurance and annuities to Connecticut families and businesses. Here’s how that and our other products protect Connecticut residents:

• Life insurance: safeguards families.
• Retirement savings and personal pensions: provides critical income in retirement.
• Long-term care and disability income insurance: provides income when work is no longer possible.
• Supplemental benefits: fills gaps and covers what health plans don’t.
• Paid family and medical leave: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO CONNECTICUT
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Connecticut, the life insurance industry:

• Generates 86,100 jobs
• Invests $79 billion in Connecticut’s economy
• Provides $4 billion in mortgage loans on farms, residential, and commercial property
• Makes $64 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN CONNECTICUT

• 376 licensed to do business in Connecticut
• 22 domiciled in Connecticut

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

• Pays out $2.1 billion in benefits every day
• Protects 90 million American families
• Generates 2.7 million jobs
• Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN DISTRICT OF COLUMBIA

The life insurance industry helps District of Columbia families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $5.8 million in life insurance and annuities to District of Columbia families and businesses. Here’s how that and our other products protect District of Columbia residents:

- **Life insurance:** safeguards families.
- **Retirement savings and personal pensions:** provides critical income in retirement.
- **Long-term care and disability income insurance:** provides income when work is no longer possible.
- **Supplemental benefits:** fills gaps and covers what health plans don’t.
- **Paid family and medical leave:** provides income during time off to care for family.

ECONOMIC INVESTMENT INTO DISTRICT OF COLUMBIA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In District of Columbia, the life insurance industry:

- Generates 3,200 jobs
- Invests $45 billion in District of Columbia’s economy
- Provides $13 billion in mortgage loans on farms, residential, and commercial property
- Makes $27 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN DISTRICT OF COLUMBIA
- 404 licensed to do business in District of Columbia

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN DELAWARE

The life insurance industry helps Delaware families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $24.1 million in life insurance and annuities to Delaware families and businesses. Here’s how that and our other products protect Delaware residents:

- **Life insurance:** safeguards families.
- **Retirement savings and personal pensions:** provides critical income in retirement.
- **Long-term care and disability income insurance:** provides income when work is no longer possible.
- **Supplemental benefits:** fills gaps and covers what health plans don’t.
- **Paid family and medical leave:** provides income during time off to care for family.

ECONOMIC INVESTMENT INTO DELAWARE
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Delaware, the life insurance industry:

- Generates **6,200** jobs
- Invests **$27 billion** in Delaware’s economy
- Provides **$1 billion** in mortgage loans on farms, residential, and commercial property
- Makes **$21 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN DELAWARE

- **417** licensed to do business in Delaware
- **22** domiciled in Delaware

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out **$2.1 billion** in benefits every day
- Protects **90 million** American families
- Generates **2.7 million** jobs
- Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN FLORIDA

The life insurance industry helps Florida families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $110 million in life insurance and annuities to Florida families and businesses.

Here’s how that and our other products protect Florida residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO FLORIDA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Florida, the life insurance industry:

- Generates **172,100** jobs
- Invests **$304 billion** in Florida’s economy
- Provides **$31 billion** in mortgage loans on farms, residential, and commercial property
- Makes **$235 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN FLORIDA

- **427** licensed to do business in Florida
- **9** domiciled in Florida

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out **$2.1 billion** in benefits every day
- Protects **90 million** American families
- Generates **2.7 million** jobs
- Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN GEORGIA

The life insurance industry helps Georgia families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $39 million in life insurance and annuities to Georgia families and businesses.

Here’s how that and our other products protect Georgia residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO GEORGIA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Georgia, the life insurance industry:

- Generates 103,100 jobs
- Invests $162 billion in Georgia’s economy
- Provides $17 billion in mortgage loans on farms, residential, and commercial property
- Makes $126 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN GEORGIA
- 436 licensed to do business in Georgia
- 12 domiciled in Georgia

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN HAWAII

The life insurance industry helps Hawaii families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $7.5 million in life insurance and annuities to Hawaii families and businesses. Here’s how that and our other products protect Hawaii residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO HAWAII
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Hawaii, the life insurance industry:

- Generates 4,300 jobs
- Invests $27 billion in Hawaii’s economy
- Provides $2 billion in mortgage loans on farms, residential, and commercial property
- Makes $22 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN HAWAII

- 366 licensed to do business in Hawaii
- 4 domiciled in Hawaii

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN IOWA

The life insurance industry helps Iowa families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $22.8 million in life insurance and annuities to Iowa families and businesses. Here’s how that and our other products protect Iowa residents:

- **Life insurance:** safeguards families.
- **Retirement savings and personal pensions:** provides critical income in retirement.
- **Long-term care and disability income insurance:** provides income when work is no longer possible.
- **Supplemental benefits:** fills gaps and covers what health plans don’t.
- **Paid family and medical leave:** provides income during time off to care for family.

ECONOMIC INVESTMENT INTO IOWA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Iowa, the life insurance industry:

- Generates 51,400 jobs
- Invests $54 billion in Iowa’s economy
- Provides $2 billion in mortgage loans on farms, residential, and commercial property
- Makes $44 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN IOWA

- 420 licensed to do business in Iowa
- 34 domiciled in Iowa

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN IDAHO

The life insurance industry helps Idaho families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Each day, life insurers pay out $6 million in life insurance and annuities to Idaho families and businesses. Here’s how that and our other products protect Idaho residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO IDAHO

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Idaho, the life insurance industry:

- Generates 5,300 jobs
- Invests $21 billion in Idaho’s economy
- Provides $2 billion in mortgage loans on farms, residential, and commercial property
- Makes $17 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN IDAHO

- 397 licensed to do business in Idaho
- 1 domiciled in Idaho

IMPACT ACROSS AMERICA

We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN ILLINOIS

The life insurance industry helps Illinois families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Each day, life insurers pay out $63.7 million in life insurance and annuities to Illinois families and businesses.

Here’s how that and our other products protect Illinois residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO ILLINOIS

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Illinois, the life insurance industry:

- Generates **136,000** jobs
- Invests **$243 billion** in Illinois’ economy
- Provides **$29 billion** in mortgage loans on farms, residential, and commercial property
- Makes **$187 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN ILLINOIS

- **482** licensed to do business in Illinois
- **50** domiciled in Illinois

IMPACT ACROSS AMERICA

We are a critical safety net in American life. The life insurance industry:

- Pays out **$2.1 billion** in benefits every day
- Protects **90 million** American families
- Generates **2.7 million** jobs
- Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN INDIANA

The life insurance industry helps Indiana families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $30.1 million in life insurance and annuities to Indiana families and businesses.

Here’s how that and our other products protect Indiana residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO INDIANA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Indiana, the life insurance industry:

- Generates 44,100 jobs
- Invests $92 billion in Indiana’s economy
- Provides $5 billion in mortgage loans on farms, residential, and commercial property
- Makes $75 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN INDIANA

- 475 licensed to do business in Indiana
- 24 domiciled in Indiana

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN KANSAS

The life insurance industry helps Kansas families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Each day, life insurers pay out $13.7 million in life insurance and annuities to Kansas families and businesses. Here’s how that and our other products protect Kansas residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO KANSAS

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Kansas, the life insurance industry:

- Generates **22,400** jobs
- Invests **$43 billion** in Kansas’ economy
- Provides **$3 billion** in mortgage loans on farms, residential, and commercial property
- Makes **$34 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN KANSAS

- **451** licensed to do business in Kansas
- **11** domiciled in Kansas

IMPACT ACROSS AMERICA

We are a critical safety net in American life. The life insurance industry:

- Pays out **$2.1 billion** in benefits every day
- Protects **90 million** American families
- Generates **2.7 million** jobs
- Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN KENTUCKY

The life insurance industry helps Kentucky families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $16.4 million in life insurance and annuities to Kentucky families and businesses. Here’s how that and our other products protect Kentucky residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO KENTUCKY
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Kentucky, the life insurance industry:

- Generates **24,300** jobs
- Invests **$56 billion** in Kentucky’s economy
- Provides **$2 billion** in mortgage loans on farms, residential, and commercial property
- Makes **$47 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN KENTUCKY
- **443** licensed to do business in Kentucky
- **7** domiciled in Kentucky

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out **$2.1 billion** in benefits every day
- Protects **90 million** American families
- Generates **2.7 million** jobs
- Invests **$6.3 trillion** in the U.S. economy

The life insurance industry helps Kentucky families secure the things that matter most through all stages of life.
BUILDING FINANCIAL SECURITY IN LOUISIANA

The life insurance industry helps Louisiana families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $19.5 million in life insurance and annuities to Louisiana families and businesses.

Here’s how that and our other products protect Louisiana residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO LOUISIANA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Louisiana, the life insurance industry:

- Generates **26,900** jobs
- Invests **$66 billion** in Louisiana’s economy
- Provides **$1 billion** in mortgage loans on farms, residential, and commercial property
- Makes **$56 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN LOUISIANA

- **465** licensed to do business in Louisiana
- **25** domiciled in Louisiana

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out **$2.1 billion** in benefits every day
- Protects **90 million** American families
- Generates **2.7 million** jobs
- Invests **$6.3 trillion** in the U.S. economy

AMERICAN COUNCIL OF LIFE INSURERS | Financial Security...for Life
WWW.ACLI.COM | Published 2020
BUILDING FINANCIAL SECURITY IN MASSACHUSETTS

The life insurance industry helps Massachusetts families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $48.3 million in life insurance and annuities to Massachusetts families and businesses. Here’s how that and our other products protect Massachusetts residents:

- **Life insurance:** safeguards families.
- **Retirement savings and personal pensions:** provides critical income in retirement.
- **Long-term care and disability income insurance:** provides income when work is no longer possible.
- **Supplemental benefits:** fills gaps and covers what health plans don’t.
- **Paid family and medical leave:** provides income during time off to care for family.

ECONOMIC INVESTMENT INTO MASSACHUSETTS
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Massachusetts, the life insurance industry:

- Generates 71,500 jobs
- Invests $158 billion in Massachusetts’ economy
- Provides $19 billion in mortgage loans on farms, residential, and commercial property
- Makes $120 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN MASSACHUSETTS
- 375 licensed to do business in Massachusetts
- 14 domiciled in Massachusetts

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN MARYLAND

The life insurance industry helps Maryland families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $36.3 million in life insurance and annuities to Maryland families and businesses.

Here’s how that and our other products protect Maryland residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO MARYLAND
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Maryland, the life insurance industry:

- Generates **33,800** jobs
- Invests **$117 billion** in Maryland’s economy
- Provides **$14 billion** in mortgage loans on farms, residential, and commercial property
- Makes **$90 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN MARYLAND

- **423** licensed to do business in Maryland
- **3** domiciled in Maryland

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out **$2.1 billion** in benefits every day
- Protects **90 million** American families
- Generates **2.7 million** jobs
- Invests **$6.3 trillion** in the U.S. economy

AMERICAN COUNCIL OF LIFE INSURERS | Financial Security...for Life
WWW.ACLI.COM | Published 2020
BUILDING FINANCIAL SECURITY IN MAINE

The life insurance industry helps Maine families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $7 million in life insurance and annuities to Maine families and businesses.

Here’s how that and our other products protect Maine residents:

• **Life insurance:** safeguards families.
• **Retirement savings and personal pensions:** provides critical income in retirement.
• **Long-term care and disability income insurance:** provides income when work is no longer possible.
• **Supplemental benefits:** fills gaps and covers what health plans don’t.
• **Paid family and medical leave:** provides income during time off to care for family.

ECONOMIC INVESTMENT INTO MAINE
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Maine, the life insurance industry:

• Generates **14,100** jobs
• Invests **$18 billion** in Maine’s economy
• Provides **$599 million** in mortgage loans on farms, residential, and commercial property
• Makes **$15 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN MAINE

• **322** licensed to do business in Maine
• **3** domiciled in Maine

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

• Pays out **$2.1 billion** in benefits every day
• Protects **90 million** American families
• Generates **2.7 million** jobs
• Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN MICHIGAN

The life insurance industry helps Michigan families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $56.3 million in life insurance and annuities to Michigan families and businesses. Here’s how that and our other products protect Michigan residents:

• **Life insurance**: safeguards families.
• **Retirement savings and personal pensions**: provides critical income in retirement.
• **Long-term care and disability income insurance**: provides income when work is no longer possible.
• **Supplemental benefits**: fills gaps and covers what health plans don’t.
• **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO MICHIGAN
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Michigan, the life insurance industry:

• Generates 46,400 jobs
• Invests $133 billion in Michigan’s economy
• Provides $5 billion in mortgage loans on farms, residential, and commercial property
• Makes $110 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN MICHIGAN

• 442 licensed to do business in Michigan
• 18 domiciled in Michigan

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

• Pays out $2.1 billion in benefits every day
• Protects 90 million American families
• Generates 2.7 million jobs
• Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN MINNESOTA

The life insurance industry helps Minnesota families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $39.3 million in life insurance and annuities to Minnesota families and businesses. Here’s how that and our other products protect Minnesota residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO MINNESOTA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Minnesota, the life insurance industry:

- Generates 58,300 jobs
- Invests $97 billion in Minnesota’s economy
- Provides $8 billion in mortgage loans on farms, residential, and commercial property
- Makes $77 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN MINNESOTA

- 413 licensed to do business in Minnesota
- 9 domiciled in Minnesota

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy

AMERICAN COUNCIL OF LIFE INSURERS | Financial Security...for Life
WWW.ACLI.COM | Published 2020
BUILDING FINANCIAL SECURITY IN MISSOURI

The life insurance industry helps Missouri families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $34.3 million in life insurance and annuities to Missouri families and businesses. Here’s how that and our other products protect Missouri residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO MISSOURI
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Missouri, the life insurance industry:

- Generates 54,900 jobs
- Invests $86 billion in Missouri’s economy
- Provides $5 billion in mortgage loans on farms, residential, and commercial property
- Makes $69 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN MISSOURI

- 460 licensed to do business in Missouri
- 22 domiciled in Missouri

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN MISSISSIPPI

The life insurance industry helps Mississippi families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Each day, life insurers pay out $9.3 million in life insurance and annuities to Mississippi families and businesses. Here’s how that and our other products protect Mississippi residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO MISSISSIPPI

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Mississippi, the life insurance industry:

- Generates 10,300 jobs
- Invests $32 billion in Mississippi’s economy
- Provides $1 billion in mortgage loans on farms, residential, and commercial property
- Makes $27 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN MISSISSIPPI

- 448 licensed to do business in Mississippi
- 9 domiciled in Mississippi

IMPACT ACROSS AMERICA

We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN MONTANA

The life insurance industry helps Montana families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $3.8 million in life insurance and annuities to Montana families and businesses. Here’s how that and our other products protect Montana residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO MONTANA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Montana, the life insurance industry:

- Generates **5,700** jobs
- Invests **$14 billion** in Montana’s economy
- Provides **$496 million** in mortgage loans on farms, residential, and commercial property
- Makes **$12 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN MONTANA

- **425** licensed to do business in Montana
- **1** domiciled in Montana

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out **$2.1 billion** in benefits every day
- Protects **90 million** American families
- Generates **2.7 million** jobs
- Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN NORTH CAROLINA

The life insurance industry helps North Carolina families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $53.4 million in life insurance and annuities to North Carolina families and businesses. Here’s how that and our other products protect North Carolina residents:

- **Life insurance:** safeguards families.
- **Retirement savings and personal pensions:** provides critical income in retirement.
- **Long-term care and disability income insurance:** provides income when work is no longer possible.
- **Supplemental benefits:** fills gaps and covers what health plans don’t.
- **Paid family and medical leave:** provides income during time off to care for family.

ECONOMIC INVESTMENT INTO NORTH CAROLINA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In North Carolina, the life insurance industry:

- Generates 59,400 jobs
- Invests $149 billion in North Carolina’s economy
- Provides $12 billion in mortgage loans on farms, residential, and commercial property
- Makes $120 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN NORTH CAROLINA
- 426 licensed to do business in North Carolina
- 5 domiciled in North Carolina

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN NORTH DAKOTA

The life insurance industry helps North Dakota families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $3.9 million in life insurance and annuities to North Dakota families and businesses.

Here’s how that and our other products protect North Dakota residents:

• **Life insurance:** safeguards families.

• **Retirement savings and personal pensions:** provides critical income in retirement.

• **Long-term care and disability income insurance:** provides income when work is no longer possible.

• **Supplemental benefits:** fills gaps and covers what health plans don’t.

• **Paid family and medical leave:** provides income during time off to care for family.

ECONOMIC INVESTMENT INTO NORTH DAKOTA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In North Dakota, the life insurance industry:

• Generates 4,700 jobs

• Invests $16 billion in North Dakota’s economy

• Provides $565 million in mortgage loans on farms, residential, and commercial property

• Makes $14 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN NORTH DAKOTA

• 422 licensed to do business in North Dakota

• 3 domiciled in North Dakota

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

• Pays out $2.1 billion in benefits every day

• Protects 90 million American families

• Generates 2.7 million jobs

• Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN NEBRASKA

The life insurance industry helps Nebraska families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $11.7 million in life insurance and annuities to Nebraska families and businesses. Here’s how that and our other products protect Nebraska residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO NEBRASKA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Nebraska, the life insurance industry:

- Generates 20,300 jobs
- Invests $35 billion in Nebraska’s economy
- Provides $2 billion in mortgage loans on farms, residential, and commercial property
- Makes $28 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN NEBRASKA
- 452 licensed to do business in Nebraska
- 28 domiciled in Nebraska

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN NEW HAMPSHIRE

The life insurance industry helps New Hampshire families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $8.4 million in life insurance and annuities to New Hampshire families and businesses.

Here’s how that and our other products protect New Hampshire residents:

• **Life insurance:** safeguards families.
• **Retirement savings and personal pensions:** provides critical income in retirement.
• **Long-term care and disability income insurance:** provides income when work is no longer possible.
• **Supplemental benefits:** fills gaps and covers what health plans don’t.
• **Paid family and medical leave:** provides income during time off to care for family.

ECONOMIC INVESTMENT INTO NEW HAMPSHIRE
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In New Hampshire, the life insurance industry:

• Generates **10,800** jobs
• Invests **$21 billion** in New Hampshire’s economy
• Provides **$487 million** in mortgage loans on farms, residential, and commercial property
• Makes **$18 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN NEW HAMPSHIRE

• **331** licensed to do business in New Hampshire
• **1** domiciled in New Hampshire

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

• Pays out **$2.1 billion** in benefits every day
• Protects **90 million** American families
• Generates **2.7 million** jobs
• Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN NEW JERSEY

The life insurance industry helps New Jersey families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $63.1 million in life insurance and annuities to New Jersey families and businesses. Here’s how that and our other products protect New Jersey residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO NEW JERSEY
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In New Jersey, the life insurance industry:

- Generates 94,900 jobs
- Invests $172 billion in New Jersey’s economy
- Provides $20 billion in mortgage loans on farms, residential, and commercial property
- Makes $131 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN NEW JERSEY

- 380 licensed to do business in New Jersey
- 5 domiciled in New Jersey

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN NEW MEXICO

The life insurance industry helps New Mexico families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $6.7 million in life insurance and annuities to New Mexico families and businesses. Here’s how that and our other products protect New Mexico residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO NEW MEXICO
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In New Mexico, the life insurance industry:

- Generates **5,200** jobs
- Invests **$30 billion** in New Mexico’s economy
- Provides **$801 million** in mortgage loans on farms, residential, and commercial property
- Makes **$26 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN NEW MEXICO

- **425** licensed to do business in New Mexico
- **1** domiciled in New Mexico

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out **$2.1 billion** in benefits every day
- Protects **90 million** American families
- Generates **2.7 million** jobs
- Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN NEVADA

The life insurance industry helps Nevada families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $9.9 million in life insurance and annuities to Nevada families and businesses.
Here’s how that and our other products protect Nevada residents:

• **Life insurance**: safeguards families.
• **Retirement savings and personal pensions**: provides critical income in retirement.
• **Long-term care and disability income insurance**: provides income when work is no longer possible.
• **Supplemental benefits**: fills gaps and covers what health plans don’t.
• **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO NEVADA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Nevada, the life insurance industry:

• Generates **11,600** jobs
• Invests **$46 billion** in Nevada’s economy
• Provides **$4 billion** in mortgage loans on farms, residential, and commercial property
• Makes **$37 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN NEVADA

• **414** licensed to do business in Nevada

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

• Pays out **$2.1 billion** in benefits every day
• Protects **90 million** American families
• Generates **2.7 million** jobs
• Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN NEW YORK

The life insurance industry helps New York families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $134.1 million in life insurance and annuities to New York families and businesses. Here’s how that and our other products protect New York residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO NEW YORK
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In New York, the life insurance industry:

- Generates 148,200 jobs
- Invests $501 billion in New York’s economy
- Provides $48 billion in mortgage loans on farms, residential, and commercial property
- Makes $397 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN NEW YORK

- 169 licensed to do business in New York
- 86 domiciled in New York

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN OHIO

The life insurance industry helps Ohio families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $60.3 million in life insurance and annuities to Ohio families and businesses.

Here’s how that and our other products protect Ohio residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO OHIO
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Ohio, the life insurance industry:

- Generates 91,000 jobs
- Invests $181 billion in Ohio’s economy
- Provides $11 billion in mortgage loans on farms, residential, and commercial property
- Makes $148 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN OHIO

- 470 licensed to do business in Ohio
- 38 domiciled in Ohio

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN OKLAHOMA

The life insurance industry helps Oklahoma families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Each day, life insurers pay out $14.2 million in life insurance and annuities to Oklahoma families and businesses. Here’s how that and our other products protect Oklahoma residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO OKLAHOMA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Oklahoma, the life insurance industry:

- Generates 19,000 jobs
- Invests $60 billion in Oklahoma’s economy
- Provides $1 billion in mortgage loans on farms, residential, and commercial property
- Makes $52 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN OKLAHOMA

- 465 licensed to do business in Oklahoma
- 22 domiciled in Oklahoma

IMPACT ACROSS AMERICA

We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN OREGON

The life insurance industry helps Oregon families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $16.9 million in life insurance and annuities to Oregon families and businesses. Here’s how that and our other products protect Oregon residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO OREGON
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Oregon, the life insurance industry:

- Generates 21,400 jobs
- Invests $68 billion in Oregon’s economy
- Provides $9 billion in mortgage loans on farms, residential, and commercial property
- Makes $51 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN OREGON

- 415 licensed to do business in Oregon
- 2 domiciled in Oregon

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN PENNSYLVANIA

The life insurance industry helps Pennsylvania families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $85.1 million in life insurance and annuities to Pennsylvania families and businesses. Here’s how that and our other products protect Pennsylvania residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO PENNSYLVANIA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Pennsylvania, the life insurance industry:

- Generates **124,700** jobs
- Invests **$207 billion** in Pennsylvania’s economy
- Provides **$11 billion** in mortgage loans on farms, residential, and commercial property
- Makes **$171 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN PENNSYLVANIA

- **463** licensed to do business in Pennsylvania
- **31** domiciled in Pennsylvania

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out **$2.1 billion** in benefits every day
- Protects **90 million** American families
- Generates **2.7 million** jobs
- Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN RHODE ISLAND

The life insurance industry helps Rhode Island families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Each day, life insurers pay out $6.3 million in life insurance and annuities to Rhode Island families and businesses. Here’s how that and our other products protect Rhode Island residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO RHODE ISLAND

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Rhode Island, the life insurance industry:

- Generates 7,000 jobs
- Invests $16 billion in Rhode Island’s economy
- Provides $473 million in mortgage loans on farms, residential, and commercial property
- Makes $14 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN RHODE ISLAND

- 374 licensed to do business in Rhode Island
- 1 domiciled in Rhode Island

IMPACT ACROSS AMERICA

We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN SOUTH CAROLINA

The life insurance industry helps South Carolina families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $20.5 million in life insurance and annuities to South Carolina families and businesses. Here’s how that and our other products protect South Carolina residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO SOUTH CAROLINA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In South Carolina, the life insurance industry:

- Generates **28,800** jobs
- Invests **$62 billion** in South Carolina’s economy
- Provides **$4 billion** in mortgage loans on farms, residential, and commercial property
- Makes **$50 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN SOUTH CAROLINA

- **429** licensed to do business in South Carolina
- **7** domiciled in South Carolina

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out **$2.1 billion** in benefits every day
- Protects **90 million** American families
- Generates **2.7 million** jobs
- Invests **$6.3 trillion** in the U.S. economy
The life insurance industry helps South Dakota families secure the things that matter most through all stages of life.

**Financial Security for Every Stage of Life**

Each day, life insurers pay out $4 million in life insurance and annuities to South Dakota families and businesses. Here’s how that and our other products protect South Dakota residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

**Economic Investment into South Dakota**

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In South Dakota, the life insurance industry:

- Generates 6,300 jobs
- Invests $15 billion in South Dakota’s economy
- Provides $630 million in mortgage loans on farms, residential, and commercial property
- Makes $12 billion of its investments in stocks and bonds that help finance business development and job creation

**Companies in South Dakota**

- 421 licensed to do business in South Dakota
- 2 domiciled in South Dakota

**Impact Across America**

We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN TENNESSEE

The life insurance industry helps Tennessee families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $29.6 million in life insurance and annuities to Tennessee families and businesses.

Here’s how that and our other products protect Tennessee residents:

• **Life insurance**: safeguards families.
• **Retirement savings and personal pensions**: provides critical income in retirement.
• **Long-term care and disability income insurance**: provides income when work is no longer possible.
• **Supplemental benefits**: fills gaps and covers what health plans don’t.
• **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO TENNESSEE
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Tennessee, the life insurance industry:

• Generates **49,800** jobs
• Invests **$94 billion** in Tennessee’s economy
• Provides **$7 billion** in mortgage loans on farms, residential, and commercial property
• Makes **$75 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN TENNESSEE

• **446** licensed to do business in Tennessee
• **11** domiciled in Tennessee

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

• Pays out **$2.1 billion** in benefits every day
• Protects **90 million** American families
• Generates **2.7 million** jobs
• Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN TEXAS

The life insurance industry helps Texas families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $96.4 million in life insurance and annuities to Texas families and businesses.

Here’s how that and our other products protect Texas residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO TEXAS
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Texas, the life insurance industry:

- Generates 234,900 jobs
- Invests $507 billion in Texas’ economy
- Provides $49 billion in mortgage loans on farms, residential, and commercial property
- Makes $401 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN TEXAS

- 515 licensed to do business in Texas
- 103 domiciled in Texas

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN UTAH

The life insurance industry helps Utah families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $14.2 million in life insurance and annuities to Utah families and businesses. Here’s how that and our other products protect Utah residents:

• **Life insurance:** safeguards families.
• **Retirement savings and personal pensions:** provides critical income in retirement.
• **Long-term care and disability income insurance:** provides income when work is no longer possible.
• **Supplemental benefits:** fills gaps and covers what health plans don’t.
• **Paid family and medical leave:** provides income during time off to care for family.

ECONOMIC INVESTMENT INTO UTAH
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Utah, the life insurance industry:

• Generates **22,300** jobs
• Invests **$49 billion** in Utah’s economy
• Provides **$6 billion** in mortgage loans on farms, residential, and commercial property
• Makes **$38 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN UTAH

• **433** licensed to do business in Utah
• **12** domiciled in Utah

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

• Pays out **$2.1 billion** in benefits every day
• Protects **90 million** American families
• Generates **2.7 million** jobs
• Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN VIRGINIA

The life insurance industry helps Virginia families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $36.5 million in life insurance and annuities to Virginia families and businesses. Here’s how that and our other products protect Virginia residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO VIRGINIA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Virginia, the life insurance industry:

- Generates **38,100** jobs
- Invests **$149 billion** in Virginia’s economy
- Provides **$15 billion** in mortgage loans on farms, residential, and commercial property
- Makes **$117 billion** of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN VIRGINIA

- **420** licensed to do business in Virginia
- **3** domiciled in Virginia

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out **$2.1 billion** in benefits every day
- Protects **90 million** American families
- Generates **2.7 million** jobs
- Invests **$6.3 trillion** in the U.S. economy
BUILDING FINANCIAL SECURITY IN VERMONT

The life insurance industry helps Vermont families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Each day, life insurers pay out $3.6 million in life insurance and annuities to Vermont families and businesses. Here’s how that and our other products protect Vermont residents:

- Life insurance: safeguards families.
- Retirement savings and personal pensions: provides critical income in retirement.
- Long-term care and disability income insurance: provides income when work is no longer possible.
- Supplemental benefits: fills gaps and covers what health plans don’t.
- Paid family and medical leave: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO VERMONT

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Vermont, the life insurance industry:

- Generates 3,900 jobs
- Invests $8 billion in Vermont’s economy
- Provides $107 million in mortgage loans on farms, residential, and commercial property
- Makes $7 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN VERMONT

- 333 licensed to do business in Vermont
- 1 domiciled in Vermont

IMPACT ACROSS AMERICA

We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
The life insurance industry helps Washington families secure the things that matter most through all stages of life.

**FINANCIAL SECURITY FOR EVERY STAGE OF LIFE**
Each day, life insurers pay out $28.1 million in life insurance and annuities to Washington families and businesses.

Here’s how that and our other products protect Washington residents:

- **Life insurance:** safeguards families.
- **Retirement savings and personal pensions:** provides critical income in retirement.
- **Long-term care and disability income insurance:** provides income when work is no longer possible.
- **Supplemental benefits:** fills gaps and covers what health plans don’t.
- **Paid family and medical leave:** provides income during time off to care for family.

**ECONOMIC INVESTMENT INTO WASHINGTON**
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Washington, the life insurance industry:

- Generates 36,300 jobs
- Invests $147 billion in Washington’s economy
- Provides $22 billion in mortgage loans on farms, residential, and commercial property
- Makes $109 billion of its investments in stocks and bonds that help finance business development and job creation

**COMPANIES IN WASHINGTON**
- 403 licensed to do business in Washington
- 6 domiciled in Washington

**IMPACT ACROSS AMERICA**
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN WISCONSIN

The life insurance industry helps Wisconsin families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $44 million in life insurance and annuities to Wisconsin families and businesses.
Here’s how that and our other products protect Wisconsin residents:

- **Life insurance:** safeguards families.
- **Retirement savings and personal pensions:** provides critical income in retirement.
- **Long-term care and disability income insurance:** provides income when work is no longer possible.
- **Supplemental benefits:** fills gaps and covers what health plans don’t.
- **Paid family and medical leave:** provides income during time off to care for family.

ECONOMIC INVESTMENT INTO WISCONSIN
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Wisconsin, the life insurance industry:

- Generates 59,600 jobs
- Invests $87 billion in Wisconsin’s economy
- Provides $4 billion in mortgage loans on farms, residential, and commercial property
- Makes $70 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN WISCONSIN

- 420 licensed to do business in Wisconsin
- 21 domiciled in Wisconsin

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN WEST VIRGINIA

The life insurance industry helps West Virginia families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $6.9 million in life insurance and annuities to West Virginia families and businesses.

Here’s how that and our other products protect West Virginia residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO WEST VIRGINIA
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In West Virginia, the life insurance industry:

- Generates 5,500 jobs
- Invests $23 billion in West Virginia’s economy
- Provides $396 million in mortgage loans on farms, residential, and commercial property
- Makes $19 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN WEST VIRGINIA

- **421** licensed to do business in West Virginia

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy
BUILDING FINANCIAL SECURITY IN WYOMING

The life insurance industry helps Wyoming families secure the things that matter most through all stages of life.

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE
Each day, life insurers pay out $2.5 million in life insurance and annuities to Wyoming families and businesses. Here’s how that and our other products protect Wyoming residents:

- **Life insurance**: safeguards families.
- **Retirement savings and personal pensions**: provides critical income in retirement.
- **Long-term care and disability income insurance**: provides income when work is no longer possible.
- **Supplemental benefits**: fills gaps and covers what health plans don’t.
- **Paid family and medical leave**: provides income during time off to care for family.

ECONOMIC INVESTMENT INTO WYOMING
The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Wyoming, the life insurance industry:

- Generates 1,460 jobs
- Invests $12 billion in Wyoming’s economy
- Provides $235 million in mortgage loans on farms, residential, and commercial property
- Makes $10 billion of its investments in stocks and bonds that help finance business development and job creation

COMPANIES IN WYOMING

- 383 licensed to do business in Wyoming

IMPACT ACROSS AMERICA
We are a critical safety net in American life. The life insurance industry:

- Pays out $2.1 billion in benefits every day
- Protects 90 million American families
- Generates 2.7 million jobs
- Invests $6.3 trillion in the U.S. economy