

The American Council of Life Insurers (ACLI) is currently seeking a dynamic individual to join our team as Senior Vice President, Federal Relations. Responsibilities include:

- a. Promote ACLI's federal legislative and regulatory agenda and work and supervise the federal relations staff to develop and implement strategy for ACLI's federal lobbying efforts with Congress and the Administration to maximize success of legislative and regulatory goals. This will include tax, pensions, banking, anti-trust, international, bankruptcy and risk classification.
- b. Execute legislative and regulatory strategies to turn ACLI policies into legislative and regulatory achievements.
- c. Oversee the monitoring of legislation and regulation at the federal level; support or oppose legislation or regulation or work to modify them in accordance with ACLI policy.
- d. Assist Federal Legislative Strategy Group chair in developing managing the monthly meeting of Washington Representatives of member companies and coordinate strategy on specific issues.
- e. Interact with member company CEOs and their designated staff in developing and implementing ACLI activities and policies.
- f. Work directly with Members of Congress and their staffs and key federal regulators on legislative and political matters; monitor and report Congressional developments to ACLI leaders and, as necessary, ACLI CEO members; coordinate congressional testimony; work to develop consensus in sensitive situations and conciliate differing company views.
- g. Develop federal lobbying strategies and efforts with internal ACLI staff.
- h. Collaborate with ACLI policy staff and senior staff.

Candidates must have at least 10 years of senior level national policy and or advocacy experience. Capitol Hill and/or federal agency and campaign experience required as well as experience working in the financial services industry. The ideal candidate will have a proven track record of promoting innovation and taking advantage of regulatory and legislative opportunities. Must have strong interpersonal and communications skills and have prior staff management/ leadership experience.

Interested candidates should email their resume to [HR@acli.com](mailto:HR@acli.com); Attn: SVP, Federal Relations.