

LIFE
INSURERS
AND
YOUR
STATE
2017

ALABAMA

Jobs

- The life insurance industry generates approximately 23,700 jobs in Alabama, including 9,700 direct employees and 14,000 non-insurance jobs.
- 420 life insurers are licensed to do business in Alabama and 8 are domiciled in the state.

Protection

- Alabama residents have \$403 billion in total life insurance coverage.
- State residents own 5 million individual life insurance policies, with coverage averaging \$52,000 per policyholder.
- Group life insurance coverage amounts to \$137 billion.
- Individual life insurance coverage purchased in 2015 in Alabama totaled \$23 billion.
- \$5 billion was paid to Alabama residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$722 million.

Investments

- Life insurance companies invest approximately \$57 billion in Alabama's economy.
- About \$48 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$2 billion in mortgage loans on farm, residential, and commercial properties, and own \$86 million in real estate in Alabama.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Alabama

- 238 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI member companies.
- 93 percent of total life insurance coverage is provided by ACLI members.

ALASKA

Jobs

- The life insurance industry generates approximately 1,400 jobs in Alaska, including 700 direct employees and 700 non-insurance jobs.
- 349 life insurers are licensed to do business in Alaska.

Protection

- Alaska residents have \$63 billion in total life insurance coverage.
- State residents own 171,000 individual life insurance policies, with coverage averaging \$228,000 per policyholder.
- Group life insurance coverage amounts to \$25 billion.
- Individual life insurance coverage purchased in 2015 in Alaska totaled \$4 billion.
- \$1 billion was paid to Alaska residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$108 million.

Investments

- Life insurance companies invest approximately \$16 billion in Alaska's economy.
- About \$15 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$228 million in mortgage loans on farm, residential, and commercial properties, and own \$23 million in real estate in Alaska.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Alaska

- 219 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 96 percent of all life and annuity payments are from ACLI member companies.
- 91 percent of total life insurance coverage is provided by ACLI members.

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ARIZONA

Jobs

- The life insurance industry generates approximately 42,200 jobs in Arizona, including 17,300 direct employees and 24,900 non-insurance jobs.
- 477 life insurers are licensed to do business in Arizona and 25 are domiciled in the state.

Protection

- Arizona residents have \$497 billion in total life insurance coverage.
- State residents own 2 million individual life insurance policies, with coverage averaging \$179,000 per policyholder.
- Group life insurance coverage amounts to \$184 billion.
- Individual life insurance coverage purchased in 2015 in Arizona totaled \$28 billion.
- \$8 billion was paid to Arizona residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$93 billion in Arizona's economy.
- About \$74 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$8 billion in mortgage loans on farm, residential, and commercial properties, and own \$671 million in real estate in Arizona.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Arizona

- 250 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI member companies.
- 89 percent of total life insurance coverage is provided by ACLI members.

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ARKANSAS

Jobs

- The life insurance industry generates approximately 9,700 jobs in Arkansas, including 5,100 direct employees and 4,600 non-insurance jobs.
- 472 life insurers are licensed to do business in Arkansas and 22 are domiciled in the state.

Protection

- Arkansas residents have \$196 billion in total life insurance coverage.
- State residents own 2 million individual life insurance policies, with coverage averaging \$80,000 per policyholder.
- Group life insurance coverage amounts to \$72 billion.
- Individual life insurance coverage purchased in 2015 in Arkansas totaled \$12 billion.
- \$3 billion was paid to Arkansas residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$503 million.

Investments

- Life insurance companies invest approximately \$33 billion in Arkansas' economy.
- About \$28 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$1 billion in mortgage loans on farm, residential, and commercial properties, and own \$43 million in real estate in Arkansas.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Arkansas

- 252 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI member companies.
- 94 percent of total life insurance coverage is provided by ACLI members.

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CALIFORNIA

Jobs

- The life insurance industry generates approximately 216,000 jobs in California, including 78,000 direct employees and 138,000 non-insurance jobs.
- 417 life insurers are licensed to do business in California and 11 are domiciled in the state.

Protection

- California residents have \$3.6 trillion in total life insurance coverage.
- State residents own 10 million individual life insurance policies, with coverage averaging \$238,000 per policyholder.
- Group life insurance coverage amounts to \$1.2 trillion.
- Individual life insurance coverage purchased in 2015 in California totaled \$208 billion.
- \$39 billion was paid to California residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$8 billion.

Investments

- Life insurance companies invest approximately \$725 billion in California's economy.
- About \$558 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$89 billion in mortgage loans on farm, residential, and commercial properties, and own \$11 billion in real estate in California.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in California

- 235 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI member companies.
- 91 percent of total life insurance coverage is provided by ACLI members.

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COLORADO

Jobs

- The life insurance industry generates approximately 39,700 jobs in Colorado, including 15,600 direct employees and 24,100 non-insurance jobs.
- 453 life insurers are licensed to do business in Colorado and 9 are domiciled in the state.

Protection

- Colorado residents have \$575 billion in total life insurance coverage.
- State residents own 2 million individual life insurance policies, with coverage averaging \$200,000 per policyholder.
- Group life insurance coverage amounts to \$205 billion.
- Individual life insurance coverage purchased in 2015 in Colorado totaled \$38 billion.
- \$7 billion was paid to Colorado residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$1 billion.

Investments

- Life insurance companies invest approximately \$93 billion in Colorado's economy.
- About \$74 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$9 billion in mortgage loans on farm, residential, and commercial properties, and own \$604 million in real estate in Colorado.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Colorado

- 248 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI member companies.
- 91 percent of total life insurance coverage is provided by ACLI members.

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CONNECTICUT

Jobs

- The life insurance industry generates approximately 83,300 jobs in Connecticut, including 33,800 direct employees and 49,500 non-insurance jobs.
- 376 life insurers are licensed to do business in Connecticut and 24 are domiciled in the state.

Protection

- Connecticut residents have \$538 billion in total life insurance coverage.
- State residents own 1 million individual life insurance policies, with coverage averaging \$243,000 per policyholder.
- Group life insurance coverage amounts to \$176 billion.
- Individual life insurance coverage purchased in 2015 in Connecticut totaled \$25 billion.
- \$15 billion was paid to Connecticut residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$3 billion.

Investments

- Life insurance companies invest approximately \$77 billion in Connecticut's economy.
- About \$64 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$3 billion in mortgage loans on farm, residential, and commercial properties, and own \$910 million in real estate in Connecticut.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Connecticut

- 223 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI member companies.
- 86 percent of total life insurance coverage is provided by ACLI members.

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DELAWARE

Jobs

- The life insurance industry generates approximately 7,700 jobs in Delaware, including 3,100 direct employees and 4,600 non-insurance jobs.
- 421 life insurers are licensed to do business in Delaware and 27 are domiciled in the state.

Protection

- Delaware residents have \$192 billion in total life insurance coverage.
- State residents own 461,000 individual life insurance policies, with coverage averaging \$188,000 per policyholder.
- Group life insurance coverage amounts to \$105 billion.
- Individual life insurance coverage purchased in 2015 in Delaware totaled \$6 billion.
- \$4 billion was paid to Delaware residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$931 million.

Investments

- Life insurance companies invest approximately \$26 billion in Delaware's economy.
- About \$21 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$870 million in mortgage loans on farm, residential, and commercial properties, and own \$132 million in real estate in Delaware.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Delaware

- 243 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 97 percent of all life and annuity payments are from ACLI member companies.
- 89 percent of total life insurance coverage is provided by ACLI members.

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DISTRICT OF COLUMBIA

Jobs

- The life insurance industry generates approximately 2,900 jobs in the District of Columbia, including 1,300 direct employees and 1,600 non-insurance jobs.
- 413 life insurers are licensed to do business in the District of Columbia.

Protection

- District of Columbia residents have \$171 billion in total life insurance coverage.
- Residents own 268,000 individual life insurance policies, with coverage averaging \$170,000 per policyholder.
- Group life insurance coverage amounts to \$125 billion.
- Individual life insurance coverage purchased in 2015 totaled \$5 billion.
- \$2 billion was paid to District residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in 2015 totaled \$311 million.

Investments

- Life insurance companies invest approximately \$42 billion in the District of Columbia's economy.
- About \$26 billion of this investment is in stocks and bonds that help finance business development, job creation, and services.
- Life insurers provide \$12 billion in mortgage loans on farm, residential, and commercial properties, and own \$2 billion in real estate in the District.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in the District of Columbia

- 239 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 91 percent of all life and annuity payments are from ACLI member companies.
- 88 percent of total life insurance coverage is provided by ACLI members.

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FLORIDA

Jobs

- The life insurance industry generates approximately 153,100 jobs in Florida, including 57,000 direct employees and 96,100 non-insurance jobs.
- 436 life insurers are licensed to do business in Florida and 10 are domiciled in the state.

Protection

- Florida residents have \$1.7 trillion in total life insurance coverage.
- State residents own 7 million individual life insurance policies, with coverage averaging \$154,000 per policyholder.
- Group life insurance coverage amounts to \$585 billion.
- Individual life insurance coverage purchased in 2015 in Florida totaled \$99 billion.
- \$28 billion was paid to Florida residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$5 billion.

Investments

- Life insurance companies invest approximately \$275 billion in Florida's economy.
- About \$218 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$22 billion in mortgage loans on farm, residential, and commercial properties, and own \$3 billion in real estate in Florida.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Florida

- 241 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI member companies.
- 91 percent of total life insurance coverage is provided by ACLI members.

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GEORGIA

Jobs

- The life insurance industry generates approximately 98,200 jobs in Georgia, including 33,700 direct employees and 64,500 non-insurance jobs.
- 441 life insurers are licensed to do business in Georgia and 11 are domiciled in the state.

Protection

- Georgia residents have \$992 billion in total life insurance coverage.
- State residents own 5 million individual life insurance policies, with coverage averaging \$121,000 per policyholder.
- Group life insurance coverage amounts to \$381 billion.
- Individual life insurance coverage purchased in 2015 in Georgia totaled \$53 billion.
- \$10 billion was paid to Georgia residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$1 billion.

Investments

- Life insurance companies invest approximately \$145 billion in Georgia's economy.
- About \$114 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$14 billion in mortgage loans on farm, residential, and commercial properties, and own \$2 billion in real estate in Georgia.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Georgia

- 248 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI member companies.
- 89 percent of total life insurance coverage is provided by ACLI members.

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HAWAII

Jobs

- The life insurance industry generates approximately 4,400 jobs in Hawaii, including 2,000 direct employees and 2,400 non-insurance jobs.
- 364 life insurers are licensed to do business in Hawaii and 3 are domiciled in the state.

Protection

- Hawaii residents have \$129 billion in total life insurance coverage.
- State residents own 569,000 individual life insurance policies, with coverage averaging \$158,000 per policyholder.
- Group life insurance coverage amounts to \$39 billion.
- Individual life insurance coverage purchased in 2015 in Hawaii totaled \$8 billion.
- \$3 billion was paid to Hawaii residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$359 million.

Investments

- Life insurance companies invest approximately \$24 billion in Hawaii's economy.
- About \$20 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$2 billion in mortgage loans on farm, residential, and commercial properties, and own \$17 million in real estate in Hawaii.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Hawaii

- 222 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI member companies.
- 95 percent of total life insurance coverage is provided by ACLI members.

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IDAHO

Jobs

- The life insurance industry generates approximately 4,800 jobs in Idaho, including 2,600 direct employees and 2,200 non-insurance jobs.
- 405 life insurers are licensed to do business in Idaho and 1 is domiciled in the state.

Protection

- Idaho residents have \$128 billion in total life insurance coverage.
- State residents own 493,000 individual life insurance policies, with coverage averaging \$169,000 per policyholder.
- Group life insurance coverage amounts to \$44 billion.
- Individual life insurance coverage purchased in 2015 in Idaho totaled \$8 billion.
- \$2 billion was paid to Idaho residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$330 million.

Investments

- Life insurance companies invest approximately \$20 billion in Idaho's economy.
- About \$16 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$1 billion in mortgage loans on farm, residential, and commercial properties, and own \$32 million in real estate in Idaho.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Idaho

- 241 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI member companies.
- 92 percent of total life insurance coverage is provided by ACLI members.

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ILLINOIS

Jobs

- The life insurance industry generates approximately 126,300 jobs in Illinois, including 44,000 direct employees and 82,300 non-insurance jobs.
- 495 life insurers are licensed to do business in Illinois and 53 are domiciled in the state.

Protection

- Illinois residents have \$1.4 trillion in total life insurance coverage.
- State residents own 6 million individual life insurance policies, with coverage averaging \$140,000 per policyholder.
- Group life insurance coverage amounts to \$522 billion.
- Individual life insurance coverage purchased in 2015 in Illinois totaled \$73 billion.
- \$17 billion was paid to Illinois residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$3 billion.

Investments

- Life insurance companies invest approximately \$231 billion in Illinois' economy.
- About \$184 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$21 billion in mortgage loans on farm, residential, and commercial properties, and own \$3 billion in real estate in Illinois.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Illinois

- 258 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI member companies.
- 91 percent of total life insurance coverage is provided by ACLI members.

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INDIANA

Jobs

- The life insurance industry generates approximately 41,600 jobs in Indiana, including 18,700 direct employees and 22,900 non-insurance jobs.
- 488 life insurers are licensed to do business in Indiana and 26 are domiciled in the state.

Protection

- Indiana residents have \$522 billion in total life insurance coverage.
- State residents own 3 million individual life insurance policies, with coverage averaging \$103,000 per policyholder.
- Group life insurance coverage amounts to \$198 billion.
- Individual life insurance coverage purchased in 2015 in Indiana totaled \$25 billion.
- \$8 billion was paid to Indiana residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$89 billion in Indiana's economy.
- About \$74 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$4 billion in mortgage loans on farm, residential, and commercial properties, and own \$167 million in real estate in Indiana.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Indiana

- 258 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 92 percent of all life and annuity payments are from ACLI member companies.
- 88 percent of total life insurance coverage is provided by ACLI members.

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IOWA

Jobs

- The life insurance industry generates approximately 49,400 jobs in Iowa, including 24,300 direct employees and 25,100 non-insurance jobs.
- 424 life insurers are licensed to do business in Iowa and 30 are domiciled in the state.

Protection

- Iowa residents have \$324 billion in total life insurance coverage.
- State residents own 2 million individual life insurance policies, with coverage averaging \$123,000 per policyholder.
- Group life insurance coverage amounts to \$100 billion.
- Individual life insurance coverage purchased in 2015 in Iowa totaled \$17 billion.
- \$5 billion was paid to Iowa residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$1 billion.

Investments

- Life insurance companies invest approximately \$52 billion in Iowa's economy.
- About \$42 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$2 billion in mortgage loans on farm, residential, and commercial properties, and own \$539 million in real estate in Iowa.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Iowa

- 249 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI member companies.
- 91 percent of total life insurance coverage is provided by ACLI members.

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KANSAS

Jobs

- The life insurance industry generates approximately 24,400 jobs in Kansas, including 11,400 direct employees and 13,000 non-insurance jobs.
- 462 life insurers are licensed to do business in Kansas and 12 are domiciled in the state.

Protection

- Kansas residents have \$277 billion in total life insurance coverage.
- State residents own 1 million individual life insurance policies, with coverage averaging \$126,000 per policyholder.
- Group life insurance coverage amounts to \$92 billion.
- Individual life insurance coverage purchased in 2015 in Kansas totaled \$15 billion.
- \$4 billion was paid to Kansas residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$704 million.

Investments

- Life insurance companies invest approximately \$40 billion in Kansas' economy.
- About \$33 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$2 billion in mortgage loans on farm, residential, and commercial properties, and own \$145 million in real estate in Kansas.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 01(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Kansas

- 255 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 89 percent of all life and annuity payments are from ACLI member companies.
- 91 percent of total life insurance coverage is provided by ACLI members.

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KENTUCKY

Jobs

- The life insurance industry generates approximately 23,200 jobs in Kentucky, including 9,800 direct employees and 13,400 non-insurance jobs.
- 446 life insurers are licensed to do business in Kentucky and 7 are domiciled in the state.

Protection

- Kentucky residents have \$318 billion in total life insurance coverage.
- State residents own 2 million individual life insurance policies, with coverage averaging \$85,000 per policyholder.
- Group life insurance coverage amounts to \$134 billion.
- Individual life insurance coverage purchased in 2015 in Kentucky totaled \$15 billion.
- \$4 billion was paid to Kentucky residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$804 million.

Investments

- Life insurance companies invest approximately \$54 billion in Kentucky's economy.
- About \$46 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$2 billion in mortgage loans on farm, residential, and commercial properties, and own \$98 million in real estate in Kentucky.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Kentucky

- 252 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI member companies.
- 92 percent of total life insurance coverage is provided by ACLI members.

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LOUISIANA

Jobs

- The life insurance industry generates approximately 25,000 jobs in Louisiana, including 10,300 direct employees and 14,700 non-insurance jobs.
- 478 life insurers are licensed to do business in Louisiana and 29 are domiciled in the state.

Protection

- Louisiana residents have \$414 billion in total life insurance coverage.
- State residents own 4 million individual life insurance policies, with coverage averaging \$71,000 per policyholder.
- Group life insurance coverage amounts to \$147 billion.
- Individual life insurance coverage purchased in 2015 in Louisiana totaled \$25 billion.
- \$5 billion was paid to Louisiana residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$863 million.

Investments

- Life insurance companies invest approximately \$63 billion in Louisiana's economy.
- About \$55 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$1 billion in mortgage loans on farm, residential, and commercial properties, and own \$264 million in real estate in Louisiana.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Louisiana

- 251 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 90 percent of all life and annuity payments are from ACLI member companies.
- 90 percent of total life insurance coverage is provided by ACLI members.

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MAINE

Jobs

- The life insurance industry generates approximately 14,200 jobs in Maine, including 5,800 direct employees and 8,400 non-insurance jobs.
- 322 life insurers are licensed to do business in Maine and 2 are domiciled in the state.

Protection

- Maine residents have \$100 billion in total life insurance coverage.
- State residents own 460,000 individual life insurance policies, with coverage averaging \$125,000 per policyholder.
- Group life insurance coverage amounts to \$42 billion.
- Individual life insurance coverage purchased in 2015 in Maine totaled \$4 billion.
- \$2 billion was paid to Maine residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$333 million.

Investments

- Life insurance companies invest approximately \$17 billion in Maine's economy.
- About \$14 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$826 million in mortgage loans on farm, residential, and commercial properties, and own \$62 million in real estate in Maine.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Maine

- 207 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI member companies.
- 89 percent of total life insurance coverage is provided by ACLI members.

MARYLAND

Jobs

- The life insurance industry generates approximately 34,400 jobs in Maryland, including 13,000 direct employees and 21,400 non-insurance jobs.
- 425 life insurers are licensed to do business in Maryland and 3 are domiciled in the state.

Protection

- Maryland residents have \$670 billion in total life insurance coverage.
- State residents own 4 million individual life insurance policies, with coverage averaging \$109,000 per policyholder.
- Group life insurance coverage amounts to \$259 billion.
- Individual life insurance coverage purchased in 2015 in Maryland totaled \$32 billion.
- \$8 billion was paid to Maryland residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$110 billion in Maryland's economy.
- About \$88 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$12 billion in mortgage loans on farm, residential, and commercial properties, and own \$154 million in real estate in Maryland.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Maryland

- 237 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 92 percent of all life and annuity payments are from ACLI member companies.
- 94 percent of total life insurance coverage is provided by ACLI members.

MASSACHUSETTS

Jobs

- The life insurance industry generates approximately 70,500 jobs in Massachusetts, including 26,600 direct employees and 43,900 non-insurance jobs.
- 374 life insurers are licensed to do business in Massachusetts and 15 are domiciled in the state.

Protection

- Massachusetts residents have \$853 billion in total life insurance coverage.
- State residents own 2 million individual life insurance policies, with coverage averaging \$220,000 per policyholder.
- Group life insurance coverage amounts to \$303 billion.
- Individual life insurance coverage purchased in 2015 in Massachusetts totaled \$40 billion.
- \$12 billion was paid to Massachusetts residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$3 billion.

Investments

- Life insurance companies invest approximately \$142 billion in Massachusetts' economy.
- About \$111 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$14 billion in mortgage loans on farm, residential, and commercial properties, and own \$3 billion in real estate in Massachusetts.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Massachusetts

- 223 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI member companies.
- 93 percent of total life insurance coverage is provided by ACLI members.

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MICHIGAN

Jobs

- The life insurance industry generates approximately 43,800 jobs in Michigan, including 18,700 direct employees and 25,100 non-insurance jobs.
- 448 life insurers are licensed to do business in Michigan and 19 are domiciled in the state.

Protection

- Michigan residents have \$845 billion in total life insurance coverage.
- State residents own 4 million individual life insurance policies, with coverage averaging \$125,000 per policyholder.
- Group life insurance coverage amounts to \$357 billion.
- Individual life insurance coverage purchased in 2015 in Michigan totaled \$37 billion.
- \$14 billion was paid to Michigan residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$4 billion.

Investments

- Life insurance companies invest approximately \$126 billion in Michigan's economy.
- About \$106 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$4 billion in mortgage loans on farm, residential, and commercial properties, and own \$387 million in real estate in Michigan.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Michigan

- 247 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 90 percent of all life and annuity payments are from ACLI member companies.
- 90 percent of total life insurance coverage is provided by ACLI members.

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MINNESOTA

Jobs

- The life insurance industry generates approximately 54,300 jobs in Minnesota, including 20,700 direct employees and 33,600 non-insurance jobs.
- 421 life insurers are licensed to do business in Minnesota and 13 are domiciled in the state.

Protection

- Minnesota residents have \$678 billion in total life insurance coverage.
- State residents own 3 million individual life insurance policies, with coverage averaging \$168,000 per policyholder.
- Group life insurance coverage amounts to \$236 billion.
- Individual life insurance coverage purchased in 2015 in Minnesota totaled \$33 billion.
- \$10 billion was paid to Minnesota residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$1 billion.

Investments

- Life insurance companies invest approximately \$92 billion in Minnesota's economy.
- About \$74 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$7 billion in mortgage loans on farm, residential, and commercial properties, and own \$413 million in real estate in Minnesota.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Minnesota

- 241 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI member companies.
- 90 percent of total life insurance coverage is provided by ACLI members.

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MISSISSIPPI

Jobs

- The life insurance industry generates approximately 10,100 jobs in Mississippi, including 5,200 direct employees and 4,900 non-insurance jobs.
- 455 life insurers are licensed to do business in Mississippi and 11 are domiciled in the state.

Protection

- Mississippi residents have \$216 billion in total life insurance coverage.
- State residents own 2 million individual life insurance policies, with coverage averaging \$72,000 per policyholder.
- Group life insurance coverage amounts to \$73 billion.
- Individual life insurance coverage purchased in 2015 in Mississippi totaled \$14 billion.
- \$3 billion was paid to Mississippi residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$402 million.

Investments

- Life insurance companies invest approximately \$31 billion in Mississippi's economy.
- About \$26 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$1 billion in mortgage loans on farm, residential, and commercial properties, and own \$60 million in real estate in Mississippi.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Mississippi

- 251 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 92 percent of all life and annuity payments are from ACLI member companies.
- 92 percent of total life insurance coverage is provided by ACLI members.

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MISSOURI

Jobs

- The life insurance industry generates approximately 51,100 jobs in Missouri, including 20,600 direct employees and 30,500 non-insurance jobs.
- 470 life insurers are licensed to do business in Missouri and 21 are domiciled in the state.

Protection

- Missouri residents have \$560 billion in total life insurance coverage.
- State residents own 3 million individual life insurance policies, with coverage averaging \$113,000 per policyholder.
- Group life insurance coverage amounts to \$221 billion.
- Individual life insurance coverage purchased in 2015 in Missouri totaled \$28 billion.
- \$9 billion was paid to Missouri residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$84 billion in Missouri's economy.
- About \$70 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$4 billion in mortgage loans on farm, residential, and commercial properties, and own \$149 million in real estate in Missouri.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Missouri

- 252 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 91 percent of all life and annuity payments are from ACLI member companies.
- 91 percent of total life insurance coverage is provided by ACLI members.

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MONTANA

Jobs

- The life insurance industry generates approximately 5,400 jobs in Montana, including 2,700 direct employees and 2,700 non-insurance jobs.
- 428 life insurers are licensed to do business in Montana and 1 is domiciled in the state.

Protection

- Montana residents have \$73 billion in total life insurance coverage.
- State residents own 351,000 individual life insurance policies, with coverage averaging \$142,000 per policyholder.
- Group life insurance coverage amounts to \$23 billion.
- Individual life insurance coverage purchased in 2015 in Montana totaled \$4 billion.
- \$982 million was paid to Montana residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$217 million.

Investments

- Life insurance companies invest approximately \$13 billion in Montana's economy.
- About \$11 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$404 million in mortgage loans on farm, residential, and commercial properties.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Montana

- 244 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 96 percent of all life and annuity payments are from ACLI member companies.
- 94 percent of total life insurance coverage is provided by ACLI members.

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NEBRASKA

Jobs

- The life insurance industry generates approximately 20,900 jobs in Nebraska, including 11,000 direct employees and 9,900 non-insurance jobs.
- 459 life insurers are licensed to do business in Nebraska and 28 are domiciled in the state.

Protection

- Nebraska residents have \$220 billion in total life insurance coverage.
- State residents own 1 million individual life insurance policies, with coverage averaging \$137,000 per policyholder.
- Group life insurance coverage amounts to \$76 billion.
- Individual life insurance coverage purchased in 2015 in Nebraska totaled \$12 billion.
- \$3 billion was paid to Nebraska residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$782 million.

Investments

- Life insurance companies invest approximately \$34 billion in Nebraska's economy.
- About \$27 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$2 billion in mortgage loans on farm, residential, and commercial properties, and own \$233 million in real estate in Nebraska.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Nebraska

- 252 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 97 percent of all life and annuity payments are from ACLI member companies.
- 93 percent of total life insurance coverage is provided by ACLI members.

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NEVADA

Jobs

- The life insurance industry generates approximately 10,500 jobs in Nevada, including 5,100 direct employees and 5,400 non-insurance jobs.
- 423 life insurers are licensed to do business in Nevada and 1 is domiciled in the state.

Protection

- Nevada residents have \$195 billion in total life insurance coverage.
- State residents own 699,000 individual life insurance policies, with coverage averaging \$190,000 per policyholder.
- Group life insurance coverage amounts to \$62 billion.
- Individual life insurance coverage purchased in 2015 in Nevada totaled \$14 billion.
- \$3 billion was paid to Nevada residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$544 million.

Investments

- Life insurance companies invest approximately \$41 billion in Nevada's economy.
- About \$33 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$3 billion in mortgage loans on farm, residential, and commercial properties, and own \$254 million in real estate in Nevada.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Nevada

- 246 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI member companies.
- 91 percent of total life insurance coverage is provided by ACLI members.

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NEW HAMPSHIRE

Jobs

- The life insurance industry generates approximately 11,400 jobs in New Hampshire, including 4,300 direct employees and 7,100 non-insurance jobs.
- 320 life insurers are licensed to do business in New Hampshire and 1 is domiciled in the state.

Protection

- New Hampshire residents have \$131 billion in total life insurance coverage.
- State residents own 517,000 individual life insurance policies, with coverage averaging \$167,000 per policyholder.
- Group life insurance coverage amounts to \$44 billion.
- Individual life insurance coverage purchased in 2015 in New Hampshire totaled \$5 billion.
- \$2 billion was paid to New Hampshire residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$441 million.

Investments

- Life insurance companies invest approximately \$20 billion in New Hampshire's economy.
- About \$17 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$474 million in mortgage loans on farm, residential, and commercial properties, and own \$17 million in real estate in New Hampshire.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in New Hampshire

- 204 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI member companies.
- 92 percent of total life insurance coverage is provided by ACLI members.

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NEW JERSEY

Jobs

- The life insurance industry generates approximately 95,500 jobs in New Jersey, including 32,100 direct employees and 63,400 non-insurance jobs.
- 386 life insurers are licensed to do business in New Jersey and 6 are domiciled in the state.

Protection

- New Jersey residents have \$1.4 trillion in total life insurance coverage.
- State residents own 4 million individual life insurance policies, with coverage averaging \$222,000 per policyholder.
- Group life insurance coverage amounts to \$535 billion.
- Individual life insurance coverage purchased in 2015 in New Jersey totaled \$64 billion.
- \$18 billion was paid to New Jersey residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$3 billion.

Investments

- Life insurance companies invest approximately \$168 billion in New Jersey's economy.
- About \$133 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$16 billion in mortgage loans on farm, residential, and commercial properties, and own \$2 billion in real estate in New Jersey.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in New Jersey

- 222 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI member companies.
- 93 percent of total life insurance coverage is provided by ACLI members.

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NEW MEXICO

Jobs

- The life insurance industry generates approximately 4,700 jobs in New Mexico, including 2,400 direct employees and 2,300 non-insurance jobs.
- 435 life insurers are licensed to do business in New Mexico and 1 is domiciled in the state.

Protection

- New Mexico residents have \$151 billion in total life insurance coverage.
- State residents own 624,000 individual life insurance policies, with coverage averaging \$113,000 per policyholder.
- Group life insurance coverage amounts to \$80 billion.
- Individual life insurance coverage purchased in 2015 in New Mexico totaled \$6 billion.
- \$2 billion was paid to New Mexico residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$752 million.

Investments

- Life insurance companies invest approximately \$28 billion in New Mexico's economy.
- About \$25 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$844 million in mortgage loans on farm, residential, and commercial properties, and own \$5 million in real estate in New Mexico.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in New Mexico

- 243 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 97 percent of all life and annuity payments are from ACLI member companies.
- 94 percent of total life insurance coverage is provided by ACLI members.

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NEW YORK

Jobs

- The life insurance industry generates approximately 150,800 jobs in New York, including 59,700 direct employees and 91,100 non-insurance jobs.
- 171 life insurers are licensed to do business in New York and 86 are domiciled in the state.

Protection

- New York residents have \$2.3 trillion in total life insurance coverage.
- State residents own 8 million individual life insurance policies, with coverage averaging \$198,000 per policyholder.
- Group life insurance coverage amounts to \$699 billion.
- Individual life insurance coverage purchased in 2015 in New York totaled \$135 billion.
- \$36 billion was paid to New York residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$6 billion.

Investments

- Life insurance companies invest approximately \$458 billion in New York's economy.
- About \$371 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$38 billion in mortgage loans on farm, residential, and commercial properties, and own \$3 billion in real estate in New York.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in New York

- 78 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 91 percent of all life and annuity payments are from ACLI member companies.
- 90 percent of total life insurance coverage is provided by ACLI members.

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NORTH CAROLINA

Jobs

- The life insurance industry generates approximately 49,800 jobs in North Carolina, including 21,600 direct employees and 28,200 non-insurance jobs.
- 425 life insurers are licensed to do business in North Carolina and 5 are domiciled in the state.

Protection

- North Carolina residents have \$944 billion in total life insurance coverage.
- State residents own 5 million individual life insurance policies, with coverage averaging \$106,000 per policyholder.
- Group life insurance coverage amounts to \$372 billion.
- Individual life insurance coverage purchased in 2015 in North Carolina totaled \$45 billion.
- \$12 billion was paid to North Carolina residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$138 billion in North Carolina's economy.
- About \$113 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$9 billion in mortgage loans on farm, residential, and commercial properties, and own \$644 million in real estate in North Carolina.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in North Carolina

- 244 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI member companies.
- 87 percent of total life insurance coverage is provided by ACLI members.

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NORTH DAKOTA

Jobs

- The life insurance industry generates approximately 5,100 jobs in North Dakota, including 3,100 direct employees and 2,000 non-insurance jobs.
- 429 life insurers are licensed to do business in North Dakota and 3 are domiciled in the state.

Protection

- North Dakota residents have \$76 billion in total life insurance coverage.
- State residents own 397,000 individual life insurance policies, with coverage averaging \$135,000 per policyholder.
- Group life insurance coverage amounts to \$22 billion.
- Individual life insurance coverage purchased in 2015 in North Dakota totaled \$5 billion.
- \$958 million was paid to North Dakota residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$172 million.

Investments

- Life insurance companies invest approximately \$16 billion in North Dakota's economy.
- About \$14 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$346 million in mortgage loans on farm, residential, and commercial properties, and own \$5 million in real estate in North Dakota.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in North Dakota

- 243 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 94 percent of all life and annuity payments are from ACLI member companies.
- 94 percent of total life insurance coverage is provided by ACLI members.

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OHIO

Jobs

- The life insurance industry generates approximately 87,000 jobs in Ohio, including 33,800 direct employees and 53,200 non-insurance jobs.
- 475 life insurers are licensed to do business in Ohio and 40 are domiciled in the state.

Protection

- Ohio residents have \$1 trillion in total life insurance coverage.
- State residents own 6 million individual life insurance policies, with coverage averaging \$105,000 per policyholder.
- Group life insurance coverage amounts to \$403 billion.
- Individual life insurance coverage purchased in 2015 in Ohio totaled \$43 billion.
- \$16 billion was paid to Ohio residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$3 billion.

Investments

- Life insurance companies invest approximately \$170 billion in Ohio's economy.
- About \$142 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$9 billion in mortgage loans on farm, residential, and commercial properties, and own \$215 million in real estate in Ohio.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Ohio

- 254 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 91 percent of all life and annuity payments are from ACLI member companies.
- 88 percent of total life insurance coverage is provided by ACLI members.

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OKLAHOMA

Jobs

- The life insurance industry generates approximately 19,300 jobs in Oklahoma, including 9,200 direct employees and 10,100 non-insurance jobs.
- 474 life insurers are licensed to do business in Oklahoma and 22 are domiciled in the state.

Protection

- Oklahoma residents have \$275 billion in total life insurance coverage.
- State residents own 1 million individual life insurance policies, with coverage averaging \$117,000 per policyholder.
- Group life insurance coverage amounts to \$108 billion.
- Individual life insurance coverage purchased in 2015 in Oklahoma totaled \$15 billion.
- \$3 billion was paid to Oklahoma residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$680 million.

Investments

- Life insurance companies invest approximately \$54 billion in Oklahoma's economy.
- About \$47 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$1 billion in mortgage loans on farm, residential, and commercial properties, and own \$52 million in real estate in Oklahoma.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Oklahoma

- 252 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI member companies.
- 92 percent of total life insurance coverage is provided by ACLI members.

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OREGON

Jobs

- The life insurance industry generates approximately 20,600 jobs in Oregon, including 8,700 direct employees and 11,900 non-insurance jobs.
- 422 life insurers are licensed to do business in Oregon and 2 are domiciled in the state.

Protection

- Oregon residents have \$303 billion in total life insurance coverage.
- State residents own 1 million individual life insurance policies, with coverage averaging \$177,000 per policyholder.
- Group life insurance coverage amounts to \$115 billion.
- Individual life insurance coverage purchased in 2015 in Oregon totaled \$15 billion.
- \$4 billion was paid to Oregon residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$1 billion.

Investments

- Life insurance companies invest approximately \$61 billion in Oregon's economy.
- About \$48 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$6 billion in mortgage loans on farm, residential, and commercial properties, and own \$705 million in real estate in Oregon.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Oregon

- 243 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 96 percent of all life and annuity payments are from ACLI member companies.
- 93 percent of total life insurance coverage is provided by ACLI members.

PENNSYLVANIA

Jobs

- The life insurance industry generates approximately 134,200 jobs in Pennsylvania, including 48,900 direct employees and 85,300 non-insurance jobs.
- 468 life insurers are licensed to do business in Pennsylvania and 33 are domiciled in the state.

Protection

- Pennsylvania residents have \$1.3 trillion in total life insurance coverage.
- State residents own 7 million individual life insurance policies, with coverage averaging \$117,000 per policyholder.
- Group life insurance coverage amounts to \$503 billion.
- Individual life insurance coverage purchased in 2015 in Pennsylvania totaled \$57 billion.
- \$21 billion was paid to Pennsylvania residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$4 billion.

Investments

- Life insurance companies invest approximately \$197 billion in Pennsylvania's economy.
- About \$166 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$9 billion in mortgage loans on farm, residential, and commercial properties, and own \$532 million in real estate in Pennsylvania.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Pennsylvania

- 247 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 92 percent of all life and annuity payments are from ACLI member companies.
- 89 percent of total life insurance coverage is provided by ACLI members.

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RHODE ISLAND

Jobs

- The life insurance industry generates approximately 7,900 jobs in Rhode Island, including 3,200 direct employees and 4,700 non-insurance jobs.
- 367 life insurers are licensed to do business in Rhode Island and 1 is domiciled in the state.

Protection

- Rhode Island residents have \$106 billion in total life insurance coverage.
- State residents own 386,000 individual life insurance policies, with coverage averaging \$175,000 per policyholder.
- Group life insurance coverage amounts to \$38 billion.
- Individual life insurance coverage purchased in 2015 in Rhode Island totaled \$5 billion.
- \$2 billion was paid to Rhode Island residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$328 million.

Investments

- Life insurance companies invest approximately \$16 billion in Rhode Island's economy.
- About \$14 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$394 million in mortgage loans on farm, residential, and commercial properties, and own \$118 million in real estate in Rhode Island.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Rhode Island

- 225 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI member companies.
- 92 percent of total life insurance coverage is provided by ACLI members.

SOUTH CAROLINA

Jobs

- The life insurance industry generates approximately 26,900 jobs in South Carolina, including 11,000 direct employees and 15,900 non-insurance jobs.
- 438 life insurers are licensed to do business in South Carolina and 11 are domiciled in the state.

Protection

- South Carolina residents have \$385 billion in total life insurance coverage.
- State residents own 3 million individual life insurance policies, with coverage averaging \$78,000 per policyholder.
- Group life insurance coverage amounts to \$142 billion.
- Individual life insurance coverage purchased in 2015 in South Carolina totaled \$21 billion.
- \$5 billion was paid to South Carolina residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$851 million.

Investments

- Life insurance companies invest approximately \$56 billion in South Carolina's economy.
- About \$46 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$3 billion in mortgage loans on farm, residential, and commercial properties, and own \$140 million in real estate in South Carolina.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in South Carolina

- 243 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI member companies.
- 92 percent of total life insurance coverage is provided by ACLI members.

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SOUTH DAKOTA

Jobs

- The life insurance industry generates approximately 6,500 jobs in South Dakota, including 3,800 direct employees and 2,700 non-insurance jobs.
- 427 life insurers are licensed to do business in South Dakota and 3 are domiciled in the state.

Protection

- South Dakota residents have \$103 billion in total life insurance coverage.
- State residents own 499,000 individual life insurance policies, with coverage averaging \$156,000 per policyholder.
- Group life insurance coverage amounts to \$25 billion.
- Individual life insurance coverage purchased in 2015 in South Dakota totaled \$8 billion.
- \$1 billion was paid to South Dakota residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$198 million.

Investments

- Life insurance companies invest approximately \$14 billion in South Dakota's economy.
- About \$12 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$459 million in mortgage loans on farm, residential, and commercial properties, and own \$21 million in real estate in South Dakota.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in South Dakota

- 244 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 96 percent of all life and annuity payments are from ACLI member companies.
- 92 percent of total life insurance coverage is provided by ACLI members.

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TENNESSEE

Jobs

- The life insurance industry generates approximately 43,800 jobs in Tennessee, including 16,900 direct employees and 26,900 non-insurance jobs.
- 452 life insurers are licensed to do business in Tennessee and 9 are domiciled in the state.

Protection

- Tennessee residents have \$632 billion in total life insurance coverage.
- State residents own 3 million individual life insurance policies, with coverage averaging \$108,000 per policyholder.
- Group life insurance coverage amounts to \$262 billion.
- Individual life insurance coverage purchased in 2015 in Tennessee totaled \$32 billion.
- \$7 billion was paid to Tennessee residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$1 billion.

Investments

- Life insurance companies invest approximately \$85 billion in Tennessee's economy.
- About \$70 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$5 billion in mortgage loans on farm, residential, and commercial properties, and own \$571 million in real estate in Tennessee.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Tennessee

- 252 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 91 percent of all life and annuity payments are from ACLI member companies.
- 86 percent of total life insurance coverage is provided by ACLI members.

LIFE
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TEXAS

Jobs

- The life insurance industry generates approximately 210,200 jobs in Texas, including 77,200 direct employees and 133,000 non-insurance jobs.
- 525 life insurers are licensed to do business in Texas and 107 are domiciled in the state.

Protection

- Texas residents have \$2.3 trillion in total life insurance coverage.
- State residents own 10 million individual life insurance policies, with coverage averaging \$134,000 per policyholder.
- Group life insurance coverage amounts to \$932 billion.
- Individual life insurance coverage purchased in 2015 in Texas totaled \$136 billion.
- \$24 billion was paid to Texas residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$5 billion.

Investments

- Life insurance companies invest approximately \$462 billion in Texas' economy.
- About \$374 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$39 billion in mortgage loans on farm, residential, and commercial properties, and own \$3 billion in real estate in Texas.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Texas

- 253 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 91 percent of all life and annuity payments are from ACLI member companies.
- 89 percent of total life insurance coverage is provided by ACLI members.

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UTAH

Jobs

- The life insurance industry generates approximately 19,000 jobs in Utah, including 7,300 direct employees and 11,700 non-insurance jobs.
- 433 life insurers are licensed to do business in Utah and 12 are domiciled in the state.

Protection

- Utah residents have \$287 billion in total life insurance coverage.
- State residents own 791,000 individual life insurance policies, with coverage averaging \$245,000 per policyholder.
- Group life insurance coverage amounts to \$93 billion.
- Individual life insurance coverage purchased in 2015 in Utah totaled \$20 billion.
- \$3 billion was paid to Utah residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$549 million.

Investments

- Life insurance companies invest approximately \$43 billion in Utah's economy.
- About \$34 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$4 billion in mortgage loans on farm, residential, and commercial properties, and own \$39 million in real estate in Utah.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Utah

- 244 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 90 percent of all life and annuity payments are from ACLI member companies.
- 90 percent of total life insurance coverage is provided by ACLI members.

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VERMONT

Jobs

- The life insurance industry generates approximately 3,800 jobs in Vermont, including 1,800 direct employees and 2,000 non-insurance jobs.
- 330 life insurers are licensed to do business in Vermont and 1 is domiciled in the state.

Protection

- Vermont residents have \$50 billion in total life insurance coverage.
- State residents own 261,000 individual life insurance policies, with coverage averaging \$126,000 per policyholder.
- Group life insurance coverage amounts to \$17 billion.
- Individual life insurance coverage purchased in 2015 in Vermont totaled \$2 billion.
- \$960 million was paid to Vermont residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$223 million.

Investments

- Life insurance companies invest approximately \$8 billion in Vermont's economy.
- About \$7 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$82 million in mortgage loans on farm, residential, and commercial properties, and own \$54 million in real estate in Vermont.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Vermont

- 211 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 97 percent of all life and annuity payments are from ACLI member companies.
- 96 percent of total life insurance coverage is provided by ACLI members.

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VIRGINIA

Jobs

- The life insurance industry generates approximately 35,500 jobs in Virginia, including 14,400 direct employees and 21,100 non-insurance jobs.
- 424 life insurers are licensed to do business in Virginia and 4 are domiciled in the state.

Protection

- Virginia residents have \$937 billion in total life insurance coverage.
- State residents own 4 million individual life insurance policies, with coverage averaging \$130,000 per policyholder.
- Group life insurance coverage amounts to \$424 billion.
- Individual life insurance coverage purchased in 2015 in Virginia totaled \$39 billion.
- \$10 billion was paid to Virginia residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$143 billion in Virginia's economy.
- About \$115 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$13 billion in mortgage loans on farm, residential, and commercial properties, and own \$1 billion in real estate in Virginia.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Virginia

- 241 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 92 percent of all life and annuity payments are from ACLI member companies.
- 87 percent of total life insurance coverage is provided by ACLI members.

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WASHINGTON

Jobs

- The life insurance industry generates approximately 33,400 jobs in Washington, including 13,700 direct employees and 19,700 non-insurance jobs.
- 408 life insurers are licensed to do business in Washington and 6 are domiciled in the state.

Protection

- Washington residents have \$611 billion in total life insurance coverage.
- State residents own 2 million individual life insurance policies, with coverage averaging \$203,000 per policyholder.
- Group life insurance coverage amounts to \$243 billion.
- Individual life insurance coverage purchased in 2015 in Washington totaled \$31 billion.
- \$7 billion was paid to Washington residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$125 billion in Washington's economy.
- About \$95 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$16 billion in mortgage loans on farm, residential, and commercial properties, and own \$3 billion in real estate in Washington.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Washington

- 243 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI member companies.
- 90 percent of total life insurance coverage is provided by ACLI members.

WEST VIRGINIA

Jobs

- The life insurance industry generates approximately 5,300 jobs in West Virginia, including 2,800 direct employees and 2,500 non-insurance jobs.
- 423 life insurers are licensed to do business in West Virginia and none are domiciled in the state.

Protection

- West Virginia residents have \$110 billion in total life insurance coverage.
- State residents own 907,000 individual life insurance policies, with coverage averaging \$62,000 per policyholder.
- Group life insurance coverage amounts to \$53 billion.
- Individual life insurance coverage purchased in 2015 in West Virginia totaled \$4 billion.
- \$2 billion was paid to West Virginia residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$400 million.

Investments

- Life insurance companies invest approximately \$23 billion in West Virginia's economy.
- About \$20 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$332 million in mortgage loans on farm, residential, and commercial properties.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in West Virginia

- 239 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 95 percent of all life and annuity payments are from ACLI member companies.
- 94 percent of total life insurance coverage is provided by ACLI members.

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WISCONSIN

Jobs

- The life insurance industry generates approximately 55,000 jobs in Wisconsin, including 23,600 direct employees and 31,400 non-insurance jobs.
- 429 life insurers are licensed to do business in Wisconsin and 22 are domiciled in the state.

Protection

- Wisconsin residents have \$555 billion in total life insurance coverage.
- State residents own 3 million individual life insurance policies, with coverage averaging \$120,000 per policyholder.
- Group life insurance coverage amounts to \$194 billion.
- Individual life insurance coverage purchased in 2015 in Wisconsin totaled \$27 billion.
- \$9 billion was paid to Wisconsin residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$2 billion.

Investments

- Life insurance companies invest approximately \$83 billion in Wisconsin's economy.
- About \$69 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$3 billion in mortgage loans on farm, residential, and commercial properties, and own \$598 million in real estate in Wisconsin.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Wisconsin

- 238 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 92 percent of all life and annuity payments are from ACLI member companies.
- 91 percent of total life insurance coverage is provided by ACLI members.

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WYOMING

Jobs

- The life insurance industry generates approximately 1,400 jobs in Wyoming, including 900 direct employees and 500 non-insurance jobs.
- 388 life insurers are licensed to do business in Wyoming and 1 is domiciled in the state.

Protection

- Wyoming residents have \$49 billion in total life insurance coverage.
- State residents own 222,000 individual life insurance policies, with coverage averaging \$147,000 per policyholder.
- Group life insurance coverage amounts to \$16 billion.
- Individual life insurance coverage purchased in 2015 in Wyoming totaled \$3 billion.
- \$656 million was paid to Wyoming residents in the form of death benefits, matured endowments, policy dividends, surrender values, and other payments in 2015.
- Annuity benefits paid in the state in 2015 totaled \$110 million.

Investments

- Life insurance companies invest approximately \$12 billion in Wyoming's economy.
- About \$11 billion of this investment is in stocks and bonds that help finance business development, job creation, and services in the state.
- Life insurers provide \$136 million in mortgage loans on farm, residential, and commercial properties, and own \$13 million in real estate in Wyoming.

Across America

- 75 million American families depend on life insurers' products to protect their financial and retirement security.
- More than 16 percent of Americans' long-term savings is in permanent life insurance and retirement annuities.
- Life insurers pay out \$1.7 billion to families and businesses every day.
- Life insurers are leading providers of retirement solutions, including 401(k)s, 403(b)s, 457s, IRAs, and annuities, managing 20 percent of all defined contribution plan assets and 14 percent of all IRA assets.
- The life insurance industry generates approximately 2.5 million jobs in the U.S.
- Life insurers invest \$5.9 trillion in the U.S. economy—90 percent of the industry's total assets.
- Life insurers are a major source of bond financing for American businesses, holding 20 percent of all U.S. corporate bonds.

ACLI in Wyoming

- 232 ACLI member companies provide financial and retirement security to families through life insurance, annuities, long-term care and disability income insurance, and retirement plans.
- 93 percent of all life and annuity payments are from ACLI member companies.
- 94 percent of total life insurance coverage is provided by ACLI members.