

8 ANNUITIES

Annuities are financial contracts that pay a steady stream of income for either a fixed period of time or for the lifetime of the annuity owner (the *annuitant*). Most pension and retirement plan assets held by life insurers are annuity contracts. Because they can guarantee a stream of income for life, annuities protect annuity owners against the possibility of outliving their financial resources.

Annuities are sold as either immediate annuities or deferred annuities. Immediate annuities begin making annuity payments immediately, while deferred annuities defer the onset of annuity payments until some later date (typically when the annuity owner retires). During the deferral or accumulation phase, the annuity owner makes premium payments into the annuity and the savings inside the annuity grows to maximize the later annuity payments back to the annuity owner.

Codification of annual statements, effective for 2001 filings, changed the way certain lines of business are categorized and reported. This is particularly true of annuities and deposit-type contracts (e.g., guaranteed interest contracts or GICs). Prior to 2001, deposit-type funds were included with annuities; now they are reported separately. As a result, annuity data prior to 2001 is not comparable with 2001 or later data. For this reason some of the tables in this chapter only report data for 2005 and 2006.

During 2006, payments into annuities, known as considerations (Table 8.1), increased 9 percent to \$329 billion, while annuity reserves (Table 8.2) increased 7 percent to \$2.4 trillion.

Annuities provide a variety of features designed to meet different needs. Depending on risk tolerance, an annuitant can choose a *fixed annuity*, which provides stable returns, or a *variable annuity* which is backed by equity investments for potentially greater, but uncertain, returns. A joint and survivor annuity ensures an income stream as long as either spouse is alive. Under some options, payouts will continue to a designated beneficiary after the annuitant's death.

GROUP AND INDIVIDUAL ANNUITIES

Contributions to group annuities, which are sold through employer-sponsored retirement plans, increased to \$116 billion in 2006, up 5 percent from 2005 (Table 8.1). Reserves for this type of annuity accounted for one-third of all annuity reserves by the end of 2006 (33%), or \$807 billion (Table 8.2). Benefit payments to group annuitants increased 11 percent to \$30 billion in 2006 (Table 8.3).

Employer-sponsored retirement plans are divided between two types that differ according to their benefits structure. *Defined benefit plans* provide a specified monthly benefit during retirement. The benefit amount is usually based on an employee's salary and length of service. The employer funds such plans and bears the entire investment risk.

Profit-sharing, 401(k), 403(b), and 457 plans are *defined contribution plans*. Rather than specifying benefits and retirement income, this type of plan specifies contributions, usually as a fixed amount or a percentage

of income, where the employee bears the investment risk. The benefit received under defined contribution plans is determined by contributions, investment returns, and expenses. Annuitization of the balance at retirement is not mandatory, and lump sums have been the most popular distribution method.

A person also can buy an annuity directly from a life insurer. During 2006, Americans deposited \$187 billion in individual annuities, up 12 percent from 2005 (Table 8.1). Individual annuity owners received \$42 billion in benefit payments, leaving \$1.5 trillion in individual annuity reserves at year-end 2005 (Tables 8.2–8.3).

SUPPLEMENTARY CONTRACTS, ANNUITIES CERTAIN, AND OTHER ANNUITIES

A *supplementary contract* is an agreement between an insurer and a life insurance policyholder or beneficiary in which the beneficiary chooses to receive the policy's proceeds over a period of time instead of as a lump sum. If this period is the lifetime of the beneficiary, the contract is a supplementary contract with life contingencies, essentially a life annuity; if the payments continue for a specific period, the contract is called a supplementary contract without life contingencies, or an annuity certain.

During 2006, \$26 billion was deposited into supplementary contracts without life contingencies and annuities certain, 3 percent more than in 2005 (Table 8.1), and \$29 billion was paid to policyholders or beneficiaries (Table 8.3), leaving a total reserve of \$70 billion at the end of 2006 to back future claims (Table 8.2).

Table 8.1

Annuity Considerations

	Millions		Percent change
	2005	2006	2005/2006
Individual annuities¹	\$167,032	\$187,083	12.0
Group annuities	110,084	115,645	5.1
Supplementary contracts without life contingencies and annuities certain	25,479	26,344	3.4
Total	302,596	329,071	8.7

Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.

Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Codification effective with 2001 Annual Statement filings changed the way certain lines of business are categorized and reported, particularly deposit-type contracts, as explained in numbered footnotes. Data represent U.S. life insurers and fraternal benefit societies.

¹Includes supplementary contracts with life contingencies.

Table 8.2

Reserves for Annuity Contracts

	Millions		Percent change
	2005	2006	2005/2006
Individual annuities¹	\$1,430,951	\$1,537,827	7.5
Group annuities	758,484	806,944	6.4
Supplementary contracts without life contingencies and annuities certain	68,805	70,387	2.3
Total	2,258,240	2,415,158	6.9

Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.

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¹Includes supplementary contracts with life contingencies.

Table 8.3

Annuity Benefit Payments

	Millions		Percent change
	2005	2006	2005/2006
Individual annuities¹	\$37,374	\$41,550	11.2
Group annuities	26,561	29,538	11.2
Supplementary contracts without life contingencies and annuities certain	27,255	29,421	7.9
Total	91,190	100,508	10.2

Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.

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¹Includes supplementary contracts with life contingencies.

Table 8.4

Annuity Considerations, by Year (millions)

Year	Individual ¹	Group ²	Other ³	Total
1977	\$4,552	\$10,422	NA	\$14,974
1978	4,454	11,885	NA	16,339
1979	4,976	12,963	NA	17,939
1980	6,296	16,133	NA	22,429
1981	10,290	17,289	NA	27,579
1982	15,196	19,448	NA	34,644
1983	14,003	16,541	NA	30,544
1984	15,706	27,153	NA	42,859
1985	20,891	33,008	NA	53,899
1986	26,117	57,595	NA	83,712
1987	33,764	54,913	NA	88,677
1988	43,784	59,494	NA	103,278
1989	49,407	65,590	NA	114,997
1990	53,665	75,399	NA	129,064
1991	51,671	71,919	NA	123,590
1992	61,348	71,297	NA	132,645
1993	76,987	79,458	NA	156,445
1994	80,832	73,017	NA	153,849
1995	77,370	82,565	NA	159,935
1996	84,067	92,228	NA	176,295
1997	90,192	107,355	NA	197,547
1998	95,446	134,047	NA	229,493
1999	115,621	154,591	NA	270,212
2000	143,071	163,622	NA	306,693
2001 ⁴	141,656	109,599	\$22,675	273,930
2002 ⁴	168,428	100,861	22,608	291,897
2003 ⁴	165,943	102,614	21,811	290,369
2004 ⁴	172,140	104,537	24,352	301,029
2005 ⁴	167,032	110,084	25,479	302,596
2006 ⁴	187,083	115,645	26,344	329,071

Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.

Notes: NAIC does not endorse any analysis or conclusions based on use of its data. Data represent U.S. life insurers and, as of 2003, fraternal benefit societies.

NA: Not available.

¹For 2000 and 2001, includes supplementary contracts with life contingencies.

²Beginning in 1986, data reflect a change in statutory reporting methods mandated by the National Association of Insurance Commissioners.

³Includes supplementary contracts without life contingencies and annuities certain, lottery payouts, structured settlements, and income payment options.

⁴Codification effective with 2001 Annual Statement filings changed the way certain lines of business are categorized and reported, particularly deposit-type contracts. Since most guaranteed interest contracts (GICs) and other deposit-type funds are under group contracts, this accounting change has had a substantial effect on group annuities.

Table 8.5

Annuity Reserves, by Year

Year	Reserves (millions)	Year	Reserves Millions
1950	\$5,600	1991	745,950
1960	18,850	1992	768,215
1965	27,350	1993	825,375
1970	41,175	1994	878,460
1975	72,210	1995	972,560
1980	166,850	1996	1,312,494
1981	193,210	1997	1,454,962
1982	233,790	1998	1,608,494
1983	269,425	1999	1,780,699
1984	313,215	2000	1,819,680
1985	373,475	2001 ¹	1,585,008
1986	441,390	2002 ¹	1,619,075
1987	495,420	2003 ¹	1,899,994
1988	562,155	2004 ¹	2,105,882
1989	624,290	2005 ¹	2,258,240
1990	695,700	2006 ¹	2,415,158

Source: ACLI tabulations of National Association of Insurance Commissioners (NAIC) data, used by permission.

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