

BUILDING FINANCIAL SECURITY IN ALABAMA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$3.4 billion** each year in life insurance and annuity benefits to Alabama families. That's **\$9.2 million every day**.

In Alabama, **4.8 million** individual life insurance policies were in force in 2022, averaging **\$66,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Alabama:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO ALABAMA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Alabama, the life insurance industry:



- Generates **30,800** jobs
- Invests **\$67 billion** in Alabama's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN ALABAMA

Alabama's life insurers protect families, businesses and communities:



- **416** licensed to do business in Alabama
- **10** domiciled in Alabama

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN ALASKA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$439 million** each year in life insurance and annuity benefits to Alaska families. That's **\$1.2 million every day**.

In Alaska, **173,000** individual life insurance policies were in force in 2022, averaging **\$291,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Alaska:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO ALASKA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Alaska, the life insurance industry:



- Generates **1,280** jobs
- Invests **\$16 billion** in Alaska's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN ALASKA

Alaska's life insurers protect families, businesses and communities:



- **338** licensed to do business in Alaska

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN ARIZONA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$4.5 billion** each year in life insurance and annuity benefits to Arizona families. That's **\$12.4 million every day**.

In Arizona, **1.8 million** individual life insurance policies were in force in 2022, averaging **\$224,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Arizona:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO ARIZONA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Arizona, the life insurance industry:



- Generates **65,000** jobs
- Invests **\$137 billion** in Arizona's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN ARIZONA

Arizona's life insurers protect families, businesses and communities:



- **454** licensed to do business in Arizona
- **26** domiciled in Arizona

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN ARKANSAS



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$1.7 billion** each year in life insurance and annuity benefits to Arkansas families. That's **\$4.7 million every day**.

In Arkansas, **1.5 million** individual life insurance policies were in force in 2022, averaging **\$103,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Arkansas:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO ARKANSAS

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Arkansas, the life insurance industry:



- Generates **11,400** jobs
- Invests **\$39 billion** in Arkansas's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN ARKANSAS

Arkansas's life insurers protect families, businesses and communities:



- **446** licensed to do business in Arkansas
- **14** domiciled in Arkansas

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN CALIFORNIA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$22.2 billion** each year in life insurance and annuity benefits to California families. That's **\$60.7 million every day**.

In California, **10.3 million** individual life insurance policies were in force in 2022, averaging **\$282,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in California:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO CALIFORNIA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In California, the life insurance industry:



- Generates **236,500** jobs
- Invests **\$922 billion** in California's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN CALIFORNIA

California's life insurers protect families, businesses and communities:



- **393** licensed to do business in California
- **10** domiciled in California

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN COLORADO

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$3.7 billion** each year in life insurance and annuity benefits to Colorado families. That's **\$10.3 million every day**.

In Colorado, **1.9 million** individual life insurance policies were in force in 2022, averaging **\$253,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Colorado:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO COLORADO

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Colorado, the life insurance industry:



- Generates **41,400** jobs
- Invests **\$128 billion** in Colorado's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN COLORADO

Colorado's life insurers protect families, businesses and communities:



- **436** licensed to do business in Colorado
- **9** domiciled in Colorado

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN CONNECTICUT



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$5 billion** each year in life insurance and annuity benefits to Connecticut families. That's **\$13.6 million every day**.

In Connecticut, **1.4 million** individual life insurance policies were in force in 2022, averaging **\$287,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Connecticut:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO CONNECTICUT

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Connecticut, the life insurance industry:



- Generates **77,700** jobs
- Invests **\$98 billion** in Connecticut's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN CONNECTICUT

Connecticut's life insurers protect families, businesses and communities:



- **364** licensed to do business in Connecticut
- **21** domiciled in Connecticut

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN DELAWARE



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$2.1 billion** each year in life insurance and annuity benefits to Delaware families. That's **\$5.9 million every day**.

In Delaware, **484,000** individual life insurance policies were in force in 2022, averaging **\$250,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Delaware:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO DELAWARE

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Delaware, the life insurance industry:



- Generates **6,300** jobs
- Invests **\$32 billion** in Delaware's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN DELAWARE

Delaware's life insurers protect families, businesses and communities:



- **399** licensed to do business in Delaware
- **23** domiciled in Delaware

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN DISTRICT OF COLUMBIA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$523 million** each year in life insurance and annuity benefits to District of Columbia families. That's **\$1.4 million every day**.

In District of Columbia, **251,000** individual life insurance policies were in force in 2022, averaging **\$239,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in District of Columbia:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO DISTRICT OF COLUMBIA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In District of Columbia, the life insurance industry:



- Generates **3,300** jobs
- Invests **\$45 billion** in District of Columbia's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN DISTRICT OF COLUMBIA

District of Columbia's life insurers protect families, businesses and communities:



- **390** licensed to do business in District of Columbia

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN FLORIDA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$16.3 billion** each year in life insurance and annuity benefits to Florida families. That's **\$44.8 million every day**.

In Florida, **7.6 million** individual life insurance policies were in force in 2022, averaging **\$192,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Florida:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO FLORIDA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Florida, the life insurance industry:



- Generates **208,100** jobs
- Invests **\$409 billion** in Florida's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN FLORIDA

Florida's life insurers protect families, businesses and communities:



- **418** licensed to do business in Florida
- **10** domiciled in Florida

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN GEORGIA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$6.5 billion** each year in life insurance and annuity benefits to Georgia families. That's **\$17.9 million every day**.

In Georgia, **5.3 million** individual life insurance policies were in force in 2022, averaging **\$146,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Georgia:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO GEORGIA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Georgia, the life insurance industry:



- Generates **133,300** jobs
- Invests **\$194 billion** in Georgia's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN GEORGIA

Georgia's life insurers protect families, businesses and communities:



- **435** licensed to do business in Georgia
- **13** domiciled in Georgia

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN HAWAII



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$1 billion** each year in life insurance and annuity benefits to Hawaii families. That's **\$2.8 million every day**.

In Hawaii, **579,000** individual life insurance policies were in force in 2022, averaging **\$192,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Hawaii:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO HAWAII

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Hawaii, the life insurance industry:



- Generates **4,400** jobs
- Invests **\$25 billion** in Hawaii's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN HAWAII

Hawaii's life insurers protect families, businesses and communities:



- **349** licensed to do business in Hawaii
- **4** domiciled in Hawaii

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN IDAHO



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$1.1 billion** each year in life insurance and annuity benefits to Idaho families. That's **\$3 million every day**.

In Idaho, **547,000** individual life insurance policies were in force in 2022, averaging **\$215,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Idaho:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO IDAHO

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Idaho, the life insurance industry:



- Generates **7,200** jobs
- Invests **\$28 billion** in Idaho's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN IDAHO

Idaho's life insurers protect families, businesses and communities:



- **384** licensed to do business in Idaho
- **1** domiciled in Idaho

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN ILLINOIS



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$9.9 billion** each year in life insurance and annuity benefits to Illinois families. That's **\$27.2 million every day**.

In Illinois, **5.9 million** individual life insurance policies were in force in 2022, averaging **\$171,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Illinois:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO ILLINOIS

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Illinois, the life insurance industry:



- Generates **140,000** jobs
- Invests **\$262 billion** in Illinois's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN ILLINOIS

Illinois's life insurers protect families, businesses and communities:



- **460** licensed to do business in Illinois
- **44** domiciled in Illinois

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN INDIANA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$4.7 billion** each year in life insurance and annuity benefits to Indiana families. That's **\$12.9 million every day**.

In Indiana, **2.9 million** individual life insurance policies were in force in 2022, averaging **\$129,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Indiana:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO INDIANA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Indiana, the life insurance industry:



- Generates **47,500** jobs
- Invests **\$129 billion** in Indiana's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN INDIANA

Indiana's life insurers protect families, businesses and communities:



- **459** licensed to do business in Indiana
- **20** domiciled in Indiana

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN IOWA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$4.9 billion** each year in life insurance and annuity benefits to Iowa families. That's **\$13.3 million every day**.

In Iowa, **1.7 million** individual life insurance policies were in force in 2022, averaging **\$160,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Iowa:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO IOWA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Iowa, the life insurance industry:



- Generates **54,800** jobs
- Invests **\$65 billion** in Iowa's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN IOWA

Iowa's life insurers protect families, businesses and communities:



- **411** licensed to do business in Iowa
- **31** domiciled in Iowa

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN KANSAS



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$2.3 billion** each year in life insurance and annuity benefits to Kansas families. That's **\$6.4 million every day**.

In Kansas, **1.3 million** individual life insurance policies were in force in 2022, averaging **\$158,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Kansas:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO KANSAS

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Kansas, the life insurance industry:



- Generates **22,400** jobs
- Invests **\$50 billion** in Kansas' economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN KANSAS

Kansas' life insurers protect families, businesses and communities:



- **437** licensed to do business in Kansas
- **11** domiciled in Kansas

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN KENTUCKY



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$2.7 billion** each year in life insurance and annuity benefits to Kentucky families. That's **\$7.3 million every day**.

In Kentucky, **2.1 million** individual life insurance policies were in force in 2022, averaging **\$103,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Kentucky:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO KENTUCKY

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Kentucky, the life insurance industry:



- Generates **26,000** jobs
- Invests **\$79 billion** in Kentucky's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN KENTUCKY

Kentucky's life insurers protect families, businesses and communities:



- **428** licensed to do business in Kentucky
- **7** domiciled in Kentucky

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN LOUISIANA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$3.1 billion** each year in life insurance and annuity benefits to Louisiana families. That's **\$8.5 million every day**.

In Louisiana, **3.6 million** individual life insurance policies were in force in 2022, averaging **\$85,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Louisiana:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO LOUISIANA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Louisiana, the life insurance industry:



- Generates **27,900** jobs
- Invests **\$69 billion** in Louisiana's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN LOUISIANA

Louisiana's life insurers protect families, businesses and communities:



- **450** licensed to do business in Louisiana
- **23** domiciled in Louisiana

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN MAINE



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$952 million** each year in life insurance and annuity benefits to Maine families. That's **\$2.6 million every day**.

In Maine, **431,000** individual life insurance policies were in force in 2022, averaging **\$157,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Maine:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO MAINE

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Maine, the life insurance industry:



- Generates **14,600** jobs
- Invests **\$22 billion** in Maine's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN MAINE

Maine's life insurers protect families, businesses and communities:



- **316** licensed to do business in Maine
- **3** domiciled in Maine

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN MARYLAND



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$4.6 billion** each year in life insurance and annuity benefits to Maryland families. That's **\$12.7 million every day**.

In Maryland, **3.2 million** individual life insurance policies were in force in 2022, averaging **\$145,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Maryland:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO MARYLAND

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Maryland, the life insurance industry:



- Generates **30,700** jobs
- Invests **\$120 billion** in Maryland's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN MARYLAND

Maryland's life insurers protect families, businesses and communities:



- **405** licensed to do business in Maryland
- **3** domiciled in Maryland

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN MASSACHUSETTS



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$6 billion** each year in life insurance and annuity benefits to Massachusetts families. That's **\$16.3 million every day**.

In Massachusetts, **2.3 million** individual life insurance policies were in force in 2022, averaging **\$275,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Massachusetts:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO MASSACHUSETTS

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Massachusetts, the life insurance industry:



- Generates **71,000** jobs
- Invests **\$185 billion** in Massachusetts' economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN MASSACHUSETTS

Massachusetts' life insurers protect families, businesses and communities:



- **370** licensed to do business in Massachusetts
- **14** domiciled in Massachusetts

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN MICHIGAN



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$9.3 billion** each year in life insurance and annuity benefits to Michigan families. That's **\$25.4 million every day**.

In Michigan, **3.6 million** individual life insurance policies were in force in 2022, averaging **\$156,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Michigan:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO MICHIGAN

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Michigan, the life insurance industry:



- Generates **49,400** jobs
- Invests **\$152 billion** in Michigan's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN MICHIGAN

Michigan's life insurers protect families, businesses and communities:



- **430** licensed to do business in Michigan
- **17** domiciled in Michigan

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN MINNESOTA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$8 billion** each year in life insurance and annuity benefits to Minnesota families. That's **\$21.9 million every day**.

In Minnesota, **2.5 million** individual life insurance policies were in force in 2022, averaging **\$205,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Minnesota:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO MINNESOTA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Minnesota, the life insurance industry:



- Generates **59,100** jobs
- Invests **\$137 billion** in Minnesota's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN MINNESOTA

Minnesota's life insurers protect families, businesses and communities:



- **399** licensed to do business in Minnesota
- **9** domiciled in Minnesota

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN MISSISSIPPI



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$1.8 billion** each year in life insurance and annuity benefits to Mississippi families. That's **\$4.9 million every day**.

In Mississippi, **2 million** individual life insurance policies were in force in 2022, averaging **\$86,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Mississippi:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO MISSISSIPPI

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Mississippi, the life insurance industry:



- Generates **11,700** jobs
- Invests **\$35 billion** in Mississippi's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN MISSISSIPPI

Mississippi's life insurers protect families, businesses and communities:



- **441** licensed to do business in Mississippi
- **9** domiciled in Mississippi

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN MISSOURI



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$5 billion** each year in life insurance and annuity benefits to Missouri families. That's **\$13.8 million every day**.

In Missouri, **2.8 million** individual life insurance policies were in force in 2022, averaging **\$139,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Missouri:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO MISSOURI

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Missouri, the life insurance industry:



- Generates **61,300** jobs
- Invests **\$100 billion** in Missouri's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN MISSOURI

Missouri's life insurers protect families, businesses and communities:



- **441** licensed to do business in Missouri
- **21** domiciled in Missouri

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN MONTANA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$660 million** each year in life insurance and annuity benefits to Montana families. That's **\$1.8 million every day**.

In Montana, **364,000** individual life insurance policies were in force in 2022, averaging **\$184,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Montana:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO MONTANA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Montana, the life insurance industry:



- Generates **6,000** jobs
- Invests **\$16 billion** in Montana's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN MONTANA

Montana's life insurers protect families, businesses and communities:



- **417** licensed to do business in Montana
- **2** domiciled in Montana

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN NEBRASKA

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$2 billion** each year in life insurance and annuity benefits to Nebraska families. That's **\$5.5 million every day**.

In Nebraska, **1 million** individual life insurance policies were in force in 2022, averaging **\$173,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Nebraska:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO NEBRASKA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Nebraska, the life insurance industry:



- Generates **19,700** jobs
- Invests **\$44 billion** in Nebraska's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN NEBRASKA

Nebraska's life insurers protect families, businesses and communities:



- **439** licensed to do business in Nebraska
- **30** domiciled in Nebraska

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN NEVADA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$1.7 billion** each year in life insurance and annuity benefits to Nevada families. That's **\$4.7 million every day**.

In Nevada, **833,000** individual life insurance policies were in force in 2022, averaging **\$221,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Nevada:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO NEVADA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Nevada, the life insurance industry:



- Generates **14,100** jobs
- Invests **\$55 billion** in Nevada's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN NEVADA

Nevada's life insurers protect families, businesses and communities:



- **407** licensed to do business in Nevada

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN NEW HAMPSHIRE



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$1.1 billion** each year in life insurance and annuity benefits to New Hampshire families. That's **\$3.1 million every day**.

In New Hampshire, **476,000** individual life insurance policies were in force in 2022, averaging **\$210,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in New Hampshire:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO NEW HAMPSHIRE

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In New Hampshire, the life insurance industry:



- Generates **12,400** jobs
- Invests **\$24 billion** in New Hampshire's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN NEW HAMPSHIRE

New Hampshire's life insurers protect families, businesses and communities:



- **331** licensed to do business in New Hampshire

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN NEW JERSEY



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$8.6 billion** each year in life insurance and annuity benefits to New Jersey families. That's **\$23.6 million every day**.

In New Jersey, **3.5 million** individual life insurance policies were in force in 2022, averaging **\$284,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in New Jersey:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO NEW JERSEY

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In New Jersey, the life insurance industry:



- Generates **94,400** jobs
- Invests **\$206 billion** in New Jersey's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN NEW JERSEY

New Jersey's life insurers protect families, businesses and communities:



- **362** licensed to do business in New Jersey
- **5** domiciled in New Jersey

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN NEW MEXICO

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$1.2 billion** each year in life insurance and annuity benefits to New Mexico families. That's **\$3.2 million every day**.

In New Mexico, **639,000** individual life insurance policies were in force in 2022, averaging **\$124,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in New Mexico:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO NEW MEXICO

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In New Mexico, the life insurance industry:



- Generates **5,500** jobs
- Invests **\$30 billion** in New Mexico's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN NEW MEXICO

New Mexico's life insurers protect families, businesses and communities:



- **414** licensed to do business in New Mexico

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN NEW YORK



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$15.1 billion** each year in life insurance and annuity benefits to New York families. That's **\$41.4 million every day**.

In New York, **6.9 million** individual life insurance policies were in force in 2022, averaging **\$258,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in New York:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO NEW YORK

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In New York, the life insurance industry:



- Generates **138,700** jobs
- Invests **\$617 billion** in New York's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN NEW YORK

New York's life insurers protect families, businesses and communities:



- **158** licensed to do business in New York
- **81** domiciled in New York

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN NORTH CAROLINA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$7.8 billion** each year in life insurance and annuity benefits to North Carolina families. That's **\$21.3 million every day**.

In North Carolina, **5.3 million** individual life insurance policies were in force in 2022, averaging **\$133,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in North Carolina:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO NORTH CAROLINA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In North Carolina, the life insurance industry:



- Generates **79,000** jobs
- Invests **\$180 billion** in North Carolina's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN NORTH CAROLINA

North Carolina's life insurers protect families, businesses and communities:



- **415** licensed to do business in North Carolina
- **2** domiciled in North Carolina

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN NORTH DAKOTA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$571 million** each year in life insurance and annuity benefits to North Dakota families. That's **\$1.6 million every day**.

In North Dakota, **386,000** individual life insurance policies were in force in 2022, averaging **\$173,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in North Dakota:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO NORTH DAKOTA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In North Dakota, the life insurance industry:



- Generates **4,600** jobs
- Invests **\$30 billion** in North Dakota's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN NORTH DAKOTA

North Dakota's life insurers protect families, businesses and communities:



- **411** licensed to do business in North Dakota
- **3** domiciled in North Dakota

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN OHIO



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$9.7 billion** each year in life insurance and annuity benefits to Ohio families. That's **\$26.6 million every day**.

In Ohio, **5.2 million** individual life insurance policies were in force in 2022, averaging **\$132,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Ohio:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO OHIO

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Ohio, the life insurance industry:



- Generates **97,500** jobs
- Invests **\$212 billion** in Ohio's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN OHIO

Ohio's life insurers protect families, businesses and communities:



- **460** licensed to do business in Ohio
- **37** domiciled in Ohio

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN OKLAHOMA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$2.3 billion** each year in life insurance and annuity benefits to Oklahoma families. That's **\$6.4 million every day**.

In Oklahoma, **1.4 million** individual life insurance policies were in force in 2022, averaging **\$143,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Oklahoma:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO OKLAHOMA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Oklahoma, the life insurance industry:



- Generates **19,900** jobs
- Invests **\$58 billion** in Oklahoma's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN OKLAHOMA

Oklahoma's life insurers protect families, businesses and communities:



- **452** licensed to do business in Oklahoma
- **21** domiciled in Oklahoma

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN OREGON



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$2.7 billion** each year in life insurance and annuity benefits to Oregon families. That's **\$7.4 million every day**.

In Oregon, **1 million** individual life insurance policies were in force in 2022, averaging **\$212,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Oregon:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO OREGON

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Oregon, the life insurance industry:



- Generates **20,100** jobs
- Invests **\$75 billion** in Oregon's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN OREGON

Oregon's life insurers protect families, businesses and communities:



- **400** licensed to do business in Oregon
- **2** domiciled in Oregon

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN PENNSYLVANIA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$11.7 billion** each year in life insurance and annuity benefits to Pennsylvania families. That's **\$31.9 million every day**.

In Pennsylvania, **6 million** individual life insurance policies were in force in 2022, averaging **\$148,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Pennsylvania:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO PENNSYLVANIA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Pennsylvania, the life insurance industry:



- Generates **128,500** jobs
- Invests **\$244 billion** in Pennsylvania's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN PENNSYLVANIA

Pennsylvania's life insurers protect families, businesses and communities:



- **450** licensed to do business in Pennsylvania
- **27** domiciled in Pennsylvania

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN RHODE ISLAND



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$895 million** each year in life insurance and annuity benefits to Rhode Island families. That's **\$2.5 million every day**.

In Rhode Island, **374,000** individual life insurance policies were in force in 2022, averaging **\$195,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Rhode Island:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO RHODE ISLAND

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Rhode Island, the life insurance industry:



- Generates **8,100** jobs
- Invests **\$18 billion** in Rhode Island's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN RHODE ISLAND

Rhode Island's life insurers protect families, businesses and communities:



- **368** licensed to do business in Rhode Island
- **1** domiciled in Rhode Island

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN SOUTH CAROLINA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$3.6 billion** each year in life insurance and annuity benefits to South Carolina families. That's **\$10 million every day**.

In South Carolina, **3 million** individual life insurance policies were in force in 2022, averaging **\$105,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in South Carolina:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO SOUTH CAROLINA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In South Carolina, the life insurance industry:



- Generates **31,400** jobs
- Invests **\$86 billion** in South Carolina's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN SOUTH CAROLINA

South Carolina's life insurers protect families, businesses and communities:



- **417** licensed to do business in South Carolina
- **6** domiciled in South Carolina

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN SOUTH DAKOTA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$767 million** each year in life insurance and annuity benefits to South Dakota families. That's **\$2.1 million every day**.

In South Dakota, **496,000** individual life insurance policies were in force in 2022, averaging **\$230,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in South Dakota:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO SOUTH DAKOTA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In South Dakota, the life insurance industry:



- Generates **6,000** jobs
- Invests **\$18 billion** in South Dakota's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN SOUTH DAKOTA

South Dakota's life insurers protect families, businesses and communities:



- **409** licensed to do business in South Dakota
- **2** domiciled in South Dakota

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN TENNESSEE



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$4.9 billion** each year in life insurance and annuity benefits to Tennessee families. That's **\$13.4 million every day**.

In Tennessee, **3.5 million** individual life insurance policies were in force in 2022, averaging **\$136,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Tennessee:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO TENNESSEE

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Tennessee, the life insurance industry:



- Generates **59,700** jobs
- Invests **\$122 billion** in Tennessee's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN TENNESSEE

Tennessee's life insurers protect families, businesses and communities:



- **434** licensed to do business in Tennessee
- **11** domiciled in Tennessee

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN TEXAS



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$16.7 billion** each year in life insurance and annuity benefits to Texas families. That's **\$45.8 million every day**.

In Texas, **11 million** individual life insurance policies were in force in 2022, averaging **\$169,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Texas:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO TEXAS

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Texas, the life insurance industry:



- Generates **276,200** jobs
- Invests **\$610 billion** in Texas's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN TEXAS

Texas's life insurers protect families, businesses and communities:



- **493** licensed to do business in Texas
- **98** domiciled in Texas

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN UTAH

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$2 billion** each year in life insurance and annuity benefits to Utah families. That's **\$5.6 million every day**.

In Utah, **876,000** individual life insurance policies were in force in 2022, averaging **\$302,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Utah:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO UTAH

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Utah, the life insurance industry:



- Generates **24,500** jobs
- Invests **\$67 billion** in Utah's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN UTAH

Utah's life insurers protect families, businesses and communities:



- **422** licensed to do business in Utah
- **9** domiciled in Utah

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN VERMONT



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$473 million** each year in life insurance and annuity benefits to Vermont families. That's **\$1.3 million every day**.

In Vermont, **231,000** individual life insurance policies were in force in 2022, averaging **\$161,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Vermont:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO VERMONT

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Vermont, the life insurance industry:



- Generates **3,700** jobs
- Invests **\$9 billion** in Vermont's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN VERMONT

Vermont's life insurers protect families, businesses and communities:



- **326** licensed to do business in Vermont
- **1** domiciled in Vermont

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN VIRGINIA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$6.3 billion** each year in life insurance and annuity benefits to Virginia families. That's **\$17.2 million every day**.

In Virginia, **3.7 million** individual life insurance policies were in force in 2022, averaging **\$161,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Virginia:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO VIRGINIA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Virginia, the life insurance industry:



- Generates **43,500** jobs
- Invests **\$168 billion** in Virginia's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN VIRGINIA

Virginia's life insurers protect families, businesses and communities:



- **404** licensed to do business in Virginia
- **2** domiciled in Virginia

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN WASHINGTON



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$4.6 billion** each year in life insurance and annuity benefits to Washington families. That's **\$12.7 million every day**.

In Washington, **2 million** individual life insurance policies were in force in 2022, averaging **\$239,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Washington:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO WASHINGTON

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Washington, the life insurance industry:



- Generates **38,100** jobs
- Invests **\$174 billion** in Washington's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN WASHINGTON

Washington's life insurers protect families, businesses and communities:



- **386** licensed to do business in Washington
- **2** domiciled in Washington

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN WEST VIRGINIA



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$1.2 billion** each year in life insurance and annuity benefits to West Virginia families. That's **\$3.3 million every day**.

In West Virginia, **883,000** individual life insurance policies were in force in 2022, averaging **\$71,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in West Virginia:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO WEST VIRGINIA

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In West Virginia, the life insurance industry:



- Generates **6,100** jobs
- Invests **\$24 billion** in West Virginia's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN WEST VIRGINIA

West Virginia's life insurers protect families, businesses and communities:



- **409** licensed to do business in West Virginia

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN WISCONSIN



FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$5.2 billion** each year in life insurance and annuity benefits to Wisconsin families. That's **\$14.2 million every day**.

In Wisconsin, **2.8 million** individual life insurance policies were in force in 2022, averaging **\$151,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Wisconsin:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO WISCONSIN

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Wisconsin, the life insurance industry:



- Generates **65,400** jobs
- Invests **\$105 billion** in Wisconsin's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN WISCONSIN

Wisconsin's life insurers protect families, businesses and communities:



- **411** licensed to do business in Wisconsin
- **18** domiciled in Wisconsin

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy

BUILDING FINANCIAL SECURITY IN WYOMING

FINANCIAL SECURITY FOR EVERY STAGE OF LIFE

Life insurers pay out **\$340 million** each year in life insurance and annuity benefits to Wyoming families. That's **\$931,000 every day**.

In Wyoming, **217,000** individual life insurance policies were in force in 2022, averaging **\$199,000** in death benefit protection.

Here's how our products support employers and their workers and protect residents in Wyoming:



- **Life insurance** safeguards families
- **Retirement savings and personal pensions** provides critical income in retirement
- **Long-term care and disability income insurance** provides income when work is no longer possible
- **Supplemental benefits** fills gaps and covers what health plans don't
- **Paid leave** provides income during time off to care for family

ECONOMIC INVESTMENT INTO WYOMING

The life insurance industry provides good jobs and long-term investment capital that spurs economic growth. In Wyoming, the life insurance industry:



- Generates **1,520** jobs
- Invests **\$12 billion** in Wyoming's economy, including in commercial, residential and agricultural mortgages, stocks, bonds and more

COMPANIES IN WYOMING

Wyoming's life insurers protect families, businesses and communities:



- **376** licensed to do business in Wyoming

IMPACT ACROSS AMERICA

Life insurers deliver protection and certainty to middle-income Americans. In fact, the median household income among annuity owners is \$76,000. The life insurance industry:

- Protects **90 million** American families
- Generates **2.8 million** jobs
- Invests **\$7.5 trillion** in the U.S. economy