## 10 wrut surs

The life insurance industry is integral to the economies of all 50 states and the District of Columbia. In 2017, 767 life insurers were domiciled in the United States, and another 14 were domiciled in U.S. territories (Table 10.1). The companies' investments contribute to state economies as Americans and their families achieve financial security through life insurance products.

Billions of dollars of life insurance coverage is purchased in each state every year, ranging from $\$ 452$ billion in California to $\$ 5$ billion in Wyoming in 2017 (Table 10.2). Total life insurance in force ranged from $\$ 3.8$ trillion in California to $\$ 51$ billion in Wyoming (Table 10.3).

Payments from life insurers are a mainstay of financial security for residents in every state. Death payments under life insurance policies were greatest in California ( $\$ 9.6$ billion) and Texas ( $\$ 7.1$ billion) during 2017 (Table 10.4). Life insurance beneficiaries in 14 other states received payments totaling over $\$ 2$ billion, and 13 states had death payments between $\$ 1$ billion and $\$ 2$ billion. Table 10.5 breaks down death payments among individual, group, and credit policies.

Annuity payments are another source of financial security provided by life insurers nationwide. In 2017, payments from annuities totaled $\$ 8.1$ billion in California followed by $\$ 6.4$ billion in New York (Table 10.4). Residents of 23 other states received annuity payments totaling more than $\$ 1$ billion.

Table 10.6 reports the distribution of premium receipts by state in 2017 across the various product lines offered by life insurers-life insurance, annuities, accident and health insurance (including disability income and long-term care insurance), and deposit-type funds. The greatest premium amounts for life insurance, accident and health insurance, and annuities were collected in California ( $\$ 63$ billion) and Texas ( $\$ 48$ billion).

Life insurers are a significant source of investment capital in each state, particularly through real estate loans. U.S. life insurers held $\$ 491$ billion in domestic mortgages in 2017. Mortgage holdings ranged from \$134 million in Vermont to $\$ 102$ billion in California (Table 10.7). Life insurers also directly own real estate across the country- $\$ 42.5$ billion worth in 2017 (Table 10.8). California and Massachusetts had the most real estate owned by life insurers, with $\$ 10.7$ billion and $\$ 3.1$ billion, respectively.

Table 10.1

| Life Insurers, by State of Domicile, 2017 |  |  |  |
| :---: | :---: | :---: | :---: |
| Alabama | 8 | Nebraska | 29 |
| Alaska | - | Nevada | - |
| Arizona | 21 | New Hampshire | 1 |
| Arkansas | 21 | New Jersey | 5 |
| California | 11 | New Mexico | 1 |
| Colorado | 9 | New York | 86 |
| Connecticut | 22 | North Carolina | 6 |
| Delaware | 26 | North Dakota | 3 |
| District of Columbia | - | Ohio | 39 |
| Florida | 9 | Oklahoma | 21 |
| Georgia | 12 | Oregon | 2 |
| Hawaii | 3 | Pennsylvania | 31 |
| Idaho | 1 | Rhode Island | 1 |
| Illinois | 50 | South Carolina | 8 |
| Indiana | 24 | South Dakota | 2 |
| lowa | 32 | Tennessee | 11 |
| Kansas | 11 | Texas | 102 |
| Kentucky | 7 | Utah | 12 |
| Louisiana | 28 | Vermont | 1 |
| Maine | 2 | Virginia | 3 |
| Maryland | 3 | Washington | 6 |
| Massachusetts | 14 | West Virginia | - |
| Michigan | 18 | Wisconsin | 22 |
| Minnesota | 9 | Wyoming | - |
| Mississippi | 10 | Total U.S. | 767 |
| Missouri | 23 |  |  |
| Montana | 1 | Guam | 1 |
|  |  | Puerto Rico | 12 |
|  |  | Virgin Islands | 1 |
|  |  | Aggregate total | 781 |

Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.
Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Data represent U.S. life insurers and fraternal benefit societies.

Table 10.2

| Life Insurance Purchases, by State, 2017 (face amount in millions) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Individual | Group | Credit | Total |
| Alabama | \$23,288 | \$11,708 | \$1,272 | \$36,269 |
| Alaska | 3,675 | 2,915 | 7 | 6,597 |
| Arizona | 28,718 | 17,977 | 261 | 46,955 |
| Arkansas | 11,736 | 6,418 | 175 | 18,328 |
| California | 221,647 | 230,010 | 719 | 452,376 |
| Colorado | 35,369 | 22,075 | 175 | 57,619 |
| Connecticut | 24,558 | 17,396 | 165 | 42,119 |
| Delaware | 7,197 | 6,554 | 46 | 13,798 |
| District of Columbia | 4,974 | 4,942 | 36 | 9,952 |
| Florida | 103,137 | 50,590 | 2,977 | 156,704 |
| Georgia | 56,275 | 37,275 | 3,325 | 96,874 |
| Hawaii | 7,155 | 2,729 | 219 | 10,103 |
| Idaho | 7,614 | 4,362 | 230 | 12,206 |
| Illinois | 72,712 | 47,466 | 1,257 | 121,435 |
| Indiana | 26,646 | 21,128 | 876 | 48,650 |
| lowa | 17,226 | 12,396 | 453 | 30,075 |
| Kansas | 14,936 | 8,229 | 417 | 23,581 |
| Kentucky | 15,670 | 13,002 | 1,258 | 29,931 |
| Louisiana | 27,042 | 18,451 | 1,831 | 47,324 |
| Maine | 3,744 | 2,768 | 455 | 6,967 |
| Maryland | 33,081 | 22,385 | 541 | 56,008 |
| Massachusetts | 40,048 | 28,940 | 149 | 69,138 |
| Michigan | 39,344 | 37,790 | 1,382 | 78,516 |
| Minnesota | 33,621 | 26,778 | 404 | 60,804 |
| Mississippi | 14,647 | 6,185 | 1,162 | 21,993 |
| Missouri | 28,850 | 33,391 | 692 | 62,933 |
| Montana | 4,547 | 2,694 | 70 | 7,310 |
| Nebraska | 12,775 | 6,175 | 132 | 19,083 |
| Nevada | 14,036 | 9,474 | 52 | 23,563 |
| New Hampshire | 5,661 | 4,824 | 418 | 10,903 |
| New Jersey | 67,961 | 48,767 | 247 | 116,975 |
| New Mexico | 5,740 | 3,505 | 411 | 9,656 |
| New York | 135,596 | 91,331 | 2,74I | 229,669 |
| North Carolina | 46,335 | 40,743 | 2,659 | 89,737 |
| North Dakota | 5,176 | 2,245 | 225 | 7,646 |
| Ohio | 45,672 | 43,061 | 1,364 | 90,097 |
| Oklahoma | 15,586 | 15,590 | 656 | 31,832 |
| Oregon | 15,161 | 12,360 | 261 | 27,782 |
| Pennsylvania | 57,995 | 44,736 | 1,346 | 104,076 |
| Rhode Island | 4,129 | 4,105 | 15 | 8,250 |
| South Carolina | 22,909 | 12,784 | 2,564 | 38,257 |
| South Dakota | 6,933 | 2,870 | 121 | 9,924 |
| Tennessee | 34,458 | 27,475 | 1,814 | 63,748 |
| Texas | 140,237 | 109,889 | 7,654 | 257,779 |
| Utah | 20,457 | 10,398 | 424 | 31,279 |
| Vermont | 6,225 | 2,949 | 99 | 9,274 |
| Virginia | 36,362 | 36,597 | 885 | 73,844 |
| Washington | 31,563 | 63,231 | 220 | 95,014 |
| West Virginia | 4,109 | 4,420 | 264 | 8,793 |
| Wisconsin | 28,176 | 20,671 | 796 | 49,642 |
| Wyoming | 2,999 | 2,029 | 72 | 5,100 |
| Total U.S. | 1,673,706 | 1,316,787 | 45,995 | 3,036,488 |
| Other ${ }^{1}$ | 20,967 | 13,172 | 2,984 | 37,122 |
| Aggregate total | 1,694,673 | 1,329,959 | 48,978 | 3,073,610 |

Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.
Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Data represent direct business of U.S. life insurers and fraternal benefit societies.
'Includes Puerto Rico, American Samoa, Guam, U.S. Virgin Islands, Canada, N. Mariana Islands and other aggregates.

Table 10.3
Life Insurance in Force, by State, 2017
Thousands of policies/Millions of dollars

|  | Individual |  | Group ${ }^{\text {' }}$ | Credit |  | Total Face amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Policies | Face amount | Face amount | Policies ${ }^{2}$ | Face amount |  |
| Alabama | 4,959 | \$274,65 I | \$146,429 | 288 | \$1,172 | \$422,25I |
| Alaska | 171 | 41,166 | 23,526 | 6 | 39 | 64,730 |
| Arizona | 1,768 | 333,459 | 201,506 | 58 | 793 | 535,757 |
| Arkansas | 1,533 | 130,033 | 74,376 | 64 | 335 | 204,743 |
| California | 10,098 | 2,521,999 | 1,291,954 | 225 | 1,163 | 3,815,116 |
| Colorado | 1,875 | 398,197 | 214,224 | 56 | 326 | 612,747 |
| Connecticut | 1,440 | 367,717 | 186,448 | 65 | 586 | 554,750 |
| Delaware | 463 | 94,616 | 115,677 | 15 | 80 | 210,373 |
| District of Columbia | 260 | 49,722 | 136,827 | 11 | 71 | 186,619 |
| Florida | 7,179 | 1,164,701 | 614,769 | 517 | 3,044 | 1,782,515 |
| Georgia | 5,072 | 645,989 | 407,751 | 783 | 2,502 | 1,056,242 |
| Hawaii | 575 | 94,903 | 41,008 | 54 | 372 | 136,283 |
| Idaho | 502 | 90,331 | 51,537 | 69 | 408 | 142,276 |
| Illinois | 6,288 | 935,134 | 555,510 | 338 | 1,836 | 1,492,480 |
| Indiana | 3,090 | 336,377 | 210,352 | 247 | 1,116 | 547,845 |
| lowa | 1,799 | 237,570 | 106,828 | 87 | 783 | 345,181 |
| Kansas | 1,435 | 192,201 | 96,739 | 103 | 736 | 289,676 |
| Kentucky | 2,130 | 190,557 | 138,139 | 348 | 1,342 | 330,039 |
| Louisiana | 3,848 | 276,565 | 149,401 | 540 | 2,649 | 428,615 |
| Maine | 449 | 59,724 | 44,114 | 51 | 399 | 104,237 |
| Maryland | 3,666 | 424,077 | 276,249 | 257 | 1,157 | 701,482 |
| Massachusetts | 2,450 | 574,954 | 340,612 | 43 | 218 | 915,785 |
| Michigan | 3,826 | 508,832 | 368,954 | 388 | 2,653 | 880,439 |
| Minnesota | 2,625 | 469,421 | 240,635 | 87 | 685 | 710,741 |
| Mississippi | 1,966 | 147,983 | 75,601 | 346 | 1,447 | 225,031 |
| Missouri | 2,955 | 352,308 | 237,326 | 191 | 1,139 | 590,772 |
| Montana | 355 | 53,710 | 23,655 | 20 | 122 | 77,487 |
|  |  |  |  |  |  | Continued |

Table 10.3
Life Insurance in Force, by State, 2017 -continued
Thousands of policies/Millions of dollars

|  | Individual |  | Group ${ }^{1}$ Face amount | Credit |  | Total Face amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Policies | Face amount |  | Policies ${ }^{2}$ | Face amount |  |
| Nebraska | 1,049 | 153,327 | 80,807 | 39 | 247 | 234,381 |
| Nevada | 736 | 143,175 | 64,052 | 25 | 95 | 207,322 |
| New Hampshire | 504 | 89,676 | 47,848 | 82 | 790 | 138,314 |
| New Jersey | 3,703 | 879,774 | 551,202 | 56 | 486 | 1,431,462 |
| New Mexico | 622 | 72,115 | 78,825 | 95 | 804 | 151,744 |
| New York | 7,647 | 1,647,124 | 739,266 | 598 | 4,465 | 2,390,855 |
| North Carolina | 5,391 | 603,195 | 446,848 | 526 | 2,572 | 1,052,615 |
| North Dakota | 395 | 56,967 | 23,984 | 40 | 472 | 81,423 |
| Ohio | 5,568 | 621,793 | 436,513 | 273 | 1,913 | 1,060,2 18 |
| Oklahoma | 1,417 | 174,74I | 117,213 | 111 | 893 | 292,848 |
| Oregon | 1,054 | 198,484 | 121,299 | 100 | 391 | 320,174 |
| Pennsylvania | 6,531 | 811,971 | 526,937 | 315 | 2,325 | 1,341,234 |
| Rhode Island | 374 | 68,581 | 39,409 | 7 | 53 | 108,043 |
| South Carolina | 3,001 | 257,535 | 154,846 | 655 | 1,814 | 414,195 |
| South Dakota | 498 | 85,622 | 26,854 | 30 | 224 | 112,700 |
| Tennessee | 3,447 | 392,788 | 272,210 | 358 | 2,084 | 667,082 |
| Texas | 10,550 | 1,496,571 | 983,488 | 1,373 | 12,820 | 2,492,879 |
| Utah | 813 | 211,883 | 102,608 | 169 | 736 | 315,226 |
| Vermont | 253 | 35,508 | 18,701 | 20 | 152 | 54,360 |
| Virginia | 3,844 | 531,562 | 432,365 | 227 | 1,496 | 965,424 |
| Washington | 1,828 | 391,653 | 277,028 | 64 | 318 | 668,999 |
| West Virginia | 880 | 57,360 | 54,897 | 48 | 350 | 112,607 |
| Wisconsin | 2,942 | 378,246 | 202,750 | 162 | 947 | 581,943 |
| Wyoming | 220 | 34,581 | 16,292 | 10 | 117 | 50,990 |
| Total U.S. | 136,043 | 20,361,128 | 12,186,385 | 10,642 | 63,738 | 32,6II,25I |
| Other ${ }^{3}$ | 5,704 | 291,589 | 113,999 | 3,809 | 13,150 | 418,739 |
| Aggregate total | 141,747 | 20,652,717 | 12,300,384 | 14,450 | 76,889 | 33,029,990 |

[^0]Table 10.4

| Life Insurance and Annuity Benefit Payments, by State, 2017 (thousands) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Policy and contract dividends | Death payments | Annuity payments' | Surrender values | Other payments ${ }^{2}$ | Total |
| Alabama | \$195,900 | \$1,660,936 | \$791,735 | \$3,410,037 | \$19,770 | \$6,078,378 |
| Alaska | 27,993 | 176,800 | 106,429 | 766,630 | 1,744 | 1,079,596 |
| Arizona | 275,130 | 1,650,802 | I,774,942 | 6,291,758 | 25,530 | 10,018,161 |
| Arkansas | 113,314 | 778,746 | 495,214 | 1,736,317 | 8,382 | 3,131,973 |
| California | 1,561,031 | 9,607,291 | 8,132,313 | 32,045,651 | 125,339 | 51,471,625 |
| Colorado | 319,325 | 1,467,485 | 1,241,418 | 5,415,600 | 20,945 | 8,464,773 |
| Connecticut | 396,974 | 1,560,155 | 2,645,365 | 17,013,795 | 18,104 | 21,634,393 |
| Delaware | 66,910 | 697,950 | 917,535 | 7,029,718 | 17,568 | 8,729,681 |
| District of Columbia | 54,777 | 285,480 | 285,049 | 1,330,257 | 186,379 | 2,141,942 |
| Florida | 1,098,685 | 6,822,820 | 5,618,600 | 21,889,662 | 99,378 | 35,529,146 |
| Georgia | 507,528 | 3,370,754 | 1,500,767 | 8,429,440 | 36,790 | 13,845,278 |
| Hawaii | 91,382 | 385,283 | 377,391 | I,660,164 | 8,394 | 2,522,614 |
| Idaho | 79,361 | 483,132 | 357,998 | 1,179,576 | 7,132 | 2,107,199 |
| Illinois | 994,800 | 4,426,099 | 3,734,520 | 13,345,955 | -16,362 | 22,485,012 |
| Indiana | 399,666 | 1,947,305 | 1,654,214 | 5,985,63I | 281,938 | 10,268,753 |
| lowa | 335,437 | 1,283,639 | 1,191,068 | 5,252,037 | 22,910 | 8,085,092 |
| Kansas | 195,182 | 998,092 | 699,164 | 2,917,454 | 12,393 | 4,822,285 |
| Kentucky | 193,029 | 1,212,654 | 848,351 | 3,823,248 | 38,953 | 6,116,233 |
| Louisiana | 219,349 | 1,520,952 | 884,442 | 3,936,81I | 20,145 | 6,581,699 |
| Maine | 92,525 | 383,993 | 362,674 | 1,292,346 | 7,896 | 2,139,434 |
| Maryland | 398,176 | 2,201,747 | 1,623,687 | 5,910,578 | 27,904 | 10,162,091 |
| Massachusetts | 663,502 | 2,307,013 | 2,885,141 | 10,733,706 | 30,701 | 16,620,062 |
| Michigan | 594,995 | 3,510,570 | 3,660,986 | 11,070,780 | 42,527 | 18,879,858 |
| Minnesota | 425,448 | 4,375,754 | 1,488,157 | 7,404,548 | 26,371 | 13,720,278 |
| Mississippi | 93,394 | 951,816 | 403,574 | 1,657,332 | 11,231 | 3,117,347 |
| Missouri | 345,551 | 1,969,733 | 1,917,420 | 7,254,762 | 31,316 | 11,518,782 |
| Montana | 63,089 | 267,296 | 236,105 | 682,848 | 4,012 | 1,253,350 |

Table 10.4

| Life Insurance and Annuity Benefit Payments, by State, 2017 (thousands)-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Policy and contract dividends | Death payments | Annuity payments' | Surrender values | Other payments ${ }^{2}$ | Total |
| Nebraska | 151,498 | 702,988 | 844,632 | 2,138,389 | 9,175 | 3,846,682 |
| Nevada | 101,429 | 654,359 | 547,905 | 1,788,817 | 8,927 | 3,101,437 |
| New Hampshire | 119,567 | 438,349 | 460,262 | 1,791,798 | 8,334 | 2,818,310 |
| New Jersey | 828,264 | 3,620,22 I | 3,090,822 | 13,864,213 | 67,722 | 21,471,243 |
| New Mexico | 85,427 | 522,492 | 768,553 | 1,203,377 | 13,250 | 2,593,099 |
| New York | 2,101,879 | 6,765,439 | 6,387,393 | 27,007,546 | 142,827 | 42,405,084 |
| North Carolina | 629,578 | 3,617,364 | 2,067,696 | 10,786,382 | 42,890 | 17,143,910 |
| North Dakota | 54,956 | 259,916 | 194,059 | 796,817 | 3,903 | 1,309,650 |
| Ohio | 652,137 | 3,878,463 | 3,479,128 | 12,849,508 | 65,726 | 20,924,962 |
| Oklahoma | 159,063 | 1,138,523 | 696,538 | 3,839,139 | 11,324 | 5,844,587 |
| Oregon | 176,568 | 923,877 | 1,304,360 | 3,236,792 | 13,288 | 5,654,885 |
| Pennsylvania | 1,045,895 | 4,599,355 | 4,542,115 | 16,010,471 | 97,293 | 26,295,129 |
| Rhode Island | 80,553 | 397,712 | 347,000 | 1,188,491 | 7,905 | 2,021,661 |
| South Carolina | 238,052 | 1,675,222 | 960,575 | 3,936,953 | 23,017 | 6,833,820 |
| South Dakota | 72,07I | 330,711 | 213,172 | 932,471 | 4,400 | 1,552,824 |
| Tennessee | 296,450 | 2,433,510 | 1,299,899 | 5,741,731 | 25,198 | 9,796,788 |
| Texas | 939,793 | 7,129,465 | 5,530,056 | 18,510,816 | 64,492 | 32,174,622 |
| Utah | 128,620 | 903,254 | 571,996 | 2,327,661 | 5,842 | 3,937,373 |
| Vermont | 65,864 | 176,589 | 200,223 | 689,991 | 3,707 | I,136,373 |
| Virginia | 522,331 | 2,976,755 | 1,768,845 | 7,254,480 | 33,061 | 12,555,473 |
| Washington | 340,743 | 1,692,199 | 1,998,745 | 5,449,490 | 26,746 | 9,507,922 |
| West Virginia | 105,184 | 510,093 | 442,628 | 1,215,216 | 11,503 | 2,284,624 |
| Wisconsin | 544,891 | 1,929,383 | 1,873,04I | 7,256,190 | 36,175 | 11,639,679 |
| Wyoming | 34,675 | 166,053 | 120,260 | 572,237 | 1,780 | 895,005 |
| Total U.S. | 19,277,936 | 103,746,592 | 85,544,164 | 339,855,611 | 1,845,877 | 550,270, 181 |
| Other ${ }^{3}$ | 203,032 | 1,326,322 | 591,939 | 4,415,995 | 161,668 | 6,698,956 |
| Aggregate total | 19,480,969 | 105,072,914 | 86,136,103 | 344,271,606 | 2,007,545 | 556,969,136 |

Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.
Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Codification effective with 2001 Annual Statement filings changed the reporting of certain lines of business, particularly deposit-type contracts, as explained in numbered footnotes. Data represent direct business of U.S. life insurers and fraternal benefit societies.
'Excludes payments from deposit-type contracts due to codification.
${ }^{2}$ Includes matured endowments, disability payments, and payments on guaranteed interest contracts (GICs).
${ }^{3}$ Includes Puerto Rico, American Samoa, Guam, U.S. Virgin Islands, Canada, N. Mariana Islands and other aggregates.

Table 10.5
Payments to Life Insurance Beneficiaries, by State, 2017 (thousands)

|  | Individual | Group | Credit | Total |
| :---: | :---: | :---: | :---: | :---: |
| Alabama | \$1,130,438 | \$523,267 | \$7,232 | \$1,660,936 |
| Alaska | 119,142 | 57,410 | 248 | 176,800 |
| Arizona | 1,167,833 | 481,639 | 1,330 | 1,650,802 |
| Arkansas | 527,463 | 248,790 | 2,492 | 778,746 |
| California | 7,250,611 | 2,352,651 | 4,030 | 9,607,291 |
| Colorado | 1,027,734 | 438,125 | 1,626 | 1,467,485 |
| Connecticut | 1,163,456 | 394,976 | 1,724 | 1,560,155 |
| Delaware | 473,918 | 223,590 | 442 | 697,950 |
| District of Columbia | 147,300 | 137,979 | 202 | 285,480 |
| Florida | 5,156,34I | 1,648,554 | 17,926 | 6,822,820 |
| Georgia | 2,348,986 | 1,006,708 | 15,060 | 3,370,754 |
| Hawaii | 284,484 | 99,586 | 1,213 | 385,283 |
| Idaho | 358,661 | 122,470 | 2,001 | 483,132 |
| Illinois | 3,194,358 | 1,222,796 | 8,944 | 4,426,099 |
| Indiana | 1,259,610 | 679,501 | 8,193 | 1,947,305 |
| lowa | 1,006,963 | 273,782 | 2,894 | 1,283,639 |
| Kansas | 736,916 | 256,940 | 4,236 | 998,092 |
| Kentucky | 799,631 | 404,456 | 8,567 | 1,212,65 |
| Louisiana | 1,092,734 | 416,869 | 11,350 | 1,520,952 |
| Maine | 225,457 | 156,448 | 2,087 | 383,993 |
| Maryland | 1,477,784 | 720,082 | 3,881 | 2,201,747 |
| Massachusetts | 1,646,545 | 659,798 | 670 | 2,307,013 |
| Michigan | 2,341,887 | I, 154,280 | 14,403 | 3,510,570 |
| Minnesota | 3,907,727 | 464,086 | 3,94I | 4,375,754 |
| Mississippi | 673,761 | 268,679 | 9,376 | 951,816 |
| Missouri | 1,368,435 | 592,800 | 8,498 | 1,969,733 |
| Montana | 198,036 | 68,691 | 569 | 267,296 |
|  |  |  |  | Continued |

Table 10.5

| Payments to Life Insurance Beneficiaries, by State, 2017 (thousands)-continued |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Individual | Group | Credit | Total |
| Nebraska | 537,979 | 162,892 | 2,117 | 702,988 |
| Nevada | 451,568 | 202,3II | 479 | 654,359 |
| New Hampshire | 311,763 | 124,507 | 2,079 | 438,349 |
| New Jersey | 2,448,055 | I,170,58। | 1,586 | 3,620,22 1 |
| New Mexico | 350,705 | 168,907 | 2,880 | 522,492 |
| New York | 5,215,084 | 1,534,843 | 15,512 | 6,765,439 |
| North Carolina | 2,661,628 | 940,488 | 15,248 | 3,617,364 |
| North Dakota | 206,366 | 51,668 | 1,881 | 259,916 |
| Ohio | 2,769,762 | 1,099,997 | 8,705 | 3,878,463 |
| Oklahoma | 782,086 | 352,654 | 3,784 | 1,138,523 |
| Oregon | 697,679 | 223,962 | 2,236 | 923,877 |
| Pennsylvania | 3,350,593 | 1,232,168 | 16,594 | 4,599,355 |
| Rhode Island | 295,048 | 102,543 | 121 | 397,712 |
| South Carolina | 1,164,459 | 498,933 | 11,831 | 1,675,222 |
| South Dakota | 259,645 | 70,126 | 940 | 330,711 |
| Tennessee | 1,662,884 | 757,718 | 12,908 | 2,433,510 |
| Texas | 4,721,242 | 2,375,536 | 32,687 | 7,129,465 |
| Utah | 658,494 | 241,541 | 3,220 | 903,254 |
| Vermont | 126,593 | 48,901 | 1,095 | 176,589 |
| Virginia | 1,858,808 | 1,109,403 | 8,544 | 2,976,755 |
| Washington | 1,147,838 | 542,550 | 1,811 | 1,692,199 |
| West Virginia | 316,085 | 191,910 | 2,098 | 510,093 |
| Wisconsin | 1,448,664 | 476,699 | 4,020 | 1,929,383 |
| Wyoming | 119,049 | 46,738 | 266 | 166,053 |
| Total U.S. | 74,648,285 | 28,802,530 | 295,778 | 103,746,592 |
| Other ${ }^{1}$ | 1,155,578 | 136,145 | 34,600 | 1,326,322 |
| Aggregate total | 75,803,862 | 28,938,674 | 330,377 | 105,072,914 |

[^1]Table 10.6
Direct Premium Receipts of Life Insurers, by State, 2017 (millions)

|  | Life | Annuity | Accident and Health |  |  | Deposit-type fund ${ }^{\prime}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Disability Income | Long-Term Care | Other Health |  |  |
| Alabama | \$2,243 | \$3,226 | \$345 | \$107 | \$1,275 | \$327 | \$7,524 |
| Alaska | 433 | 670 | 52 | 12 | 273 | 26 | 1,466 |
| Arizona | 2,439 | 6,185 | 378 | 181 | 3,291 | 351 | 12,824 |
| Arkansas | 1,141 | 1,738 | 194 | 56 | 743 | 86 | 3,957 |
| California | 17,667 | 31,274 | 2,361 | 904 | 11,129 | 2,420 | 65,754 |
| Colorado | 2,744 | 6,080 | 443 | 225 | 3,116 | 1,079 | 13,688 |
| Connecticut | 2,627 | 6,519 | 427 | 217 | 2,141 | 9,985 | 21,916 |
| Delaware | 1,411 | 3,649 | 116 | 32 | 589 | 61,913 | 67,710 |
| District of Columbia | 434 | 1,230 | 156 | 34 | 639 | 1,275 | 3,768 |
| Florida | 10,019 | 21,194 | 1,458 | 652 | 11,609 | 1,490 | 46,422 |
| Georgia | 5,200 | 8,183 | 956 | 244 | 6,452 | 1,493 | 22,528 |
| Hawaii | 797 | 1,674 | 134 | 91 | 1,104 | 70 | 3,871 |
| Idaho | 592 | 1,202 | 93 | 41 | 593 | 68 | 2,589 |
| Illinois | 7,025 | 12,849 | 992 | 442 | 4,769 | 1,864 | 27,942 |
| Indiana | 2,905 | 6,084 | 433 | 170 | 3,705 | 3,140 | 16,436 |
| lowa | 1,892 | 5,334 | 240 | 201 | 1,003 | 13,863 | 22,533 |
| Kansas | 1,432 | 2,590 | 191 | 130 | 3,088 | 2,762 | 10,192 |
| Kentucky | 1,633 | 3,448 | 329 | 108 | 1,266 | 240 | 7,026 |
| Louisiana | 2,392 | 3,767 | 385 | 87 | 1,583 | 310 | 8,525 |
| Maine | 448 | 1,282 | 112 | 56 | 680 | 64 | 2,643 |
| Maryland | 3,106 | 6,023 | 573 | 240 | 2,820 | 672 | 13,433 |
| Massachusetts | 3,851 | 10,256 | 823 | 300 | 2,293 | 614 | 18,136 |
| Michigan | 4,774 | 11,845 | 698 | 238 | 2,548 | 1,098 | 21,202 |
| Minnesota | 5,149 | 6,914 | 558 | 286 | 831 | 877 | 14,615 |
| Mississippi | 1,279 | 1,603 | 196 | 62 | 1,223 | 145 | 4,509 |
| Missouri | 2,867 | 6,905 | 430 | 219 | 3,625 | 703 | 14,750 |
| Montana | 397 | 658 | 52 | 40 | 289 | 51 | I,487 |
| Nebraska | 1,146 | 1,991 | 156 | 137 | I,157 | 378 | 4,965 |
| Nevada | 1,216 | 1,798 | 179 | 49 | 984 | 177 | 4,404 |
| New Hampshire | 651 | 1,985 | 124 | 58 | 496 | 222 | 3,536 |
| New Jersey | 6,772 | 12,463 | 899 | 385 | 5,611 | 1,446 | 27,577 |
| New Mexico | 691 | 1,348 | 94 | 46 | 968 | 86 | 3,234 |
| New York | 12,814 | 25,663 | 2,031 | 806 | 6,869 | 31,677 | 79,861 |
| North Carolina | 5,585 | 9,965 | 795 | 337 | 4,612 | 907 | 22,200 |
| North Dakota | 596 | 792 | 64 | 55 | 195 | 71 | 1,672 |
| Ohio | 5,246 | 13,373 | 831 | 334 | 6,342 | 7,470 | 33,595 |
| Oklahoma | 1,448 | 2,381 | 221 | 80 | 1,404 | 297 | 5,831 |
| Oregon | 1,286 | 3,257 | 325 | 129 | 1,485 | 203 | 6,685 |
| Pennsylvania | 6,737 | 15,764 | 1,160 | 427 | 5,561 | 2,390 | 32,038 |
| Rhode Island | 456 | 1,384 | 73 | 37 | 370 | 72 | 2,392 |
| South Carolina | 2,320 | 4,156 | 355 | 170 | 3,125 | 220 | 10,345 |
| South Dakota | 1,207 | 728 | 59 | 66 | 277 | 237 | 2,574 |
| Tennessee | 3,218 | 5,590 | 633 | 201 | 2,643 | 896 | 13,181 |
| Texas | 12,156 | 18,760 | 1,786 | 614 | 15,006 | 3,334 | 51,657 |
| Utah | 1,491 | 2,462 | 186 | 38 | I,100 | 319 | 5,597 |
| Vermont | 262 | 800 | 62 | 25 | 284 | 107 | 1,540 |
| Virginia | 4,619 | 7,395 | 692 | 361 | 3,493 | 765 | 17,325 |
| Washington | 2,662 | 6,057 | 620 | 273 | 2,679 | 413 | 12,705 |
| West Virginia | 659 | 1,224 | 105 | 31 | 626 | 95 | 2,740 |
| Wisconsin | 2,967 | 6,531 | 483 | 231 | 2,880 | 599 | 13,692 |
| Wyoming | 285 | 426 | 33 | 19 | 302 | 27 | 1,092 |
| Total U.S. | 163,288 | 318,679 | 25,095 | 10,283 | 141,143 | 159,396 | 817,885 |
| Other ${ }^{2}$ | 5,289 | 1,201 | 837 | 13 | 12,053 | 177 | 19,570 |
| Aggregate total | 168,577 | 319,880 | 25,932 | 10,296 | 153,197 | 159,573 | 837,455 |

Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.
Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Codification effective with 2001 Annual Statement filings changed the reporting of certain lines of business, particularly deposit-type contracts. Data represent direct business of U.S. life insurers and fraternal benefit societies. 'Includes guaranteed interest contracts, supplemental contracts and annuities certain, dividend accumulations or refunds, and other deposit funds.
${ }^{2}$ Includes Puerto Rico, American Samoa, Guam, U.S. Virgin Islands, Canada, N. Mariana Islands and other aggregates.

Table 10.7

| Mortgages Owned by Life Insurers, by Type and State, 2017 (thousands) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Farm | Non-farm | Total |
| Alabama | \$439,651 | \$2,142,538 | \$2,582,189 |
| Alaska | 33,574 | 218,810 | 252,383 |
| Arizona | 306,112 | 9,760,692 | 10,066,804 |
| Arkansas | 1,044,880 | 373,608 | 1,418,488 |
| California | 5,610,827 | 96,826,366 | 102,437,193 |
| Colorado | 250,073 | 11,239,152 | 11,489,224 |
| Connecticut | - | 2,971,488 | 2,971,488 |
| Delaware | 5,024 | 1,111,586 | 1,116,611 |
| District of Columbia | - | 13,197,128 | 13,197,128 |
| Florida | 782,282 | 26,717,255 | 27,499,537 |
| Georgia | 249,270 | 15,212,437 | 15,461,706 |
| Hawaii | 5,320 | 2,275,100 | 2,280,420 |
| Idaho | 621,390 | 717,141 | 1,338,530 |
| Illinois | 1,111,150 | 24,081,717 | 25,192,867 |
| Indiana | 866,506 | 3,798,207 | 4,664,713 |
| lowa | 690,071 | 983,410 | 1,673,481 |
| Kansas | 125,127 | 2,666,309 | 2,791,435 |
| Kentucky | 59,681 | 1,883,697 | 1,943,378 |
| Louisiana | 204,821 | 1,286,629 | 1,491,450 |
| Maine | 145,574 | 476,981 | 622,556 |
| Maryland | 3,988 | 13,466,766 | 13,470,754 |
| Massachusetts | - | 16,994,346 | 16,994,346 |
| Michigan | 72,660 | 4,616,311 | 4,688,971 |
| Minnesota | 540,950 | 6,488,008 | 7,028,957 |
| Mississippi | 907,780 | 529,979 | 1,437,759 |
| Missouri | 797,355 | 4,305,098 | 5,102,452 |
| Montana | 308,073 | 154,545 | 462,618 |
| Nebraska | 715,256 | 1,411,190 | 2,126,446 |
| Nevada | 79,467 | 3,869,400 | 3,948,867 |
| New Hampshire | - | 412,919 | 412,919 |
| New Jersey | 63,430 | 18,492,874 | 18,556,304 |
| New Mexico | 174,484 | 652,855 | 827,339 |
| New York | 1,103 | 43,915,162 | 43,916,265 |
| North Carolina | 125,967 | 10,739,243 | 10,865,210 |
| North Dakota | 157,728 | 336,964 | 494,692 |
| Ohio | 211,537 | 9,644,773 | 9,856,309 |
| Oklahoma | 112,948 | 1,272,369 | 1,385,318 |
| Oregon | 545,464 | 6,868,075 | 7,413,539 |
| Pennsylvania | 71,445 | 10,425,922 | 10,497,366 |
| Rhode Island | - | 399,132 | 399,132 |
| South Carolina | 225,860 | 3,613,868 | 3,839,728 |
| South Dakota | 432,050 | 113,587 | 545,638 |
| Tennessee | 68,390 | 6,536,978 | 6,605,368 |
| Texas | 798,146 | 44,734,025 | 45,532,171 |
| Utah | 59,680 | 5,239,776 | 5,299,456 |
| Vermont | 7,146 | 126,395 | 133,542 |
| Virginia | 95,013 | 14,503,689 | 14,598,702 |
| Washington | 993,734 | 18,424,977 | 19,418,711 |
| West Virginia | 202,688 | 140,568 | 343,257 |
| Wisconsin | 229,310 | 3,615,581 | 3,844,891 |
| Wyoming | 97,615 | 97,882 | 195,497 |
| Total U.S. | 20,650,600 | 470,083,506 | 490,734,106 |
| Other ${ }^{1}$ | 1,026,897 | 21,790,378 | 22,817,274 |
| Aggregate total | 21,677,497 | 491,873,884 | 513,551,380 |

[^2]Table 10.8
Real Estate Owned by Life Insurers, by State, 2017 (thousands)

| Alabama | \$113,672 | Nebraska | \$222,452 |
| :---: | :---: | :---: | :---: |
| Alaska | 21,497 | Nevada | 179,121 |
| Arizona | 666,610 | New Hampshire | 18,510 |
| Arkansas | 36,208 | New Jersey | 1,148,407 |
| California | 10,651,772 | New Mexico | 4,330 |
| Colorado | 543,603 | New York | 2,859,186 |
| Connecticut | 821,121 | North Carolina | 594,271 |
| Delaware | 92,04I | North Dakota | 5,25I |
| District of Columbia | 1,593,335 | Ohio | 179,000 |
| Florida | 3,000,622 | Oklahoma | 46,078 |
| Georgia | 1,434,481 | Oregon | 816,906 |
| Hawaii | 1,766 | Pennsylvania | 614,226 |
| Idaho | 27,693 | Rhode Island | 98,366 |
| Illinois | 2,416,100 | South Carolina | 228,248 |
| Indiana | 161,544 | South Dakota | 20,446 |
| lowa | 634,586 | Tennessee | 519,467 |
| Kansas | 122,319 | Texas | 2,671,641 |
| Kentucky | 86,350 | Utah | 53,183 |
| Louisiana | 256,547 | Vermont | 54,552 |
| Maine | 56,235 | Virginia | 1,074,898 |
| Maryland | 387,804 | Washington | 2,404,656 |
| Massachusetts | 3,089,369 | West Virginia | 130 |
| Michigan | 335,000 | Wisconsin | 932,329 |
| Minnesota | 951,158 | Wyoming | 13,215 |
| Mississippi | 100,732 |  |  |
| Missouri | 126,641 | Total U.S. | 42,487,672 |
| Montana | - |  |  |
|  |  | Other ${ }^{1}$ | 230,095 |
|  |  | Aggregate total | 42,717,768 |

Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.
Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Data represent U.S. life insurers and fraternal benefit societies.
'Includes U.S. territories and possessions, various/multistate categories and foreign countries.


[^0]:    Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.
    Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Credit category is limited to life insurance on loans of 10 years or less duration. Ordinary and group categories include credit life insurance on loans of more than 10 years duration. Data represent direct business of U.S. life insurers and fraternal benefit societies.
    'Omits policies due to double counting.
    ${ }^{2}$ Includes group credit certificates.
    ${ }^{3}$ Includes Puerto Rico, American Samoa, Guam, U.S. Virgin Islands, Canada, N. Mariana Islands and other aggregates.

[^1]:    Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.
    Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Data represent direct business of U.S. life insurers and fraternal benefit societies.
    'Includes Puerto Rico, American Samoa, Guam, U.S. Virgin Islands, Canada, N. Mariana Islands and other aggregates.

[^2]:    Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.
    Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Data represent U.S. life insurers and fraternal benefit societies.
    'Includes U.S. territories and possessions, various/multistate categories and foreign countries.

